# Form **990**

# **Return of Organization Exempt from Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

► The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public Inspection

Α	For ti	ne 2002 calend	dar year,	or tax year beginning Apr 1	, 2002,	and e	ending	Mar :			, 2003	
В	Check	eck if applicable:    C Name of organization   D Emplicable								nployer Ide	entification Number	
	Ac	ldress change	IRS label or print	The Trust for Publi	c Land					3-722		
	Na	Name change or type. Number street (or P.O. box if mail is not delivered to street addr) Room/suite E Tele							lephone nu	umber		
	Ini	tial return	See specific	116 New Montgomery	St	41	th Fl	loor			495-4014	
	Fir	nal return	instruc- tions.	City, town or country	Stat	e ZIP	code + 4		F Ac	counting ethod:	Cash X	Accrual
	Ar	nended return		San Francisco	CA	4 94	4105-	-3638		Other (s	pecify) ►	
	Ap	plication pending	Secti	on 501(c)(3) organizations and	4947(a)(1) nonexempt		H and I	are not applica	able to s	ection 527	organizations.	
				table trusts must attach a comp n 990 or 990-EZ).	oleted Schedule A		H (a)	Is this a group	return i	for affiliates	? Yes	X No
_	<b>147 - 1</b> -	-14	(FOII	11 990 01 990-62).			H (b)	If 'Yes,' enter	number	of affiliates	. ►	
G	web	site: ►					H (c)	Are all affiliate	es includ	ded?	· · · Yes	No
J	Orga (chec	<b>nization type</b> k only one)	▶	X 501(c) 3 ◀ (insert no.)	4947(a)(1) <b>or</b>	527		(If 'No,' attach	h a list. S	See instructi	ions.)	
				nization's gross receipts are norm	. (17)(1)		H (d)	Is this a separ				
	\$25,0	000. The organ	ization ne	ed not file a return with the IRS; b	ut if the organization			organization of	covered	by a group	ruling? Yes	X No
		ved a Form 990 e states requir		e in the mail, it should file a return	without financial data.		I	Enter 4-dig	git GE	N	🕨	
		•					M			J	ration is <b>not</b> require	
				8b, 9b, and 10b to line 12 ► 1			1			•	90, 990-EZ, or 990-	PF).
Pa		•		nses, and Changes in Net		3alar	nces (	See Instru	ctions	)		
	1			nts, and similar amounts received		Ι.	1 .		4			
								82,578,				
							-	156,				
	c d	Government of	contributio	ns (grants)		10	;	5,026,				
	1a thròugh 1c) (cash Ş58, 404, 464 noncash Ş29, 356, 156)									87,760	<u> </u>	
	<ul> <li>2 Program service revenue including government fees and contracts (from Part VII, line 93)</li> <li>3 Membership dues and assessments</li> </ul>									10,167		
	3	•									1 005	0.
	4		-	temporary cash investments							1,395	
	5			rom securities		1	1				2,411	,384.
									0			
			•						0			0
		c Net rental income or (loss) (subtract line 6b from line 6a)					. 6c		0.			
R E	7			`	(A) Securities			(B) Othe	r	) (		0.
REVENUE	8 a	Gross amount	t from sale	es of assets other		8 8		3,185,		-		
U	h	•		s and sales expenses		-	+	3,294,				
Е				lle) . See .L-8. Stmt			+	-109				
		. , .		oine line 8c, columns (A) and (B))		•				. 8 d	128	,557.
	9	υ ,	, (	vities (attach schedule)								,
	а	Gross revenue		`	5. of contributions							
			•	· · · · · · · · · · · · · · · · · · ·		9 8	a	3 ,	, 315			
	b	•	,	ther than fundraising expenses.		91	5		,981			
				m special events (subtract line 9b			Se	e L-9.			-2	,666.
				y, less returns and allowances					0			
	b	Less: cost of	goods solo	d		101	)		0			
	С	Gross profit or (lo	oss) from sa	les of inventory (attach schedule) (subtra	ct line 10b from line 10a) .					. 10 c		0.
	11			rt VII, line 103)							982	,224.
	12	Total revenue	e (add line	es 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c	, and 11)					. 12	102,843	,382.
_	13	Program servi	ices (from	line 44, column (B))						. 13	101,534	,373.
EXPENSES	14			ral (from line 44, column (C))							12,931	
E N	15			4, column (D))							3,228	,551.
S	16			attach schedule)								0.
s	17	-		nes 16 and 44, column (A))							117,694	,090.
Α	18	Excess or (de	ficit) for th	e year (subtract line 17 from line	12)					. 18	-14,850	,708.
ΝS	19			nces at beginning of year (from lir							160,634	
N S E E T T	20			ssets or fund balances (attach exp								,045.
s	21			nces at end of year (combine line							145,176	

Form 990 (2002) The Trust for Public Land

23-7222333

Part II Statement of Functional Expenses All organizations must complete column (A). Columns (B), (C), and (D) are

	required for section 301(c)(3) and (4) organizations and section 4347(a)(1) nonexempt chantable trusts but optional for others.								
E	Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising			
22	Grants and allocations (att sch) Attach 1a/1b								
	(cash \$ 4,140,903.								
	non-cash \$ 48,895,926.)	22	53,036,829.	53,036,829.					
23	Specific assistance to individuals (att sch)	23	0.	0.					
24	Benefits paid to or for members (att sch)	24	0.	0.	700 007	222 520			
25 26	Compensation of officers, directors, etc Other salaries and wages	25 26	3,484,437.	2,453,619. 14,537,580.	798,287. 4,689,558.	232,529. 1,362,869.			
27	Pension plan contributions	27	1,030,673.	725,764.	236,128.	68,781.			
28	Other employee benefits	28	7,061,647.	5,004,630.	1,588,488.	468,529.			
29	Payroll taxes	29	2,370,093.	1,668,938.	542,990.	158,165.			
30	Professional fundraising fees	30	125,547.	0.	0.	125,547.			
31	Accounting fees	31	210,425.	46,395.	141,157.	22,873.			
32	Legal fees	32	341,258.	307,537.	29,093.	4,628.			
33	Supplies	33	696,266.	340,246.	260,167.	95,853.			
34	Telephone	34	878,666.	749,417.	110,244.	19,005.			
35	Postage and shipping	35	0.	0.	0.	0.			
36	Occupancy	36	3,552,105.	2,619,749.	836,335.	96,021.			
37	Equipment rental and maintenance	37	82,742.	35,443.	45,475.	1,824.			
38	Printing and publications	38	652,610.	311,100.	247,035.	94,475.			
39	Travel	39	2,631,298.	1,793,852.	639,597.	197,849.			
40	Conferences, conventions, and meetings	40	0.	0.	0.	0.			
41	Interest	41	2,530,070.	2,530,070.	0.	0.			
42	Depreciation, depletion, etc (attach schedule)	42	440,785.	188,815.	242,254.	9,716.			
43	Other expenses not covered above (itemize):	72	110,705.	100,013.	212,251.	2,710.			
	Gen'l & Prof'l Svcs	43 a	2,406,103.	619,724.	1,667,405.	118,974.			
	Furn. Fix & Equip	43 b	836,675.	358,546.	459,679.	18,450.			
	Other Oper	43 c	441,200.	170,967.	225,948.	44,285.			
	Insurance	43 d	217,740.	126,849.	87,895.	2,996.			
	See Other Expenses Stmt	43 e	14,076,914.	13,908,303.	83,429.	85,182.			
	Total functional expenses (add lines 22 - 43). Organizations completing columns (B) - (D), carry these totals to lines 13 - 15		117,694,090.	101,534,373.		3,228,551.			
	t Costs. Check ► if you are following								
	iny joint costs from a combined educational			citation reported in (B) Pr	ogram services?	. ► Yes X No			
	s,' enter (i) the aggregate amount of these				mount allocated to progra				
\$	; (iii) the amount all	-		` ` '	; and (iv) the				
o fur	ndraising \$								
Part	III Statement of Program Ser	vice A	Accomplishments						
Vhat	is the organization's primary exempt purpo	se? ►	Conservation	on of open spac	е	Program Service Expenses			
All or dient zatio	ganizations must describe their exempt pur is served, publications issued, etc. Discuss ins and 4947(a)(1) nonexempt charitable tru	rpose a achiev usts mu	chievements in a clear a ements that are not mea ust also enter the amoun	and concise manner. Star surable. (Section 501(c) t of grants & allocations	te the number of (3) & (4) organ- to others.)	Program Service Expenses (Required for 501(c)(3) and (4) organizations and 4947(a)(1) trusts; but optional for others.)			
а	Non-profit acquisition and co	nveya	nce of open space	and recreational	land to public				
	agencies and other non-profit	organ	izations for publi	c use and benefit	. Also includes				
	training and technical assista	nce t	o public agencies,	non-profit and co	ommunity groups.				
			(Grants and	d allocations \$	53,036,829.)	101,528,102.			
b	)								
			(Grants and	d allocations \$	)				
С									
			(Grants and	d allocations \$	)				
d					<u>,                                     </u>				
			(Grants and	d allocations \$	)				
е	Other program services		,	d allocations \$	)				
	Total of Program Service Expenses (she		'	' ·		101.528.102			

Part IV Balance Sheets (See Instructions)

Note	: Where requi	red, attached schedules and amounts within the description Ild be for end-of-year amounts only.	(A) Beginning of year		<b>(B)</b> End of year
	<b>45</b> Cash –	non-interest-bearing	13,723,379.	45	6,197,110.
		and temporary cash investments	7,566,145.	46	3,873,518.
		s receivable	, ,		, ,
		owance for doubtful accounts 47b 0 .	8,315,379.	47 c	6,304,368.
			0,313,313.	47.0	0,301,300.
	J	receivable	6 856 068		F 461 684
		owance for doubtful accounts	6,756,067.		5,461,674.
	49 Grants r	eceivable	74,646,873.	49	60,359,040.
A S S E T S	employe	bles from officers, directors, trustees, and key ees (attach schedule)	0.	50	0.
Ē	51 a Other note	es & loans receivable (attach sch) . Attachment 2 <b>51a</b> 17,107,132.			
S		owance for doubtful accounts 51 b	11,637,872.	51 c	17,107,132.
	52 Inventor	ies for sale or use	0.	52	0.
	53 Prepaid	expenses and deferred charges	213,155.	53	159,028.
	54 Investme	ents – securities (attach schedule) L-54 .Stmt▶ Cost FMV	58,326,556.	54	64,775,337.
		ents – land, buildings, & equipment: basis 55 a 0 .			
	<b>b</b> Less: ac	cumulated depreciation schedule)	0.	55 c	0.
	•	ents – other (attach schedule) L-56 .Stmt	204,660.	56	99,725.
		uildings, and equipment: basis	20170001		<i>3311231</i>
	<b>b</b> Less: ac (attach s	cumulated depreciation schedule) L=57. Stmt	1,903,906.	57 c	1,392,890.
	58 Other as	ssets (describe ► <u>See Line 58 Stmt</u> ).	141,506,009.	58	126,868,992.
	59 Total as	sets (add lines 45 through 58) (must equal line 74)	324,800,001.	59	292,598,814.
	60 Account	s payable and accrued expenses	22,937,247.	60	22,669,671.
누	61 Grants p	payable	0.	61	0.
À	<b>62</b> Deferred	d revenue	0.	62	0.
A B I L T	63 Loans from	n officers, directors, trustees, and key employees (attach schedule)	0.	63	0.
Ţ	64 a Tax-exe	mpt bond liabilities (attach schedule)	0.	64 a	0.
1 1	<b>b</b> Mortgages	s and other notes payable (attach schedule) Attachment 3	77,233,845.	64 b	73,376,269.
E S	65 Other lia	bilities (describe ► <u>See Line 65 Stmt</u> ).	63,994,394.	65	51,374,310.
	66 Total lia	bilities (add lines 60 through 65)	164,165,486.	66	147,420,250.
	Organizations 1	that follow SFAS 117, check here ► X and complete lines 67			
N E T	through	69 and lines 73 and 74.			
	67 Unrestric	cted	43,186,009.	67	37,227,307.
S S	68 Tempora	arily restricted	102,657,739.	68	93,151,477.
ASSETS	69 Permane	ently restricted	14,790,767.	69	14,799,780.
	Organizations t	that do not follow SFAS 117, check here  and complete lines			
R	70 throu				
F UND	70 Capital s	stock, trust principal, or current funds		70	
		or capital surplus, or land, building, and equipment fund		71	
F B		d earnings, endowment, accumulated income, or other funds		72	
BALANCES		et assets or fund balances (add lines 67 through 69 or lines 70 through mn (A) must equal line 19; column (B) must equal line 21)	160,634,515.	73	145,178,564.
3		hilities and not assets/fund halances (add lines 66 and 73)	324 800 001	74	292 598 814

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

BAA

Par	Financial Statements wit per Return (See instruction	h Řevenue	Pai	<u>rt IV-B</u> Reconcilia Financial S per Returr	Statements with	of Expenses per Audited ments with Expenses		
а	Total revenue, gains, and other support per audited financial statements	a 102,197,626.	а	Total expenses and lo		a 117,700,069.		
b	Amounts included on line <b>a</b> but not on line 12, Form 990:		b	Amounts included on on line 17, Form 990:				
(1)	Net unrealized gains on investments \$607,045.		(1	Donated services and use     of facilities \$				
(2)	Donated services and use of facilities \$		(2	Prior year adjust- ments reported on line 20, Form 990 \$				
• • •	Recoveries of prior year grants \$  Other (specify):			3) Losses reported on line 20, Form 990 \$ 4) Other (specify):				
( )	<u>Affiliates</u> \$ -43,960.							
	Add amounts on lines (1) through (4)	<b>b</b> -651,005.		Add amounts on lines (1)	through <b>(4)</b>	b		
С	Line <b>a</b> minus line <b>b</b> ▶	c 102,848,631.	С	Line a minus line b	▶	c 117,700,069.		
d	Amounts included on line 12, Form 990 but not on line <b>a</b> :		d	Amounts included on Form 990 but not on I				
(1)	Investment expenses not included on line 6b, Form 990 · · · \$		(1	1) Investment expenses not included on line 6b, Form 990 \$				
(2)	Other (specify):		١,	2) Other (specify):				
(2)	See Line 9b		'4	See Line 9b				
	\$ -5,981.			266 11116 30	-5,981.			
	Add amounts on lines (1) and (2)	d -5,981.		Add amounts on lines	s (1) and (2) ►	<b>d</b> -5,981.		
е	Total revenue per line 12, Form 990 (line <b>c</b> plus line <b>d</b> ) ▶		е	Total expenses per li	., .,			
Par			am					
	(A) Name and address	(B) Title and average how per week devoted to position		(C) Compensation (if not paid, enter -0-)	(D) Contributions to employee benefit plans and deferred compensation	(E) Expense account and other		
Saw	yer, Christopher							
	1 W. Peachtree St NE							
	anta, GA 30309	Chair of Board, Director	5	0.	0	. 0.		
	rd, John	·						
120	S. LaSalle St, Ste 2000							
	cago, IL 60603	Director	2	0.	0	0.		
Bro	wn, Margaret L. T.		T					
	Box 2836							
Wic	kenburg, AZ 85358	Director	2	0.	0	. 0.		
	lson, Robert E							
	South Flower St, 22nd Floor							
	Angeles, CA 90071	Director	2	0.	0	. 0.		
	les, Page Knudsen							
	Grand_Hill				_	_		
St.	Paul, MN 55012	Director	2	0.	0	. 0.		
See	List of Officers, Etc. Statement	- -		3,484,437.	174,008	. 0.		
75	Did any officer, director, trustee, or key than \$100,000 from your organization a \$10,000 was provided by the related or If 'Yes,' attach schedule — see instruction	nd all related organizations ganizations?	of w	hich more than		Yes X No		
	•	JIIO.				Form <b>990</b> (2002)		
BAA								

Part	t VI	Other Information (See instructions.)		Yes	No			
76	Did th	e organization engage in any activity not previously reported to the IRS? If 'Yes,'						
		a detailed description of each activity	76		Х			
77		any changes made in the organizing or governing documents but not reported to the IRS?	77	Χ				
		,' attach a conformed copy of the changes.						
		e organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	78 a		X			
b	If 'Yes	s,' has it filed a tax return on <b>Form 990-T</b> for this year?	78 b					
79	Was tl	here a liquidation, dissolution, termination, or substantial contraction during the						
	•	If 'Yes,' attach a statement	79		X			
<b>80</b> a	Is the	organization related (other than by association with a statewide or nationwide organization) through common	00 -	37				
		pership, governing bodies, trustees, officers, etc, to any other exempt or nonexempt organization?	80 a	X				
I.	on res	s,' enter the name of the organization  See Attachment 4  and check whether it is X exempt or nonexempt.						
Q1 a		direct or indirect political expenditures. See line 81 instructions						
		e organization file <b>Form 1120-POL</b> for this year?	81 b		Х			
			0.5					
82 a	Did the substa	e organization receive donated services or the use of materials, equipment, or facilities at no charge or at antially less than fair rental value?	82 a	Х				
D		s,' you may indicate the value of these items here. Do not include this amount as ue in Part I or as an expense in Part II. (See instructions in Part III.)						
83 a		e organization comply with the public inspection requirements for returns and exemption applications?	83 a	Х				
		e organization comply with the disclosure requirements relating to quid pro quo contributions?	83 b	Х				
		e organization solicit any contributions or gifts that were not tax deductible?	84 a		Х			
h	If 'Yes	s,' did the organization include with every solicitation an express statement that such contributions or gifts were						
~	not tax	x deductible?	84 b					
85	501(c)	)(4), (5), or (6) organizations. <b>a</b> Were substantially all dues nondeductible by members?	85 a					
b	<b>b</b> Did the organization make only in-house lobbying expenditures of \$2,000 or less?							
		3' was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a						
		r for proxy tax owed for the prior year.						
		assessments, and similar amounts from members						
		on 162(e) lobbying and political expenditures						
		gate nondeductible amount of section 6033(e)(1)(A) dues notices						
		ble amount of lobbying and political expenditures (line 85d less 85e)						
Q	Does	the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85 g					
h		on 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of locable to nondeductible lobbying and political expenditures for the following tax year?	85 h		l			
90		locable to hondeductible lobbying and political experionalities for the following tax year?	00 II					
86	٠,	2						
h		receipts, included on line 12, for public use of club facilities						
		(12) organizations. Enter: a Gross income from members or shareholders						
	` ,							
b		income from other sources. (Do not net amounts due or paid to other sources st amounts due or received from them.)						
88	•	time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership,						
55	or an	entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3?						
00		s,' complete Part IX	88		X			
89 a	, ,	)(3) organizations. Enter: Amount of tax imposed on the organization during the year under:						
		n 4911 ► 0. ; section 4912 ► 0. ; section 4955 ► 0.						
i.	during	)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction the year or did it become aware of an excess benefit transaction from a prior year? If 'Yes,' attach a statement ning each transaction	89 b		Х			
c	Enter:	Amount of tax imposed on the organization managers or disqualified persons during the under sections 4912, 4955, and 4958	_	_	0.			
d		Amount of tax on line 89c, above, reimbursed by the organization			0.			
		e states with which a copy of this return is filed See Attachment 6						
b	Numb	er of employees employed in the pay period that includes March 12, 2002 (See instructions.)	90 b		418			
91	The bo	ooks are in care of ► <u>Tod_Dobratz</u> , <u>Asst. Treasurer</u> Telephone number ► <u>(415)</u> 495–4	014					
	Located	dat ► 116 New Montgomery St., 4th Fl, San Francisco, CA ZIP+4 ► 94105	<u>-363</u>	38_				
92		on 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of <b>Form 1041</b> – Check here		1	▶ 🔲			
	and er	nter the amount of tax-exempt interest received or accrued during the tax year ▶ 92						

	Analysis of Income-Produc		d business income	<u> </u>	ection 512, 513, or 514	(E)
<b>Note:</b> Ente otherwise in	r gross amounts unless ndicated.	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	Related or exempt function income
93 Pro	gram service revenue:					
a Te	chnical Assistance					8,120,654.
<b>b</b> Ot	her Fee Revenue					2,046,622.
c						
d						
е					,	
f Me	dicare/Medicaid payments					
	s & contracts from government agencies .					
_	mbership dues and assessments .					
	rest on savings & temporary cash invmnts.			14	1,395,987.	
	idends & interest from securities	1		14		
	rental income or (loss) from real estate:	07/2007/2004/2007		14	2,411,304.	PERSONAL PROPERTY OF THE PERSON
	ot-financed property				DESCRIPTION OF STREET	
	debt-financed property				<del></del>	
	rental income or (loss) from pers prop					
	er investment income					
- 4	in or (loss) from sales of assets er than inventory			18	255,992.	
	income or (loss) from special events			01		
	ss profit or (loss) from sales of inventory				2,000.	
	er revenue: a	7-9-00-9-00-00	CONTRACTOR OF THE PARTY OF THE			
	terim Holding Rentals	CONTRACTOR OF THE PERSON NAMED IN		01	563,611.	
	in (Loss) Fixed Assets			01		
	her Fees & Misc Rev					
<u>u 00</u>	Her Fees & Misc Rev			01	418,413.	
104 Subi	total (add columns (D) (D) and (C))	STANDARD STANDARD			F 040 001	10 167 076
	total (add columns (B), (D), and (E))	(F))			5,042,921.	
	al (add line 104, columns (B), (D), and				· · · · · · · · · • <u> </u>	15,210,197.
	105 plus line 1d, Part I, should equal ti			1.5		
	Relationship of Activities to	tne Acco	mplishment of E	xempt Purpos	ses (See instructions.)	
Line No. ▼	Explain how each activity for which in of the organization's exempt purpose	come is repo s (other than	rted in column (E) of F by providing funds for	Part VII contributed such purposes).	l importantly to the accon	nplishment
93a	Technical Assistance:	for plub	lic agencies	and other	non-profit orga	nizations:
	assistance to public a					
	acquire open space and					
	plans and programs for				a crubeb una cr	cacc
Part IX	Information Regarding Taxa				OC (Cas instructions )	37 / 7
altix		1				N/A
	(A)	(B)		(C)	(D)	(E)
	, address, and EIN of corporation,	Percentage	1 1444	of activities	Total	End-of-year
par	tnership, or disregarded entity	ownership into			income	assets
			왕			
			8			
			왕			
	I		용			
Part X	Information Regarding Tran	sfers Ass	ociated with Pers	sonal Benefit	Contracts (See instru	ctions.)
a Did the	organization, during the year, receive any fund	ds, directly or ind	irectly, to pay premiums or	a personal benefit co	ntract?	. Yes X No
	e organization, during the year, pay pr					The same of the sa
Note: If	'Yes' to (b), file Form 8870 and Form	4720 (see ins	structions).			
	Under penalties of perjury, I declare that I have extrue, correct, and complete. Declaration of prepare			hedules and statements	and to the best of my knowledge	and belief, it is
	true, correct, and complete. Declaration of prepare	er (other than offic	er) is based on all information	n of which preparer has	any knowledge.	
Please	100.10	wa			10/10/	03
Sign	Signature of officer	7			Date / /	
Here	Tod O. Dobratz, Asst	Treasur	er & Vice Pre	esident		
	Type or print name and title					
				Date	Check if Prepare	er's SSN or PTIN (see
Paid	Preparer's signature				Sell-	er's SSN or PTIN (see al Instruction W)
Pre-	**	0000	0.70		employed P	
oarer's	MOMO Pald Pr	char	CT		. 1	
Jse Only	self-employed) address, and				EIN ►	
Jilly	address, and ZIP + 4				Phone no.	

#### SCHEDULE A (Form 990 or 990-EZ)

# Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information — (See separate instructions.)

2002

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

▶ MUST be completed by the above organizations and attached to their Form 990 or 990-EZ.

Name of the organization Employer identification number 23-7222333 The Trust for Public Land Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees (See instructions. List each one. If there are none, enter 'None.') (c) Compensation (d) Contributions (a) Name and address of each (b) Title and average (e) Expense to employee benefit plans and deferred compensation employee paid more hours per week account and other than \$50,000 devoted to position allowances Tily Shue, 116 New Montgomery St 0. 40 122,303 6,115 3rd Fl, San Francisco CA 94105 Regional Counsel Gregory Chelius, 4329 Jacksonville State Office Dir 114,500 5,725 Dr, Tallahassee FL 32303 40 0. Elizabeth Riddle, 116 New Montgomery 0. 40 3rd Fl, San Francisco CA 94105 Dir of Projects 112,939 5,647. Andrew McLeod, 255 Beacon Dir of Cons. Fin. 109,018 5,451 0. Street #3, Boston, MA 02116 Oris Miller, 116 New Montgomery 5th Fl, San Francisco CA 94105 Dir Info Systems 40 108,783 5,439 0. Total number of other employees paid 231 over \$50,000 . Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services (See instructions. List each one (whether individuals or firms). If there are none, enter 'None.') (a) Name and address of each independent contractor paid more than \$50,000 (b) Type of service (c) Compensation Shaw Environmental, Inc PO Box 972972, Dallas, TX 75397-2942 Engineering & Design 797,166. Outformations, Inc. 939 61st St, #13, Oakland, CA 94608-1356 Database Design 451,586. Environmental Science 435,030. PO Box 92170, Elk Grove, IL 60009 Environmental consulting Frank & Grossman, Landscape Contractors, Inc. 1400 Egbert Ave, San Francisco, CA 94124 Landscape Design 310,920. Windsway Construction 303,214. Box 367, Sharon, CT 06069 Architect & Design Total number of others receiving over \$50,000 for professional services . .

An organization organized and operated to test for public safety. Section 509(a)(4). (See instructions.)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) Use cash method of accounting.

<b>Note.</b> Tou may use the worksheet in the	, 111911 110110119 101 10111161	ung nom me acciual i	u ille casil liletillu ul a	accounting.	
Calendar year (or fiscal year beginning in)	<b>(a)</b> 2001	<b>(b)</b> 2000	<b>(c)</b> 1999	<b>(d)</b> 1998	<b>(e)</b> Total
Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.)	. 111,978,678.	141,014,329.	111,583,016.	95,634,995.	460,211,018
16 Membership fees received	. 0.	0.	0.	0.	0
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc, purpose	7,497,940.	7,601,961.	4,482,710.	4,879,806.	24,462,417
48 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	4,402,945.	5,395,584.		3,286,592.	17,396,724
19 Net income from unrelated business activities not included in line 18	0.	0.	0.	0.	0
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf	0.	0.	0.	0.	0
The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge	0.	0.	0.	0.	0
22 Other income. Attach a schedule. Do not include gain or (loss) from sale of	A27 EA0	467 222	572,210.	1 170 201	2 647 272
capital assets Attachment 8  23 Total of lines 15 through 22	· ·	467,223. 154,479,097.		1,170,291.	2,647,272 504,717,431
24 Line 23 minus line 17		146,877,136.			480,255,014
25 Enter 1% of line 23		1,544,791.			400,233,014
26 Organizations described on line		er 2% of amount in col		•	9,605,100
b Prepare a list for your records to show the supported organization) whose total gifts return. Enter the total of all these excess	e name of and amount contri for 1998 through 2001 excee	buted by each person (othe	er than a governmental unit ine 26a. <b>Do not file this lis</b>	or publicly it with your	24,225,602
c Total support for section 509(a)(1)	test: Enter line 24, colu	umn (e)		▶ 26 c	480,255,014
d Add: Amounts from column (e) for	lines: 18	17,396,724.	19	0.	
	22	2,647,272.	<b>26b</b> 24,225,6		44,269,598
e Public support (line 26c minus line					435,985,416
f Public support percentage (line		led by line 26c (deno	minator))	► 26f	90.78 %
27 Organizations described on line a For amounts included in lines 15, name of, and total amounts receiv such amounts for each year:	16, and 17 that were re ed in each year from, e	ach 'disqualified perso	on.' Do not file this lis	t with your return. En	ter the sum of
(2001)	(2000)	(1999) _		_ (1998)	
<b>b</b> For any amount included in line 17 show the name of, and amount responsible \$5,000. (Include in the list organized computing the difference between (the excess amounts) for each year	ceived for each year, th ations described in lines the amount received a ar:	at was more than the I s 5 through 11, as well nd the larger amount o	larger of (1) the amount as individuals.) <b>Do no</b> lescribed in (1) or (2),	nt on line 25 for the yea ot file this list with you enter the sum of these	ar or <b>(2)</b> <b>ur return.</b> After differences
(2001)	(2000)	(1999) _		_ (1998)	
c Add: Amounts from column (e) for	lines: 15		16		
c Add: Amounts from column (e) for 17 d Add: Line 27a total	20		21	► 27 c	
d Add: Line 27a total	ar	nd line 27b total		► 27 d	
e Public support (line 27c total minu	s line 27d total)			► 27e	
f Total support for section 509(a)(2)	test: Enter amount from	m line 23, column (e)	► <u>  27f  </u>		
g Public support percentage (line				► 27 g	9
h Investment income percentage	(line 18, column (e) (n			or))	9

**Unusual Grants:** For an organization described in line 10, 11, or 12 that received any unusual grants during 1998 through 2001, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. **Do not file this list with your return.** Do not include these grants in line 15.

Private School Questionnaire (See instructions.) (To be completed ONLY by schools that checked the box on line 6 in Part IV) N/A Yes No 29 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body? . . . . . . . . . 29 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? 30 Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that 31 If 'Yes,' please describe; if 'No,' please explain. (If you need more space, attach a separate statement.) Does the organization maintain the following: a Records indicating the racial composition of the student body, faculty, and administrative staff? 32 a b Records documenting that scholarships and other financial assistance are awarded on a racially 32 b nondiscriminatory basis? . . . . . . Copies of all catalogues, brochures, announcements, and other written communications to the public dealing 32 c d Copies of all material used by the organization or on its behalf to solicit contributions? 32 d If you answered 'No' to any of the above, please explain. (If you need more space, attach a separate statement.) Does the organization discriminate by race in any way with respect to: a Students' rights or privileges? . . . 33 a **b** Admissions policies? . 33 b c Employment of faculty or administrative staff? 33 c d Scholarships or other financial assistance? 33 d e Educational policies? . 33 e f Use of facilities? . 33 f **g** Athletic programs? . 33 g 33 h h Other extracurricular activities? If you answered 'Yes' to any of the above, please explain. (If you need more space, attach a separate statement.) 34a Does the organization receive any financial aid or assistance from a governmental agency? 34 a **b** Has the organization's right to such aid ever been revoked or suspended? . 34 b If you answered 'Yes' to either 34a or b, please explain using an attached statement. Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev Proc 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If 'No,' attach an explanation. . . . . . .

# Part VI-A Lobbying Expenditures by Electing Public Charities (See instructions.)

(To be completed **ONLY** by an eligible organization that filed Form 5768)

		(To be completed <b>ONL</b> ) by all eligible organization that filed Form 5700)			
Chec	k ► a	if the organization belongs to an affiliated group. Check ▶ b if you	checke	ed 'a' and 'limited control'	provisions apply.
		Limits on Lobbying Expenditures  (The term 'expenditures' means amounts paid or incurred.)		<b>(a)</b> Affiliated group totals	(b) To be completed for ALL electing organizations
36	Total lol	obying expenditures to influence public opinion (grassroots lobbying)	36	88,992.	88,992.
37	Total lol	obying expenditures to influence a legislative body (direct lobbying)	37	887,627.	887,627.
38	Total lol	obying expenditures (add lines 36 and 37)	38	976,619.	976,619.
39	Other ex	cempt purpose expenditures	39	114,166,097.	114,166,097.
40	Total ex	empt purpose expenditures (add lines 38 and 39)	40	115,142,716.	115,142,716.
41	Lobbyin	g nontaxable amount. Enter the amount from the following table –			
	If the ar	nount on line 40 is – The lobbying nontaxable amount is –			
		r \$500,000 · · · · · · · · · · · 20% of the amount on line 40 · · · · .  0,000 but not over \$1,000,000 · · · · · \$100,000 plus 15% of the excess over \$500,000			
	Over \$1,0	00,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000	41	1,000,000.	1,000,000.
	Over \$1,5	00,000 but not over \$17,000,000 · · · · \$225,000 plus 5% of the excess over \$1,500,000			
	Over \$1	7,000,000			
42	Grassro	ots nontaxable amount (enter 25% of line 41)	42	250,000.	250,000.
43	Subtrac	t line 42 from line 36. Enter -0- if line 42 is more than line 36	43	0.	0.
44	Subtrac	t line 41 from line 38. Enter -0- if line 41 is more than line 38	44	0.	0.
	Caution	: If there is an amount on either line 43 or line 44, you must file Form 4720.			

4 -Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 45 through 50.)

			Lobbying Expenditures During 4 -Year Averaging Period							
	Calendar year (or fiscal year beginning in) ►	<b>(a)</b> 2002	<b>(b)</b> 2001	<b>(c)</b> 2000	<b>(d)</b> 1999	<b>(e)</b> Total				
45	Lobbying nontaxable amount	1,000,000.	1,000,000.	1,000,000.	1,000,000.	4,000,000.				
46	Lobbying ceiling amount (150% of line 45(e))					6,000,000.				
47	Total lobbying expenditures	976,619.	798,413.	951,856.	934,795.	3,661,683.				
48	Grassroots non-taxable amount	250,000.	250,000.	250,000.	250,000.	1,000,000.				
49	Grassroots ceiling amount (150% of line 48(e))					1,500,000.				
50	Grassroots lobbying expenditures	88,992.	122,333.	62,968.	42,540.	316,833.				

Part VI-B	Lobbying	Activity I	ov Nonelectin	a Public	Charities
-----------	----------	------------	---------------	----------	-----------

(For reporting only by organizations that did not complete Part VI-A) (See instructions.)

N/A

Ouring the year, did the organization attempt to influence national, state or local legislation, including any ttempt to influence public opinion on a legislative matter or referendum, through the use of:	Yes	No	Amount
a Volunteers			
<b>b</b> Paid staff or management (Include compensation in expenses reported on lines <b>c</b> through <b>h.</b> )			
c Media advertisements			
<b>d</b> Mailings to members, legislators, or the public			
e Publications, or published or broadcast statements			
f Grants to other organizations for lobbying purposes			
<b>g</b> Direct contact with legislators, their staffs, government officials, or a legislative body			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means			
i Total lobbying expenditures (add lines <b>c</b> through <b>h.</b> )			
If 'Yes' to any of the above, also attach a statement giving a detailed description of the lobbying activities.			·

Part VII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations (See instructions)

51 Did the	e reporting organization di	rectly or indi	rectly engage in any of the following w panizations) or in section 527, relating t	ith any other organization described in sec	tion 501(c	:)			
	,		a noncharitable exempt organization o			Yes	No		
					51 a (i)	Х			
					a (ii)		Х		
<b>b</b> Other	transactions:								
(i) Sa	ales or exchanges of asse	ts with a non	charitable exempt organization		b (i)		Х		
<b>(ii)</b> Pu	urchases of assets from a	noncharitabl	e exempt organization		b (ii)		Х		
					b (iii)		Х		
` '	•				b (iv)	Χ			
	•				b (v)		Х		
			<u> </u>		b (vi)		X		
c Sharin	ng of facilities, equipment,	mailing lists,	other assets, or paid employees		C lue of		X		
the go	ods, other assets, or servi	ices given by	the reporting organization of the good	ı (b) should always show the fair market va nization received less than fair market valu , other assets, or services received:	ie in				
(a) Line no.	(b) Amount involved		(c) noncharitable exempt organization	(d) Description of transfers, transactions, and sharing arrangements					
a(i)	445 000		servation Campaign	Grants made for lobbying					
a(1)	445,000.	THE CON	servacion campaign	Granes made for robbying	acciv	I L I	CB		
b(iv)	194,919.	The Con	servation Campaign	Provide hourly employee	and of	fic	<u> </u>		
	, , , , , , , , , , , , , , , , , , , ,		<u> </u>	facilities which are rei					
				501(c)(4) affiliate					
			ted with, or related to, one or more tax er than section 501(c)(3)) or in section	-exempt organizations 527?	► X Yes	s 🗌	No		
<b>b</b> If 'Yes	,' complete the following s	chedule:	(1-)	(5)					
	(a) Name of organization		(b) Type of organization	(c) Description of relations	hip				
The Con	servation Campa	ian	501(c)(4)	Affiliate of the Trust for	r Publ	ic I	and		
_									
D 4 4				Calaadula A /=	000 00	\^ E3\	2000		

Form 990 Line 8(A) and 8(B) Statement

# Schedule of Gains and Losses from Sale of Assets Other than Inventory

2002

► Attach to return

Name The Trust for P	ublic Land							nployer 3-722		ntification Number
Part I, Line 8, Colur	nn (A)		Securi	ities			<u> </u>			
Public Securities										
Descrip	otion	5	Gross Sales Pric	e				Basis	3	
Publicly Traded	Securities				Co: Sel Bas	ling Expe	enses			
Nonpublic Securitie	es									
Description	Date Ac	•	Date and to	Sold Who			oss Price	FN	ЛV v	other basis or when donated which on top)
Bank of America		n/a		<u>n/a</u>		2,500	,000.			2,500,000.
Vanguard Invest		<u>n/a</u>		<u>n/a</u>			0.			-14,251.
PIMCO Funds		<u>n/a</u>		<u>n/a</u>		12,328	3,493.		1	2,000,000.
Harbor Propert	ies	<u>n/a</u>		_ <u>n</u> /a		99	,725.			204,660.
Total Securities					14,928,218. 1		4,690,409.			
Gain or (Loss) from S	Sale of Securities		<u></u>					<u></u>		237,809.
Part I, Line 8, Colur	nn (B)	C	Other A	sset	S					
Description	Date Acquired and Method		Sold Whom	S	Gro ales	ss Price				r basis or donated
Woodland Farms	01/29/02	04/	/ <u>09/02</u>		168	3,260.	Cost Deprecent Basis Donation		 	167,000.
Thornton IV Bond/Toot A	04/18/02	04/	18/02			,452.	Cost Depred Basis Donation	iation		178,280.
Thornton IV Bond/Toot B	04/18/02	04/	<u>/18/02</u>		190	,224.	Cost Depred Basis Donation		 V	211,360.
See Sale of Other Assets				2,	666	5,394.	Cost Deprece Basis Donation		 V	2,737,942.
Total Other Assets				3,	185	5,330.				3,294,582.
Gain or (Loss) from S	Sale of Other Ass	ets								-109,252.

The Trust for Public Land

23-7222333 1

Form 990, Page 1, Part I, Line 9

#### **Special Events and Activities Statement**

List of Three Largest Events and Type and Number of Others	Gross Receipts	Less Contributions	Gross Revenue	Less Direct Expenses	Net Income (Loss)
Stegner Circle Synder					
/ Killion Evening	4,830.	1,515.	3,315.	5,981.	-2,666.
Total	4,830.	1,515.	3,315.	5,981.	-2,666.

Form 990, Page 2, Part II, Line 43

#### **Other Expenses Stmt**

Other expenses not covered above (itemize):	<b>(A)</b> Total	(B) Program services	(C) Management and general	<b>(D)</b> Fundraising
Grants & Contrib. Books, Dues, Sub. Appraisal Acq & Conv Other Project Other Professional	710,100. 194,940. 1,252,520. 1,259,431. 2,773,702. 7,886,221.	700,798. 94,108. 1,252,520. 1,259,431. 2,748,224. 7,853,222.	-2,003. 85,432. 0. 0.	11,305. 15,400. 0. 0. 25,478. 32,999.
Total	14,076,914.	13,908,303.	83,429.	85,182.

Form 990, Page 3, Part IV, Line 54

#### **Investments - Securities Statement**

Line 54 — Investments - Securities:	Beginning of Year	End of Year
Mutual Funds	54,091,448.	64,297,243.
Certificates of Deposit	2,500,000.	0.
U.S. Government Obligations Corporate Bonds & Notes	1,118,264.	213,468. 264,626.
Common Stocks and Equities	0.	0.

58,326,556. 64,775,337. Total

Form 990, Page 3, Part IV, Line 56 **Investments - Other Statement** 

#### **Beginning** End of Line 56 — Investments - Other: of Year Year Harbor Properties, Inc. (non-publicly traded stock) 204,660. 99,725.

Total 204,660. 99,725. The Trust for Public Land 23-7222333 2

Form 990, Page 3, Part IV, Lines 57a & 57b

#### Land, Buildings and Equipment Statement

	(a) Cost/Other Basis	(b) Accumulated Depreciation	<b>(c)</b> Book Value
Building Furniture & Fixtures Equipment Leasehold Improvements	1,788,360. 341,530. 1,562,918. 560,145.	1,136,711. 296,930. 1,113,982. 312,440.	651,649. 44,600. 448,936. 247,705.
Total	4,252,953.	2,860,063.	1,392,890.

Form 990, Page 3, Part IV, Line 58

#### **Other Assets Statement**

Line 58 - Other Assets:	Beginning of Year	End of Year
Deposits on Land Transactions	4,019,478.	4,150,274.
Open Space Holdings	137,250,907.	122,558,392.
Miscellaneous	235,624.	160,326.
Total	141,506,009.	126,868,992.

Form 990, Page 3, Part IV, Line 65 Other Liabilities Statement

# Line 65 - Other Liabilities:Beginning of YearEnd of YearMitigation Advances4,364,442.3,390,364.Agency transaction liability3,357,295.133,946.Liability to Beneficiaries of Charitable Trusts56,272,657.47,850,000.

Total 63,994,394. 51,374,310.

Form 990, Page 4, Part V List of Officers, Etc. Statement

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (if not paid, enter -0-)	(D) Contributions to employee benefit plans and deferred compensation	(E) Expense account and other allowances
Denny, George P. 500 Boylston St, Ste 1880 Boston, MA 02116	1st Vice Chr/Dir 2	0.	0.	0.

Continued

3

Form 990, Page 4, Part V List of Officers, Etc. Statement

(A) Name and address	(B) Title and average hours per	(C) Compensation (if not paid,	<b>(D)</b> Contributions to employee	<b>(E)</b> Expense account
	week devoted	enter -0-)	benefit plans	and other
	to position		and deferred	allowances
			compensation	
Ferguson, Douglas P.				
591 Redwood Highway	Director			
Mill Valley, CA 94941	2.3	0.	0.	0.
Hoyte, James S.		· · · · · · · · · · · · · · · · · · ·		
1350 Massachusetts Ave, Rm 935	Director			
Cambridge, MA 02138	2	0.	0.	0.
Lee, Eugene C.				
19214 Willow Lane	Director			
Sonoma, CA 95476	2.3	0.	0.	0.
Patterson, Michael E.				
270 Park Ave, 9th Floor	Director			
New York, NY 10017	2	0.	0.	0.
Raff, Douglass A.				
1001 Fourth Ave Plaza, Ste 4500	Director			
Seattle, WA 98154	2	0.	0.	0.
Richards, Roy, Jr.				
One Southwire Dr.	Director			
Carrollton, GA 30119	2	0.	0.	0.
Ridder, Marie				
1219 Crest Lane	Director			
McLean, VA 22101	2	0.	0.	0.
Rogers, William B.				
116 New Montgomery, 4th Fl	Director/President			
San Francisco, CA 94105	40	223,292.	10,950.	0.
Rosen, Martin J.				
70 Lancaster Avenue	Director			
Kentfield, CA 94904-1605	5	0.	0.	0.
Sano, James D.				
2627 Lombard St.	Director			
San Francisco, CA 94123	2.3	0.	0.	0.
Tone, F. Jerome				
980 Fifth Ave, Ste 202	Director			
San Rafael, CA 94901	2.3	0.	0.	0.
Trifiro, Matthew G.				
1850 North Stanley Ave	Director			_
Los Angeles, CA 90046	2	0.	0.	0.
Wyckoff, Martha				
1947 Broadway East	Director			_
Seattle, WA 98102	2.3	0.	0.	0.
Benson, Ralph				
116 New Montgomery, 4th Fl.	Sr Vice Pres			_
San Francisco, CA 94105	40	153,250.	7,663.	0.
Lee, Nelson J.				
116 New Montgomery, 4th Fl.	Sr VP/Sec/Gen Counsel	406		_
San Francisco, CA 94105	40	138,528.	6,926.	0.

Form 990, Page 4, Part V List of Officers, Etc. Statement Continued

	<u> </u>			
(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (if not paid, enter -0-)	(D) Contributions to employee benefit plans and deferred compensation	(E) Expense account and other allowances
Lee, Holden				
116 New Montgomery, 4th Fl.	Sr VP/Treas/CFO			
San Francisco, CA 94105	40	151,674.	7,584.	0.
Marcus, Felicia	10	131,071.	7,301.	
116 New Montgomery, 4th Fl.	Exec VP/COO			
San Francisco, CA 94105	40	164,351.	8,218.	0.
McIntyre, Robert W.	10	101,331.	0,210.	
116 New Montgomery, 4th Fl.	Sr Vice Pres			
San Francisco, CA 94105	40	88,446.	4,422.	0.
Allen W. Dale	10	00,110.	1,122.	
306 North Monroe St.	Sr Vice Pres			
Tallahassee, FL 32301	40	141,562.	7,078.	0.
Blair, Bowen, Jr.	10	111,302.	7,070:	
1211 SW Sixth Ave	Sr Vice Pres			
Portland, OR 97204	40	131,450.	6,573.	0.
Cook, D. Ernest	10		07373:	
33 Union St.	Sr VP/Asst Treas			
Boston, MA 02108	40	141,712.	7,086.	0.
Front, Alan	10		- 770001	
116 New Montgomery, 4th Fl	Sr Vice Pres			
San Francisco, CA 94105	40	141,562.	7,078.	0.
Harrison, Ted O.			.,,,,,	
409 East Palace, Ste 3	Sr Vice Pres			
Santa Fe, NM 87501	40	116,933.	5,847.	0.
Harvey, Rose				
666 Broadway, 9th Floor	Sr Vice Pres			
New York, NY 10012	40	139,449.	6,972.	0.
Thompson, Stephen E.				
418 Montezuma	Sr Vice Pres			
Santa Fe, NM 87501	40	138,528.	6,926.	0.
Blaha, Kathleen				
660 Pennsylvania Ave, SE Ste 401	Sr Vice Pres			
Washington, DC 20003	40	119,960.	5,998.	0.
Dobratz, Tod				
116 New Montgomery, 4th Fl.	VP/Asst Treas/Asst			
San Francisco, CA 94105	CFO/Controller - 40	116,283.	5,814.	0.
Forbes, Peter				
33 Union St.	Vice President			
Boston, MA 02108	40	96,060.	4,803.	0.
Hatch, Francis			,	
33 Union St.	Vice President			
Boston, MA 02108	40	120,878.	6,044.	0.
Holderman, Reed				
116 New Montgomery, 3rd Fl.	Vice President			
San Francisco, CA 94105	40	141,562.	7,078.	0.

Form 990, Page 4, Part V List of Officers, Etc. Statement Continued

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (if not paid, enter -0-)	(D) Contributions to employee benefit plans and deferred compensation	(E) Expense account and other allowances
Ives, Susan				
116 New Montgomery, 4th Fl.	Vice President			
San Francisco, CA 94105	40	139,056.	6,953.	0.
Kane-Szynal, Lesley				
660 Pennsylvania Ave SE #401	Vice President			
Washington, DC 20002	40	107,183.	5,359.	0.
Lee, Craig				
1011 Western Ave, Ste 605	Vice President			
Seattle, WA 98104	40	102,127.	5,106.	0.
Whiteford, Cynthia M.				
2610 University Ave Ste 300	Vice President			
St. Paul, MN 55114	40	126,395.	6,320.	0.
Brehm, Laura				
116 New Montgomery, 4th Fl.	<u>Vice President</u>			
San Francisco, CA 94105	40	126,395.	6,320.	0.
Gage, Michael J.				
418 Montezuma Ave	<u>Vice President</u>			
Santa Fe, NM 87501	40	136,506.	6,825.	0.
Dean, Jay				
116 New Montgomery, 4th Fl.	<u>Vice President</u>			
San Francisco, CA 94105	40	121,339.	6,067.	0.
Hoesterey, Roger				
1011 Western Ave, Ste 605	<u>Vice President</u>			
Seattle, WA 98104	40	110,823.	5,541.	0.
Guthrie, Joyce				
116 New Montgomery, 4th Fl.	Asst Secretary			
San Francisco, CA 94105	40	49,133.	2,457.	0.

Total

3,484,437. 174,008. 0

# Schedule of Gains and Losses from Sale of Assets Sale of Other Assets

Description	Date Acquired and Method	Date Sold and to Whom	Gross Sales Price	Cost, other FMV when	
Consolidated _ Exchange III _				Cost Depreciation	
	06/12/89	05/06/02		Basis	60,000.
			54,000.	Donation FMV	
Thornton IV				Cost	
				Depreciation	
	05/31/02	05/31/02		Basis	197,960.
			178,164.	Donation FMV	

# Schedule of Gains and Losses from Sale of Assets Sale of Other Assets

Continued

Description	Date Acquired and Method	Date Sold and to Whom	Gross Sales Price	Cost, othe FMV when	
Magnolia				Cost	
				Depreciation	
	04/26/01	06/27/02		Basis	2.
			0.	Donation FMV	
Castle Trail				Cost	
				Depreciation	
	10/28/02	10/28/02		Basis	247,000.
			247,000.	Donation FMV	
Warren RI /				Cost	
Attemann				Depreciation	
	11/07/02	11/15/02		Basis	210,000.
			210,000.	Donation FMV	
Warren RI /			,	Cost	
Friedman				Depreciation	
	11/07/02	11/08/02		Basis	280,000.
			280,000.	Donation FMV	
Warren RI / Old				Cost	
Warren Marina				Depreciation	
LLC	11/07/02	11/21/02		Basis	370,000.
			370,000.	Donation FMV	
Warren RI/Tony's			,	Cost	
Wharf LLC				Depreciation	
	11/07/02	11/21/02		Basis	325,000.
			325,000.	Donation FMV	
Warren RI /				Cost	
Collins/Heckert				Depreciation	
	11/07/02	12/19/02		Basis	325,000.
			325,000.	Donation FMV	
Pond of Safety /				Cost	
Reichert				Depreciation	
	11/27/01	12/23/02		Basis	7,980.
			7,980.	Donation FMV	
Neponset /				Cost	
Forbes Woods				Depreciation	
	06/28/02	12/20/02		Basis	465,000.
			441,750.	Donation FMV	
Georgetown			•	Cost	
(Geballe)				Depreciation	
	08/20/01	03/14/03		Basis	250,000.
			227,500.	Donation FMV	

# **Supporting Statement of:**

Form 990 p 1/Line 20

Description	Amount
Unrealized gain (loss) on investments carried at market value.	-607,045.
Total	-607,045.

# **Supporting Statement of:**

Form 990 p 2/Line 30 column (D)

Description	Amount
GL Account #81070 Vendor #1388 - Catherine Connolly (from GL#81100)	41,547.
Total	125,547.

# Attachment 1(a)

# **The Trust for Public Land**

Form 990 (Tax Year 2002)

Fiscal Year Ended March 31, 2003

EIN: 23-7222333

# Form 990, Part II, Line 22:

# <u>Summary of contributions made to public agencies and other non-profit organizations (CASH)</u>

DATE	VENDOR NAME	AMOUNT
9/30/2002	BIXBY II	750,000.00
3/31/2003	BENTLEY 2000 FAMILY TRUST	562,000.00
Various	NATURE CONSERVANCY TH	493,892.00
10/31/2002	EL CAPITAN	450,000.00
3/31/2003	RCL BLM GRANT TO 96070	326,459.00
Various	THE CONSERVATION CAMPAIGN	245,000.00
9/17/2002	THE NORTH GEORGIA COM	100,000.00
7/15/2002	ST. CROIX O'BRIEN/MUSEUM FORST	90,000.00
3/31/2003	METRO PARKS TRUST FUND GRANT	85,250.00
9/9/2002	GEORGIA DEPARTMENT OF	80,000.00
6/12/2002	TOWN OF RANDOLPH	74,794.66
6/26/2002	MIANUS RIVER WATERSHE	70,500.00
1/28/2003	GALLATIN VALLEY LAND	52,000.00
11/20/2002	LAND TRUST FOR	50,000.00
2/20/2003	ALACHUA CONSERVATION	50,000.00
3/31/2003	CALVES ISLAND	50,000.00
11/30/2002	BAYVIEW PARK CLEARWATER	50,000.00
2/28/2003	DEBIT PROJ GRANTS ROARING FORK	50,000.00
3/31/2003	MAINE COMMUNITY FOUND	40,000.00
6/12/2002	TOWN OF MANCHESTER	40,000.00
12/31/2002	PHILLIPS FARM SOUTHBURY	33,227.00
Various	Various Under \$2,000 from account 96070	27,891.46
Various	FRIENDS OF MONOMOY I	25,074.00
1/31/2003	NEVADA COUNTY LAND TR	25,000.00
1/8/2003	NEW MEXICO LAND CONSE	25,000.00
2/13/2003	CITY OF ROSEWELL	20,000.00
7/24/2002	Dakota Citizens for L	20,000.00
3/31/2003	NEPONSET RIVER WATERSHED GRANT	20,000.00
1/10/2003	PARTNERS FOR PARKS	15,000.00
4/17/2002	CITY OF CHATTANOOGA	15,000.00
3/26/2003	CITIZENS FOR COMMUNIT	15,000.00
6/27/2002	TOWN OF GROVELAND	14,887.00
Various	Various Under \$2,000 from account 96090	11,100.00
8/15/2002	TOWN OF IPSWICH	10,000.00
8/14/2002	Mashpee Wampanoag Ind	10,000.00
6/19/2002	NH LAND AND COMMUNITY	9,000.00
11/30/2002	TUMBLEDOWN MTN EASEMENT	9,000.00
3/31/2003	MAGNOLIA/MANCHESTER	8,800.00
12/31/2002	CORRECT ENTRY MN COMMUNITY GDN	7,589.00
3/31/2003	PETALUMA RIVER BANKER/MARKS	7,290.00
5/31/2002	GOMPERS BOHEMIAN	7,000.00
Various	CITIZENS FOR NH LAND	6,500.00
Various	SAVE BARNEGAT BAY	5,500.00
3/31/2003	HALAWA II	5,500.00
4/12/2002	MARINE TRADES ASSOC.O	5,000.00
8/12/2002	Friends of Pisgah	5,000.00
1/10/2003	ANIMAL PROTECTION LEA	5,000.00
3/26/2003	NEPONSET RIVER WATERS	5,000.00

# Form 990, Part II, Line 22:

# <u>Summary of contributions made to public agencies and other non-profit organizations (CASH)</u>

DATE	VENDOR NAME	AMOUNT
3/31/2003	TOWN OF SHELBURNE GRANT ACCRUE	5,000.00
4/12/2002	YOUTH ENVIRONMENTAL S	4,605.00
7/3/2002	EDITH COMMUNITY GARDE	4,500.00
4/12/2002	BROOKLYN BEARS GARDEN	4,000.00
4/12/2002	FORKED RIVER MOUNTAIN	4,000.00
6/12/2002	TRUST FOR LAND RESTOR	3,500.00
Various	PUBLIC RADIO CENTER	3,333.65
5/24/2002	HUMAN COMPASS	3,275.00
10/31/2002	KENDALL NEIGHBORS	3,250.00
4/12/2002	NEW JERSEY AUDUBON SO	3,050.00
Various	GREEN GUERILLAS INC.	3,050.00
12/3/2002	MINNEAPOLIS COMM GDNS #83054	2,715.00
4/30/2002	FRIENDS OF MEADOW PON	2,500.00
Various	AMC	2,500.00
6/7/2002	52 PEOPLE FOR	2,200.00
4/19/2002	BISSEL GARDENS INC.	2,170.00
6/7/2002	CHERRY TREE	2,000.00
10/28/2002	THE FRIENDS OF FORT	2,000.00
	TOTAL CHECK FIGURE VARIANCE	4,140,902.77 4,140,902.77 0.00

#### Attachment 1(b)

**The Trust for Public Land** 

Form 990 (Tax Year 2002)

Fiscal Year Ended March 31, 2003

EIN: 23-7222333

Form 990, Part II, Line 22:

Summary of Contributions Made to Public Agencies and other non-profit organizations (NON-CASH)

Project Number	Conveyed Date	Project Name	St	Acres	Acquiring Agency	FMV Basis	Fair Market Value of Land Conveyed	Less: Consideration Received	Contribution Made
53445	06/21/00	Ruffner Mountain Additions	AL	3	Ruffner Mountain Nature Coalition, IC	В	6,912	0	6,912
23501	12/29/00	Arrowleaf - Lot 1A Adj / Early Winter	WA		Prior year adjustment		0	(23,191)	23,191
40136	08/06/01	Kaplan Donation	AZ	4	Central Arizona Land Trust	В	40,000	0	40,000
68505	04/12/02	HL White Lake	NJ	58	Township of Sparta	Α	1,450,000	1,250,000	200,000
56043	04/24/02	CRP/Blue Circle Douglas	GA	249	Douglas County Park & Recreation Dept	В	1,136,000	565,000	571,000
22122	04/29/02	Wolverine Basin	MT	202	Beaver Land - Deer Lodge Nat'l Forest	В	503,918	500,000	3,918
36204	05/01/02	Schallenberger Ridge	CA	750	CA State Dept of Parks & Recreation	Α	1,027,370	1,000,000	27,370
53487	05/09/02	Ft. Walton/Nicolaides	FL	2	City of Ft. Walton Beach	В	1,200,000	1,075,000	125,000
68528	05/09/02	Scudder Post House Woods	NJ	1,093	Township of Harding & NJ Audubon Society	Α	600,000	300,000	300,000
57433	05/17/02	GP/Atlanta/Swann Preserve	GA	57	City of Atlanta	В	310,000		310,000
68511	05/21/02	HL Wallkill Mount Bethel	NJ	145	United States Dept of Interior	Α	7,400,000	4,400,000	3,000,000
71119	05/28/02	Mashpee	MA		Mashpee Wampanoag Tribal Indian Council	Α	5,500	0	5,500
82025	05/30/02	Gompers Bohemian	IL	1	Chicago Park District	Α	1,127,000	1,115,000	12,000
40112	06/05/02	Red Mountain/Garard	CO	110	Ouray County	Α	415,000	275,000	140,000
62854	06/14/02	Hemstead Harbor	NY	4	Town of North Hempstead	Α	2,200,000	1,950,000	250,000
71147	06/27/02	Lake Cochichewick	MA	35	Town of North Andover	В	2,650,000	2,510,870	139,130
71130	06/27/02	Magnolia	MA	2	Town of Gloucester & Manchester by-the Sea	Е	1,399,998	848,700	551,298
71149	06/27/02	Meadow Pond	MA	57	Town of Groveland	Α	775,000	600,000	175,000
71122	06/28/02	Betty's Neck	MA	291	Town of Lakeville	Α	8,442,100	8,150,000	292,100
40350	06/28/02	Kallison Ranch	TX	1,162	Texas Parks & Wildlife Dept	Α	6,980,000	5,810,000	1,170,000
56043	07/01/02	CRP/Blue Circle Douglas	GA	244	Douglas County Park & Recreation Dept	В	3,239,000	1,830,000	1,409,000
68801	07/01/02	Project Heal	NJ	36	Project Heal, Inc	Α	845,000	615,875	229,125
71145	07/17/02	Neponset/Forbes Woods	MA	24	Commonwealth of MASS	Α	2,935,000	2,700,000	235,000
57311	07/19/02	Douglas/Dog/Riverwalk	GA	802	Douglas County, GA	В	6,000,000	5,815,225	184,775
40160	08/07/02	BST/American Fork	UT	57	United States Forest Service (Region 4)	В	105,000	96,000	9,000
52485	08/08/02	Broward/Lange	FL	12	Broward County	В	3,810,000	3,400,000	410,000
53081	08/09/02	Itchetucknee Trace/Reagan	FL	2	Bd of Trustees - Internal Trust Fund - State of FL	В	147,200	0	147,200
40596	08/20/02	Leyden Road/Plaza LLC	CO	162	City of Arvada	Α	830,000	826,200	3,800
52991	08/27/02	JAX/Ribault River Addition	FL	2	City of Jacksonville	В	75,000	50,000	25,000
40050	08/29/02	Bromley	CO	124	Adams County Commissioners	Α	2,914,000	1,950,000	964,000
52984	09/04/02	JAX/Beach & Peach	FL	68	City of Jacksonville	b	1,500,000	1,427,000	73,000
72102	09/09/02	Chopmist Hill Inn	RI	40	Town of Scituate	Α	395,300	280,000	115,300
33104	09/17/02	Bixby Ocean Ranch II	CA	325	US Dept of Agriculture	Α	6,959,977	5,000,000	1,959,977
68853	09/23/02	Galloway Township/Ponzio	NJ	41	Township of Galloway & State of NJ DEP	Α	700,000	487,500	212,500

# Form 990, Part II, Line 22:

# Summary of Contributions Made to Public Agencies and other non-profit organizations (NON-CASH)

Project	Conveyed	l				FMV	Fair Market Value of Land	Less: Consideration	Contribution
Number	Date	Project Name	St	Acres	Acquiring Agency	Basis	Conveyed	Received	Made
54571	10/01/02	Cloudland Connector II	TN	48	Jim & Elizabeth Branch	В	145,300	133,924	11,376
33503	10/04/02	El Capitan	CA	2,510	State of California	Α	12,000,000	9,500,000	2,500,000
56020	10/14/02	CRP/Blue Circle Douglas	GA	3	City of Atlanta	В	48,600	0	48,600
52992	10/31/02	JAX/Dunnam	FL	167	City of Jacksonville	В	965,000	919,500	45,500
56001	11/07/02	CRP/Glass	GA	84	National Park Service	В	7,600,000	6,966,000	634,000
33214	11/07/02	Los Osos/Powell	CA	40	State of California	Α	1,500,000	0	1,500,000
54571	11/19/02	Cloudland Connector II	TN	200	State GA DNR Div of State Parks	В	710,745	520,546	190,199
34104	11/20/02	Cowell Ranch	CA	3,865	State of CA, Dept of Parks & Recreation	Α	13,935,000	3,655,128	10,279,872
23501	12/06/02	Arrowleaf - Lot 2	WA	232	Tom & Sonya Compiob	D	2,800,000	1,065,000	1,735,000
37430	12/17/02	Volcan Mountain 30	CA	123	USDA Forest Service	Α	365,898	443,929	(78,031)
53600	12/20/02	Blues Creek Ravine	FL	163	Alachua Conservation Trust Inc.	В	1,750,000	1,650,000	100,000
57444	12/20/02	City Spaces/Atlanta/Tanyard Creek	GA	7	City of Atlanta	В	1,100,000	700,000	400,000
56889	12/20/02	CRP/Ashley	GA	14	National Park Service	В	476,000	474,793	1,207
56882	12/20/02	CRP/Pruitt	GA	5	National Park Service	В	243,000	240,000	3,000
56690	12/20/02	Hardman Farm	GA	173	Georgia Dept of Natural Resources	В	2,720,000	570,000	2,150,000
74115	12/20/02	Phillips Farm/Southbury	CT	97	Southbury Land Trust	В	1,275,000	925,000	350,000
40606	12/23/02	Brazoria/Swaggart	TX	609	Brazoria National Wildlife Refuge	Α	403,375	0	403,375
40176	12/23/02	URMCC/Schmidt	UT	12	US Fish & Wildlife Service	Α	630,000	0	630,000
83019	12/27/02	Consolidated Exchange III	MN	160	Minnesota Dept of Natural Resources	Α	98,000	0	98,000
57441	12/30/02	City Spaces/South River/Genier	GA	26	Dekalb County	В	415,000	400,000	15,000
62952	12/30/02	Huffer Road	NY	34	County of Monroe	Α	884,000	865,000	19,000
31102	12/30/02	Pemaco	CA	1	City of Maywood	Α	946,000	400,000	546,000
83066	12/30/02	Pind Bend Bluffs/Malcolm	MN	50	State of Minnesota	В	673,000	623,000	50,000
57514	12/31/02	City Spaces/S. River/Norfolk Southern	GA	74	Dekalb County Georgia	В	1,384,000	1,050,000	334,000
56987	12/31/02	Sawnee Mountain/M. Mashburn	GA	90	Forsyth County	В	1,530,000	800,000	730,000
68854	01/06/03	Slims Ranch	NH	60	County of Camden	В	5,600,000	4,700,000	900,000
53982	01/15/03	Indrio Blueway Buffer	FL	105	St. Lucie County, Florida	В	1,370,000	1,320,000	50,000
57500	01/17/03	Cityspaces/Dekalb/Bouldercrest	GA	136	Dekalb County	В	5,165,000	3,066,000	2,099,000
57445	01/24/03	Cityspaces/South River/Lakes	GA	51	Dekalb County	В	230,000	121,036	108,964
53084	01/27/03	Ichetucknee Trace/Williams	FL	1	Bd of Trustees - Internal Trust Fund - State of FL	В	120,000	0	120,000
22127	01/29/03	Skinner Ranch	MT	956	Gallatin Valley Land Trust	Α	3,660,000	1,950,000	1,710,000
53493	01/30/03	Fort Walton Beach/Fischer	FL	1	City of Ft. Walton Beach	В	435,000	430,000	5,000
31137	02/05/03	Paramount II	CA	1	City of Paramount	Α	235,000	223,550	11,450
81027	02/07/03	Bass Lake	ОН	574	Geauga County Park District	Α	6,100,000	5,737,336	362,664
52413	02/27/03	Southwest Overtown Playground	FL	0	Miami Dade County	В	120,000	0	120,000
53462	03/05/03	Stallworth Preserve	FL	3	Walton County	В	2,600,000	2,400,000	200,000
58852	03/11/03	Joyner Farm	NC	117	Town of Wake Forest	В	4,810,000	4,150,000	660,000
40431	03/13/03	High Elk/McGill	CO	40	Crested Butte Land Trust	Z	350,000	0	350,000
82034	03/19/03	Marian Fathers	IL	5	City of Chicago	Α	1,880,000	1,400,000	480,000

# <u>Form 990, Part II, Line 22:</u> <u>Summary of Contributions Made to Public Agencies and other non-profit organizations (NON-CASH)</u>

Project Number	Conveyed Date	Project Name	St	Acres	Acquiring Agency	FMV Basis	Fair Market Value of Land Conveyed	Less: Consideration Received	Contribution Made
40356	03/20/03	DMAP/Denver Wholesale Florists	CO	18	City of Centennial & State of CO	Α	1,295,000	709,000	586,000
40670	03/24/03	Tribal/Shoshone Massacre Site	ID	27	Northwest Band of the Shoshone Nation	Z	54,900	0	54,900
52100	03/25/03	Virgin Islands Salt River/Naylor	VI	13	National Park Service	В	235,000	16,800	218,200
68139	03/27/03	Barnegat Bay/AT&T Goodluck Point	NH	213	US Fish & Wildlife Service & Township of Berkeley	Α	750,000	0	750,000
64054	03/27/03	Old Place Creek Saperstein	NY	12	People of the State of NY - Dept of Environmental	В	1,053,000	937,500	115,500
31121	03/27/03	Wrigley Heights II	CA	1	City of Long Beach	В	810,000	801,900	8,100
56988	03/28/03	Sawnee Mountain/Barker Residence	GA	13	Forsyth County	В	1,810,000	1,800,000	10,000
40427	03/29/03	SLV/Alamosa Lillpop	CO	2,394	US Fish & Wildlife Service	Α	1,057,000	787,000	270,000
40300	03/29/03	Utah Forest Legacy/Blondquist	UT	2,394	State of Utah Dept of Natural Resource	Α	2,011,665	1,508,749	502,916
74114	03/31/03	Mather Meadow	CT	6	The Land Trust of Darien Inc	Α	2,950,000	2,635,000	315,000
40669	03/31/03	Taos Valley Overlook IIIb	NM	372	Bureau of Land Management	Α	3,060,000	1,613,000	1,447,000
71119	05/28/02	Mashpee	MA		TPL Valuation Adjustments	Α	244,500	150,000	94,500
71146	05/30/02	Princeton/E. Wachusett Brook	MA	17	TPL Valuation Adjustments	В	1	1	0
71122	06/28/02	Betty's Neck (Lakeville)	MA	149	TPL Valuation Adjustments	Α	910,400	0	910,400
71145	07/17/02	Neponset/Forbes Woods	MA	2	TPL Valuation Adjustments	Z	100,000	0	100,000
56020	10/14/02	CRP/Blue Circle Douglas	GA	1	TPL Valuation Adjustments	В	4,800	0	4,800
56027	10/14/02	CRP/GA Power/McDonough	GA	43	TPL Valuation Adjustments	В	1	0	1
40239	08/19/02	Kuhlman	OK	134	TPL Valuation Adjustments	Α	60,000	0	60,000
77118	11/26/02	Tumbledown Mountain	ME	7,833	TPL Valuation Adjustments	В	1,250,000	1,250,000	0
71142	01/17/02	Legg Farm Easement	MA	44	TPL Valuation Adjustments	Α	0	50,000	(50,000)
72103	11/15/02	Warren RI Historic Preservation	RI	1	TPL Valuation Adjustments	Α	125,000	0	125,000
72103	11/15/02	Warren RI Waterfront	RI	1	TPL Valuation Adjustments	Α	125,000	0	125,000
71105	02/11/03	East Boston Greenway	MA	3	TPL Valuation Adjustments	В	78,000	78,000	0
32306	12/31/02	Gover Ranch	CA	426	TPL Valuation Adjustments	В	647,545	647,545	0
65351	03/12/03	Boyd's	MD	887	TPL Valuation Adjustments	В	3,760,000	3,704,663	55,337
		Transactions with no Contributions		24,779			114,725,894	114,725,894	0
		TOTAL		56,782			\$292,514,899	\$243,618,972	\$48,895,926

**The Trust for Public Land** 

Form 990 (Tax Year 2002)

Fiscal Year Ended March 31, 2003

EIN: 23-7222333

Form 990, Part IV Line 51a:

# **Summary of Other Notes and Loans Receivable**

(created from NP-Principal Sheet w/info from NR Payment schedule)

	Original	Balance	Date	Date		Rate		Purpose
Borrower	Amount	Due	Issued	Matures	Repayment Terms [1]	%	Security	Project Name
Board of County Commissioners of Miami-Dade Cty	8,700,000.00	2,700,000.00	11/30/99	11/30/03	Annual P, Monthly I	6.50%	Unsecured	Miami Circle, FL
City of Asheville, NC	925,000.00	297,016.29	06/02/99	05/02/04	Annual P & I payments	7.50%	Unsecured LP	Royal Pines
City of Manitou Springs	90,000.00	60,000.00	01/11/02	12/31/04	Annual P & I payments	6.00%	Unsecured	Little Sheep Mountain
City of Raleigh, NC	1,900,000.00	1,200,000.00	10/21/02	07/01/06	Annual P & I payments	5.25%	Unsecured LP	Lake Johnson, NC
City of Tampa, FL	8,340,000.00	7,340,000.00	01/03/03	01/03/06	Annual P & I payments	4.25%	Unsecured LP	Fort Brooke Park
City of West Palm Beach, FL	2,400,000.00	600,000.00	11/01/00	11/01/03	Annual P & I payments	4.25%	Unsecured LP	Ombres/West Palm Beach, FL
Conrad, Jack H.	135,000.00	135,000.00	05/11/01	06/06/03	P & I due at maturity	4.25%	Secured Mortgage	Millstone Plantation, FL
Conrad, Jack H.	150,000.00	150,000.00	02/07/03	04/06/03	P & I due at maturity	3.00%	Secured Mortgage	Millstone Plantation, FL
Dekalb County	350,000.00	350,000.00	12/31/02	06/02/03	P & I due at maturity	5.00%	Secured Deed of Trust	City Spaces/So River/Norfolk So
Parish of St. Tammany	2,250,000.00	1,796,705.00	12/20/01	03/20/04	Annual P & I payments	5.25%	Unsecured LP	Arms/Bayou Liberty
San Dieguito River Valley Conservancy	200,000.00	200,000.00	8/29/02	06/30/03	P & I due at maturity	5.00%	Secured Deed of Trust	Bernardo Mountain
Southbury Land Trust	213,000.00	213,000.00	12/19/02	06/30/03	P & I due at maturity	5.00%	Unsecured	Phillips Farm
St Lucie County Florida	1,320,000.00	1,043,000.00	01/15/03	01/15/06	Annual P & I payments	4.25%	Unsecured LP	Indrio Blueway
Town of Warren	500,000.00	500,000.00	03/17/03	04/30/03	P & I due at maturity	0.00%	Unsecured	Warren Waterfront
Township of Livonia	566,500.00	522,411.00	07/30/02	12/31/04	Annual P & I payments	6.50%	Unsecured LP	SugarBush
	_							

**TOTAL NOTES RECEIVABLE** 

17,107,132.29

# The Trust for Public Land

Form 990 (Tax Year 2002)

Fiscal Year Ended March 31, 2003

EIN: 23-7222333

# Form 990, Part IV Line 64b: Summary of Notes Payable

(created from NP-Principal sheet w/info from NP payment schedule)

	Face	Balance	Date	Date		Rate		Purpose
Creditor	Value	Due	Issued	Matures	Repayment Terms [1]	%	Security	Project Name
Abe Poll Trust. The	100.000.00	(100,000.00)	12/03/99	12/03/03	P&I due at maturity	3 00%	S/DT/NR	Lyle Penninsula
Archuletta,David/Valley National Bank	198,384.00	(43,922.14)			Annual P & I payments		Unsecd	Archuletta, NM
Bank of America Term Loan-Ln/Credit	744,000.00	(196,385.26)			Monthly P & I payments		Term Ln	666 Broadway
Bank of America. FL	2,016,492.39	(1,788,197.39)			P due at maturity, monthly I		Term Ln	Arms/Bayou Liberty
Bank of America, FL	1,197,211.00	(1,197,211.00)			P due at maturity, monthly I	3.00%		Deer Island / Sanders
Bank of America, FL	3,035,320.58	(628,275.25)			P due at maturity, monthly I		Term Ln	Westmoreland/Port St. Lucie
Bank of America, N.AFL	8,700,000.00	(2,700,000.00)			P due at maturity, monthly I		Unsecd	Miami Circle, FL
Bank of America, N.A1 E  Bank of America, SF - Ln/Credit	647,000.00	(647,000.00)			P due at maturity, monthly I	3.00%		Patterson Bend I
Bank of America, SF - Ln/Credit	1,674,000.00	(1,674,000.00)			P due at maturity, monthly I	3.00%		
Bank of America, SF - Ln/Credit	800,000.00	(800,000.00)			P due at maturity, monthly I	3.00%		Smith Village II High Unitas
Bank of America, SF - Ln/Credit	1,259,915.00	, ,				3.00%		•
•	720,000.00	(982,915.00) (720,000.00)			P due at maturity, monthly I P due at maturity, monthly I	3.00%		Indrio Blueway Buffer Mt.Yonah/Chambers
Bank of America, SF - Ln/Credit	,	, , ,			3.	3.00%		Connecticut Lakes
Bank of America, SF - Ln/Credit	5,033,000.00	(853,814.00)			P due at maturity, monthly I	3.00%		
Bank of America, SF - Ln/Credit	1,556,816.00	(1,556,816.00)			P due at maturity, monthly I			Connecticut Lakes
Bank of America, SF - Ln/Credit	1,752,560.00	(1,752,560.00)			P due at maturity, monthly I	3.00%		Camp Shewahmegon/Lake Owen
Bank of America, SF - Ln/Credit	3,500,000.00	(1,430,686.00)			P due at maturity, monthly I	3.00%		SE MI Millenium Grnwy/McComb
Beitner, Brian	94,700.00	(94,700.00)			Principal due at maturity		Unsecd	High Elk/McGill
Blount, Luther	500,000.00	(500,000.00)			P&I due at maturity		Unsecd	Warren, RI II
Bruce J. Anderson Foundation	100,000.00	(100,000.00)			P due at maturity, Qtrly I		Unsecd	Warren, RI
Clark Foundation	2,000,000.00	(2,000,000.00)			P due at maturity, Semi-annual I		Unsecd	P.R.I.
Cleveland Foundation	150,000.00	(150,000.00)		12/31/07	,		Unsecd	East Sandusky Bay
Coastal Conservancy	350,000.00	(350,000.00)			Principal due at maturity		S/DT/NR	Eco Village Farm, Richmond
Cormack, Carmel	90,000.00	(60,000.00)			Annual P & I payments	6.00%	Unsecd	Little Sheep Mountain
Cummins, Jacalyn L.	66,000.00	(12,630.37)	01/04/99	01/04/04	Annual P & I payments	4.51%	Unsecd	Paint Mines, CO
Ford Foundation	2,000,000.00	(2,000,000.00)	12/28/95	12/28/05	Annual P, Qtrly I	1.00%	Unsecd	P.R.I.
Gund Foundation	150,000.00	(150,000.00)	12/31/02	12/31/07	P due at maturity, Annual I	3.00%	Unsecd	East Sandusky Bay
HKH Foundation	250,000.00	(250,000.00)	09/25/01		P due at maturity, Semi-annual I	2.00%	Unsecd	P.R.I.
Hull, Gretchen S.	75,000.00	(5,000.00)	11/01/93	11/01/03	Principal due annually	0.00%	Unsecd	Puget Sound Open Space Fund
J.M. Kaplan Fund, The	250,000.00	(250,000.00)	06/06/00	05/18/04	Principal due at maturity	0.00%	Unsecd	Lundy Estate, NY
Knobloch Revolving	2,000,000.00	(2,000,000.00)	09/09/02	07/22/03	P due at maturity, Qtrly I	3.75%	Unsecd	P.R.I.
MacArthur Foundation I	2,000,000.00	(2,000,000.00)	09/25/87	09/30/06	P due at maturity, Qtrly I	3.50%	Unsecd	P.R.I.
MacArthur Foundation II	1,500,000.00	(1,500,000.00)	10/17/88	11/30/08	P due at maturity, Qtrly I	3.50%	Unsecd	P.R.I.
MacArthur Foundation III	1,000,000.00	(1,000,000.00)	08/23/90	12/31/08	P due at maturity, Qtrly I	3.50%	Unsecd	P.R.I.
Meadows Foundation	350,000.00	(350,000.00)	01/08/02	12/31/06	Principal due at maturity	0.00%	Unsecd	Program Related/non-specific
Metropolitan Life	5,000,000.00	(4,475,000.00)	12/19/96	12/19/06	P & I due quarterly	5.00%	Unsecd	P.R.I.
Meyer, Fred, Charitable Trust	300,000.00	(300,000.00)	10/01/89	06/01/03	Principal due at maturity	0.00%	Unsecd	Columbia Gorge, WA

# Form 990, Part IV Line 64b: Summary of Notes Payable

(created from NP-Principal sheet w/info from NP payment schedule)

	Face	Balance	Date	Date		Rate		Purpose
Creditor	Value	Due	Issued	Matures	Repayment Terms [1]	%	Security	Project Name
New England, LLC	600,000.00	(600,000.00)	10/29/02	04/29/03	P & I due at maturity	5.00%	S/Mrtg/NR	Wardsboro(White's Hill)
Open Space Conservancy, Inc.	2,500,000.00	(2,275,000.00)	03/29/02	12/31/04	Annual P, Monthly I	3.00%	Unsecd	Connecticut Lakes
Packard Foundation, The David and Lucile	3,905,000.00	(3,905,000.00)	10/05/01	10/08/04	P & I due at maturity	3.00%	Unsecd	Pu'uhonua O Honaunau Park
Packard Foundation, The David and Lucile	2,127,630.00	(2,127,630.00)	09/25/01	09/25/03	P & I due at maturity	3.00%	Unsecd	Shallenberger II, CA
Packard Foundation, The David and Lucile	3,560,000.00	(3,560,000.00)	09/10/02	09/10/04	P & I due at maturity	3.00%	Unsecd	SPI/South Yuba River, CA
Plum Creek Timber Co.	1,953,000.00	(1,953,000.00)	03/28/03	06/28/03	Principal due at maturity	0.00%	S/DT/NR	Lake Easton I
Powerhouse, Inc.	48,000.00	(48,000.00)	05/05/98	02/28/03	Principal due at maturity	0.00%	Unsecd	Miccosukee Greenway, FL
Rhodes Trust Revolving Fund	1,000,000.00	(1,000,000.00)	10/25/02	10/30/04	P & I due at maturity	1.50%	Unsecd	unassigned
SunTrust Bank	4,598,395.44	(4,599,593.00)	03/25/02	09/25/03	P due at maturity, monthly I	3.00%	Unsecd	Hammons/Chorro Creek
SunTrust Bank	1,621,700.00	(1,621,548.61)	11/26/01	05/30/03	P due at maturity, monthly I	3.00%	Unsecd	Smith Village
SunTrust Bank	2,624,600.00	(2,474,762.53)	12/06/01	05/06/03	P due at maturity, monthly I	3.00%	Unsecd	Woodland Farms
SunTrust Bank	6,970,030.00	(6,970,030.00)	01/02/03	11/02/03	P due at maturity, monthly I	3.00%	Unsecd	Ft. Brooke Park, FL
SunTrust Bank	1,108,796.31	(1,108,796.31)	10/22/02	08/22/06	P due at maturity, monthly I	3.00%	Unsecd	Lake Johnson
SunTrust Bank	2,350,000.00	(463,668.33)	10/16/00	11/16/03	P due at maturity, monthly I	3.00%	Unsecd	Ombres/West Palm Beach, FL
Vaughn, John O. & Addie Lou	140,000.00	(55,128.16)	05/05/94	05/05/14	Annual P & I payments	7.16%	Unsecd	Vaughn, AZ
Wainwright Bank	5,900,000.00	(5,900,000.00)	03/29/02	02/14/04	P due at maturity, monthly I	4.00%	Cr/L	Connecticut Lakes
Wainwright Bank	100,000.00	(95,000.00)	10/25/00		P due at maturity, monthly I	4.00%	Cr/L	Montpelier Office Building, VT
TOTAL NOTES DAVABLE	-	(72 276 260 25)						

TOTAL NOTES PAYABLE (73,376,269.35)

The Trust for Public Land Form 990 (Tax Year 2002) Fiscal Year Ended March 31, 2003

EIN: 23-7222333

# Form 990, Part VI, Line 80b:

#### Affiliated entities:

The entities listed below are affiliated with The Trust for Public Land.

# Under section 501(c)(3):

Name	Federal Tax ID
TPL - New York, Inc.	94-2313970
TPL - Mississippi, Inc.	94-2526746
TPL - Oregon, Inc.	94-3107869
TPL Center	23-7408511
Coast Dairies & Land Company	94-0392095
Under section 501(c)(4):	
Name	Federal Tax ID
The Conservation Campaign	04-3515341

The Trust for Public Land Form 990 (Tax Year 2002) Fiscal Year Ended March 31, 2003

EIN: 23-7222333

# Form 990, Part VI, Line 82b:

Donated services or the use of materials, equipment or facilities at no charge or at substantially less than fair rental value are not deemed to be material.

The Trust for Public Land Form 990 (Tax Year 2002) Fiscal Year Ended March 31, 2003

EIN: 23-7222333

# Form 990, Part VI, Line 90:

# List of states that receive a copy of 990:

- 1 Alabama
- 2 Alaska
- 3 Arizona
- 4 Arkansas
- 5 California
- 6 Colorado
- 7 Connecticut
- 8 Florida
- 9 Georgia
- 10 Illinois
- 11 Indiana
- 12 Kansas
- 13 Kentucky
- 14 Maine
- 15 Maryland
- 16 Massachusetts
- 17 Michigan
- 18 Minnesota
- 19 Mississippi
- 20 New Hampshire
- 21 New Jersey
- 22 New Mexico
- 23 New York
- 24 North Carolina
- 25 North Dakota
- 26 Ohio
- 27 Oklahoma
- 28 Oregon
- 29 Pennsylvania
- 30 Rhode Island
- 31 South Carolina

The Trust for Public Land Form 990 (Tax Year 2002) Fiscal Year Ended March 31, 2003

EIN: 23-7222333

#### Form 990 - Schedule A, Part III - Statements About Activities, Line 2 & 3:

- **Line 2a:** On 1/15/2003 TPL conveyed a property in Colorado (High Elk/Hyslop) to an advisory board member who later became a Board member, at a price in excess of the property's market value, for conservation purposes.
- **Line 2b:** In March of 2003, a Board Member made a loan of \$94,700 to TPL, interest-free, for High Elk/McGill project.
- **Line 2c:** 1) Provided office space and secretarial services for officers, key employees and certain directors. Such facilities and services are necessary to support the officers, key employees and directors who are charged with the duties and obligations of The Trust for Public Land.
  - 2) The Trust for Public Land was furnished services by a law firm in which one of TPL's directors acts as a principal. None of the services were performed by the director. The total expended in the period covered by this return was \$11,596.
- **Line 2d:** 1) See Form 990, Part V for compensation paid to officers and key employees.
  - 2) The following Directors were reimbursed for travel and similar expenses incurred on behalf of The Trust for Public Land (greater than \$1,000):

George P. Denny, III - \$4,750.04 James S. Hoyte - \$2,672.45 William B. Rogers - \$4,406.33

- **Line 2e:** 1) See line 2d above and Form 990, Part V for compensation paid and expenses reimbursed.
- Line 3: The entities to which The Trust for Public Land makes grants are federal agencies, state or local governments, or generally organizations listed in the cumulative roster of organizations published by the Department of the Treasury, the Internal Revenue Service and otherwise qualifying organizations within the meaning of IRC section 170(C). Additionally, the Trust will occasionally make grants to community groups or associations established to pursue open space programs such as community gardens and neighborhood parks.

The Trust for Public Land Form 990 (Tax Year 2002) Fiscal Year Ended March 31, 2003

EIN: 23-7222333

# Form 990, Schedule A, Part IV-A, Line 22:

Other Revenue

	(a) 2001/02	(b) 2000/01	(c) 1999/00	(d) 1998/99	(e) Total
Interim Holding Rental	\$214,016	\$296,149	393,197	556,147	1,459,509
Gain (Loss) On Sale Of Fixed Assets	400	(14,658)	(4,655)	(14,321)	(33,234)
Revenue Participation Proceeds	0	0	0	0	0
Miscellaneous	223,132	185,732	183,668	628,465	1,220,997
Total	\$437,548	\$467,223	\$572,210	\$1,170,291	\$2,647,272