# \*\* PUBLIC DISCLOSURE COPY \*\*

Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public

Α	For th	e 2012 calendar year, or tax year beginning $$ APR $$ $$ $$ $$ $$ $$ $$ $$ $$ $$	MA	R 31, 20	13
В	Check if	C Name of organization			ntification number
	Addri Chan	ess I mun moude non aventa tava	F(	DR PL	BLIC
Ē	Name			2.3	7222333
	Initial		Me.		
Ē	Termi ated Amer	101 MONTGOMERY STREET 900		41	5-495-4014
	return Appli tion	City, town, or post office, state, and ZIP code	<u> </u>	Gross receipts \$ I(a) Is this a gro	194,929,426. up return
	pend	F Name and address of principal officer:WILLIAM B. ROGERS SAME AS C ABOVE		for affiliates	? Yes X No
	Tay-ex		527		ch a list. (see instructions)
		te: NWW.TPL.ORG			nption number > 2659
					2 M State of legal domicile; CA
	art I	Summary	100, 011	ormadon: =2 :	IF Out of logal domain,
.,	1	Briefly describe the organization's mission or most significant activities: THE TRUS	T F	OR PUBLI	C LAND AND
Governance	'	AFFILIATES (THE TRUST) ARE CHARITABLE, NOT-F	OR-	PROFIT C	ORPORATIONS
inai.	2	Check this box if the organization discontinued its operations or disposed of r			
Ver	3	Number of voting members of the governing body (Part VI, line 1a)			3   16
	4	Number of independent voting members of the governing body (Part VI, line 1b)			4 15
<b>ಶ</b>	5	Total number of individuals employed in calendar year 2012 (Part V, line 1a)			5 382
Activities &	6				6 296
¥	1 .	Total unrelated business revenue from Part VIII, column (C), line 12			7a 0.
Ă		Net unrelated business taxable income from Form 990-T, line 34			7b 0.
	"	14ct diffelated business taxable income from Porti 990-1, line 34	T	Prior Year	Current Year
_	8	Contributions and grants (Part VIII, line 1h)	9	6,398,19	5. 101,906,077.
J.	9			6,666,67	
Revenue	10	Investment income (Part VIII, line 2g)		958,79	
Ä	11			-9,56	
	12	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	11	4,014,09	
	13	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		$\frac{1}{3},01\frac{1}{4},03$	
	14	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	<del>                                     </del>	3,310,33	0. 33,070,340.
<b>(</b> A	15	Benefits paid to or for members (Part IX, column (A), line 4)  Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	3	0,781,20	- 1
Expenses	1	Professional fundraising fees (Part IX, column (A), line 11e)	<u> </u>	560,86	
ben	lua h	Total fundraising expenses (Part IX, column (A), line 25) 9,826,947.	£17.400.5		2. 000,100:
Ä	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	2	4,218,36	0. 32,336,716.
	18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		9,536,82	
	1			5,522,72	
Sec	13	Revenue less expenses. Subtract line 18 from line 12		ning of Current Y	
alsc	20	Total assets (Part X, line 16)		5,577,36	
Net Assets or Fund Balances	21	Total liabilities (Part X, line 26)		$\frac{3,3,1,30}{4,194,97}$	
E E	22			$\frac{1}{1}, \frac{1}{3}, \frac{1}{2}, \frac{1}{3}$	
P	art II	Net assets or fund balances. Subtract line 21 from line 20 Signature Block	10.	1,302,33	3. 132,002,002.
		alties of perjury, I declare that I have examined this return, including accompanying schedules and sta	atomonte	e and to the heet	of my knowledge and heliof it in
		st, and complete. Declaration of preparer (other than officer) is based on all information of which prep		•	or my knowledge and beller, it is
uu.	, 601161	1, /, /	al Cr Has	s ally knowledge/	113
Cim	_	Signatury of officer		Date	<i>//·</i> →
Sign		CYNTHIA SCHERER, CFO & TREASURER			
Her	е	Type or print name and title			
			Date	Chec	k PTIN
Paid	ŧ	DODEDE A DOCTET III ( ) ( )	MOV		P00303463
	arer	Firm's name HOOD & STRONG LLP			
_	Only	Firm's address 100 FIRST STREET, 14TH FLOOR		Firm's EIN	<u>▶ 94 1434/30</u>
	J.11.J	SAN FRANCISCO, CA 94105		Ohene na	415.781.0793
Mar	tha !			Phone no.	77
	01 12-1	RS discuss this return with the preparer shown above? (see instructions) 0-12 LHA For Paperwork Reduction Act Notice, see the separate instructions.			<u>X Yes  No</u> Form <b>990</b> (2012)
2020	U 12-	· · · · · · · · · · · · rapei work neudolion Act Motice, see the separate instructions.			romi <b>330</b> (2012)

ent of E	Progran	o Service	A A C C C	mnlichma	nte

Pa	Till Statement of Program Service Accomplishments
	Check if Schedule O contains a response to any question in this Part III
1	Briefly describe the organization's mission:  THE TRUST FOR PUBLIC LAND CONSERVES LAND FOR PEOPLE TO ENJOY AS PARKS,
	GARDENS, AND OTHER NATURAL PLACES, ENSURING LIVABLE COMMUNITIES FOR
	GENERATIONS TO COME.
	Did the organization undertake any significant program services during the year which were not listed on
2	the prior Form 990 or 990-EZ?  Yes X No.
	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No. If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
	revenue, if any, for each program service reported.
4a	(Code:) (Expenses \$ 68,934,013. including grants of \$ 52,465,648. ) (Revenue \$ 14,354,569. CONSERVATION TRANSACTIONS:
	THE TRUST FOR PUBLIC LAND CONSERVES LAND FOR PEOPLE TO ENJOY AS PARKS,
	GARDENS, TRAILS, FARMS, PLAYGROUNDS, AND NATURAL AREAS. IN THE FISCAL
	YEAR ENDING MARCH 31, 2013, WE HELPED STRUCTURE, NEGOTIATE, AND
	COMPLETE 114 CONSERVATION TRANSACTIONS, PROTECTING 121,182 ACRES IN
	COMMUNITIES ACROSS THE COUNTRY - INCLUDING NORTHERN CALIFORNIA'S ROYAL
	GORGE, HOME TO THE NATION'S LARGEST CROSS-COUNTRY SKI RESORT, AS WELL
	AS CROCKER MOUNTAIN IN MAINE, AND THE ELIMINATION OF OIL AND GAS
	LEASING RIGHTS ON 58,000 ACRES IN WYOMING'S HOBACK BASIN.
4b	(Code:) (Expenses \$16,300,663.       including grants of \$125,271.       ) (Revenue \$10,272,222.         PARKS FOR PEOPLE:
	THE TRUST FOR PUBLIC LAND WORKS IN CITIES AND SUBURBS ACROSS AMERICA TO ENSURE THAT EVERYONE ENJOYS CLOSE-TO-HOME ACCESS TO A PARK OR NATURAL AREA. WE COMPLETED 21 PROJECTS IN THE FISCAL YEAR ENDING MARCH 31, 2013, INCLUDING 5 NEW PLAYGROUNDS, 8 NEW GARDENS, AND 22 FITNESS ZONE EXERCISE AREAS. WE ALSO RELEASED OUR 2013 PARKSCORE INDEX - THE MOST COMPREHENSIVE RATING SYSTEM EVER DEVELOPED TO MEASURE HOW WELL THE LARGEST U.S. CITIES ARE MEETING THE NEED FOR PARKS.
4c	(Code:) (Expenses \$3,086,180including grants of \$450,000) (Revenue \$526,135
	THE TRUST FOR PUBLIC LAND APPLIES OUR NATIONAL LEADERSHIP AND EXPERTISE TO LOCAL CHALLENGES THROUGH OUR CONTINUUM OF CONSERVATION SERVICES. IN FISCAL YEAR 2013, THE TRUST FOR PUBLIC LAND'S CONSERVATION VISION SERVICE COMPLETED 13 PROJECTS TO HELP AGENCIES AND COMMUNITIES DEFINE CONSERVATION PRIORITIES, IDENTIFY LANDS TO BE PROTECTED, AND PLAN AND DESIGN PARKS AND NATURAL SPACES. OUR CONSERVATION FINANCE SERVICES HELPED PASS 25 STATE AND LOCAL BALLOT MEASURES - AN 83 PERCENT SUCCESS RATE - GENERATING \$566 MILLION IN PUBLIC FUNDS FOR CONSERVATION.
<u></u>	Other pregram continue (Deceribe in Schedule O.)
	Other program services (Describe in Schedule O.) (Expenses \$ 10,058,015 • including grants of \$ 37,627 •) (Revenue \$ 426,243 •)
4e	Total program service expenses ▶ 98,378,871.
23200	Form <b>990</b> (201:

12-10-12

#### Part IV | Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			37
	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	х	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7	X	
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?  If "Yes," complete Schedule D, Part IV	9		х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,		х	
b	Part VI  Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total	11a		
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	Х	
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			37
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in	11d	Х	
е	Part X, line 16? If "Yes," complete Schedule D, Part IX  Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X	
	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses	116		
•	the organization's diability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	х	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a		Х
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Х	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Х
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000	4.41-		Х
15	or more? If "Yes," complete Schedule F, Parts I and IV  Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization	14b		- 2\
IJ	or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals			
	located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17	Х	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines		17	
	1c and 8a? If "Yes," complete Schedule G, Part II	18	X	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"	40		Х
20-	complete Schedule G, Part III  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	19 20a		X
	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20a 20b		
U	to line 204, did the organization attach a copy of its addited initialicial statements to this feturn?	<b>.</b>	aan	(0040)

#### Part IV Checklist of Required Schedules (continued)

			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Х	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Х
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No", go to line 25	24a		х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		Х
26	Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified			
	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		<u> X</u>
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			37
_	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			Х
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c 29	Х	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Λ	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30	X	
31	Did the organization liquidate, terminate, or dissolve and cease operations?  If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			37
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		<u> </u>
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Х	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	X	
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		<u> </u>
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?  If "Yes," complete Schedule R, Part V, line 2	36	Х	
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			_
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?		<u></u>	
	Note. All Form 990 filers are required to complete Schedule O	38	X	

Form **990** (2012)

### Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V					
					Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	280			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and re	eporta	ble gaming			
	(gambling) winnings to prize winners?			1c	X	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,					
	filed for the calendar year ending with or within the year covered by this return	2a	382			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns	rns?		2b	X	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions	s)				
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?			3a		X
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O			3b		
	At any time during the calendar year, did the organization have an interest in, or a signature or other		•			
	financial account in a foreign country (such as a bank account, securities account, or other financial	accou	nt)?	4a		Х
	If "Yes," enter the name of the foreign country: ►					
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial					.,
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			5a		X
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transa			5b		Х
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the			_		х
	any contributions that were not tax deductible as charitable contributions?			6a		
	If "Yes," did the organization include with every solicitation an express statement that such contribut		-	CI-		
	were not tax deductible?			6b		
	Organizations that may receive deductible contributions under section 170(c).  Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and set	vicae r	rovided to the navor?	7a	Х	
	If "Yes," did the organization notify the donor of the value of the goods or services provided?			7a 7b	X	
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w			7.0	- 11	
	to file Form 8282?		ulleu	7c		х
	If "Yes," indicate the number of Forms 8282 filed during the year	7d				
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of		ct?	7e		х
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contri			7f		Х
	If the organization received a contribution of qualified intellectual property, did the organization file Fo			7g		
_	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization			7h		
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Di					
	organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at	any tin	ne during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.					
а	Did the organization make any taxable distributions under section 4966?			9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?			9b		
10	Section 501(c)(7) organizations. Enter:		•			
	Initiation fees and capital contributions included on Part VIII, line 12	10a				
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b				
	Section 501(c)(12) organizations. Enter:	ı	1			
	Gross income from members or shareholders	11a				
	Gross income from other sources (Do not net amounts due or paid to other sources against					
	amounts due or received from them.)	11b				
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form	ı	? 	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b				
	Section 501(c)(29) qualified nonprofit health insurance issuers.			40-		
	Is the organization licensed to issue qualified health plans in more than one state?			13a		
	<b>Note.</b> See the instructions for additional information the organization must report on Schedule O.					
	Enter the amount of reserves the organization is required to maintain by the states in which the	125				
	organization is licensed to issue qualified health plans	13b 13c				
	Enter the amount of reserves on hand  Did the organization receive any payments for indoor tanning services during the tax year?		<u> </u>	14a		Х
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule			14b		<del></del>
					000	(2012)

Form 990 (2012) THE TRUST FOR PUBLIC LAND 23-7222333 Page
Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response

	to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.			
<del></del>	Check if Schedule O contains a response to any question in this Part VI			X
Sec	tion A. Governing Body and Management		1	T
		6	Yes	No
па	Enter the number of voting members of the governing body at the end of the tax year	쒸		
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
<b>L</b>		5		
ь 2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other	4		
_	officer, director, trustee, or key employee?	2		Х
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision	· -		
•	of officers, directors, or trustees, or key employees to a management company or other person?	3		Х
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?			Х
5	Did the organization become aware during the year of a significant diversion of the organization's assets?			Х
6	Did the organization have members or stockholders?			Х
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
	persons other than the governing body?	7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а	The governing body?	8a	X	
b	Each committee with authority to act on behalf of the governing body?	8b	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	. 9	_	X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)		1	<b>-</b>
40		10	Yes	No X
	Did the organization have local chapters, branches, or affiliates?	10a	+	<u> </u>
D	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
110	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a		
	Describe in Schedule O the process, if any, used by the organization to review this Form 990.	110	+	
12a		12a	х	
b		12b		
	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe			
	in Schedule O how this was done	120	X	
13	Did the organization have a written whistleblower policy?	13	Х	
14	Did the organization have a written document retention and destruction policy?	14	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	X	ļ
b	Other officers or key employees of the organization	15b		X
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			v
	taxable entity during the year?	16a		X
D	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Sec	exempt status with respect to such arrangements? tion C. Disclosure	lon		
17	List the states with which a copy of this Form 990 is required to be filed ►AL, AK, AR, AZ, CA, CO, CT, FL, G	A.I	J.KS	.KY
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only			,
	for public inspection. Indicate how you made these available. Check all that apply.	,		
	X Own website X Another's website X Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy,	and fina	ıncial	
	statements available to the public during the tax year.			
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organic CINDY SCHERER $-415-495-4014$	zation:	_	
	101 MONTGOMERY STREET, STE 900, SAN FRANCISCO, CA 94104			

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Form **990** (2012)

893001

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

#### X

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

Learning Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A)	(B)	Orga	111120	(0		прс	isat	(D)	(E)	(F)
Name and Title	Average hours per week	box,	Position (do not check more than one box, unless person is both an officer and a director/trustee)				h an	Reportable compensation from	Reportable compensation from related	Estimated amount of other
	(list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(1) STEPHEN BAIRD	1.00	,						0		0
DIRECTOR	1.00	Х						0.	0.	0.
(2) BRIAN M. BEITNER	1.00	x						0.	0.	0
CONTRACTOR (3) GEORGE BELL	1.00	Δ						0.	0.	0.
DIRECTOR	1.00	x						0.	0.	0.
(4) MARGARET L. BROWN	1.00	^						0.	0.	0.
DIRECTOR	1.00	x						0.	0.	0.
(5) PAGE KNUDSEN COWLES	1.00	22						0.	0.	•
DIRECTOR	1.00	x						0.	0.	0.
(6) WILLIAM J. CRONON	1.00	25						•	•	•
DIRECTOR	1.00	$ \mathbf{x} $						0.	0.	0.
(7) GEORGE P DENNY	1.00									
DIRECTOR		x						0.	0.	0.
(8) DOUGLAS DURST	1.00							-	-	
DIRECTOR		x						0.	0.	0.
(9) F. WHITNEY HATCH	1.00									
DIRECTOR		x						0.	0.	0.
(10) CAROLINE NIEMCZYK	1.00									
DIRECTOR		x						0.	0.	0.
(11) MICHAEL E. PATTERSON	1.00									
DIRECTOR		x						0.	0.	0.
(12) TOM REEVE	1.00									
DIRECTOR		Х						0.	0.	0.
(13) ROY RICHARDS, JR.	1.00									
DIRECTOR		Х						0.	0.	0.
(14) RON SIMS	1.00									
DIRECTOR		Х						0.	0.	0.
(15) KENT J. THIRY	1.00	$\lfloor  \rfloor$						_	_	_
DIRECTOR		Х						0.	0.	0.
(16) SHERYL TISHMAN	1.00	_						_		_
DIRECTOR	1 22	Х						0.	0.	0.
(17) F. JEROME TONE	1.00	, ,						_	_	_
DIRECTOR		Х						0.	0.	0.

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Form **990** (2012)

	UST FOR PU								23-7222	333	P	age 8
Part VII Section A. Officers, Directors,		ploy	ees,			ghe	st C					
<b>(A)</b> Name and title	(B) Average	(da			زر) ition more			<b>(D)</b> Reportable	<b>(E)</b> Reportable	Es	( <b>F</b> ) stimate	ed
	hours per	box,	unles	ss pe	rson i: irecto	s bot	h an	compensation	compensation		nount	
	week (list any		JCI all	444		17 11 43	100)	from the	from related organizations		other pensa	
	hours for	trustee or director				pe		organization	(W-2/1099-MISC)		om th	
	related	stee or	ustee			ensate		(W-2/1099-MISC)	,	org	anizat	ion
	organizations below	al trus	onal tr		loyee	comp					d relat	
	line)	Individual t	Institutional trustee	Officer	Key employee	Highest compensated employee	ormer			orga	anizati	ons
(18) SUSAN D. WHITING	1.00		_=_		~	<u>т</u> ө	-					
DIRECTOR		x						0.	0.			0
(19) WILLIAM B. ROGERS	40.00											
PRESIDENT & CEO		Х		Х				318,127.	0.	3	5,0	27
(20) HOLLY HAUGH	40.00									_		
SECRETARY & GENERAL COUNSEL	10.00			Х				165,745.	0.	2	3,5	00
(21) CHRISTOPHER KAY	40.00							064 006	0	4	o 4	۰.
CHIEF OPERATING OFFICER	40.00			Х				264,086.	0.		8,4	0 /
(22) CYNTHIA SCHERER	40.00			х				100 740	0.	2	<b>-</b> 1	07
CFO & TREASURER (23) MARGIE BERMEO	40.00			Λ				190,748.	0.		5,4	0 /
CHIEF PHILANTHROPY OFFICER	40.00				х			213,168.	0.	2	5,5	97
(24) RAY CHRISTMAN	40.00				22			213,100.	0.		<del>5,5</del>	
SENIOR VP	1000				x			182,003.	0.	2	8,3	55
(25) ERNEST COOK	40.00										- , -	
SENIOR VP					x			180,403.	0.	3	1,0	28
(26) JEFF DANTER	40.00											
SENIOR VP					Х			173,147.	0.	2	8,0	67
1b Sub-total						<b></b>		1,687,427.	0.		5,4	
c Total from continuation sheets to Pa								1,039,680.	0.		6,3	
d Total (add lines 1b and 1c)								2,727,107.	0.	34	1,7	89
2 Total number of individuals (including		ose	liste	ed al	oove	e) wł	no re	eceived more than \$100	0,000 of reportable			
compensation from the organization	<u> </u>										Yes	7:
2 Diddle and indication that are former at		4					1				res	No
3 Did the organization list any <b>former</b> of line 1a? <i>If</i> "Yes," <i>complete Schedule</i> J				-	-	-		nighest compensated e		3		Х
4 For any individual listed on line 1a, is t												
and related organizations greater than										4	Х	
J	. , =-											-

rendered to the organization? If "Yes," complete Schedule J for such person **Section B. Independent Contractors** 

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services

(A) Name and business address	(B) Description of services	(C) Compensation
SHAUGER PROPERTY SERVICES, INC.		
429 DODD ST., EAST ORANGE, NJ 07017	CONSTRUCTION	3,755,684.
TOMCO, INC.		
212 ROUTE 15 SOUTH, WHORTON, NJ 07885	CONSTRUCTION	2,653,551.
FREDANTE CONSTRUCTION CORP., 18 WOODLEE		
RD., COLD SPRING HARBOR, NY 11724	CONSTRUCTION	996,660.
HATCH MOTT MACDONALD	ENVIRONMENTAL	
PO BOX 7777, PHILADELPHIA, PA 19175	ASSESSMENT	768,233.
SITE WORKS, LLC, 150 W. 28TH ST., STE.	ARCHITECT/ENGINEERIN	
605, NEW YORK, NY 10001	G	393,328.
2 Total number of independent contractors (including but not limited to those lis	sted above) who received more than	
\$100,000 of compensation from the organization > 26		

SEE PART VII, SECTION A CONTINUATION SHEETS

Form **990** (2012)

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Form 990 THE TRUS	ST FOR P	JB]	LI	C 1	LAI	ND			23-722	2333
Part VII Section A. Officers, Directors, T	rustees, Key E	nplo	oyee	es, a	nd l	ligh	est	Compensated Employ	ees (continued)	
(A)	(B)	Ė			C)	J		(D)	(E)	(F)
Name and title	Average	Position						Reportable	Reportable	Estimated
Tame and the	hours	(check all that apply)					ly)	compensation	compensation	amount of
	per	_				г	ŕ	from	from related	other
	week					yee		the	organizations	compensation
	(list any	ector				omple		organization	(W-2/1099-MISC)	from the
	hours for	ordi	e e			ated 6		(W-2/1099-MISC)		organization
	related organizations	nstee	trust		8	nbens				and related
	below	ual fr	tional		yoldr	t con	_			organizations
	line)	ndividual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(27) ROGER HOESTEREY	40.00	<del>-</del>	_	$\vdash$	È	Ė	Н.			
SENIOR VP	1000	ł			x			180,494.	0.	30,959.
(28) BRENDA SCHICK	40.00								•	30,7000
DIR OF CONSERVATION TRANSACTIONS		l			х			150,114.	0.	4,725.
(29) TILY SHUE	40.00				Ħ					
LEGAL COUNSEL		1				Х		145,523.	0.	22,912.
(30) SEAN CONNOLLY	40.00							- , -		, -
CHIEF MARKETING OFFICER		1				Х		137,298.	0.	14,853.
(31) KATHY DECOSTER	40.00									•
DIRECTOR OF FEDERAL AFFAIRS		1				Х		144,645.	0.	22,856.
(32) DON MORROW	40.00									
TRANSACTION DIRECTOR		1				Х		142,115.	0.	29,807.
(33) LINDE OSTRO	40.00									
PHILANTHROPY DIRECTOR		1				Х		139,491.	0.	209.
		Į.								
		ł								
		ł								
		ł								
	+				$\vdash$					
		ł								
	+									
		1								
Total to Part VII, Section A, line 1c								1,039,680.		126,321.
, , , , , , , , , , , , , , , , , , , ,								•		•

Га	LVII	Check if Schedule O cont		to any question i	n this Part VIII			
		Officer if Garledale & Cont.	anis a response	to any question	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	Revenue excluded from tax under sections 512, 513, or 514
ants unts		Federated campaigns						
اع ق		Membership dues		622 574				
Contributions, Gifts, Grants and Other Similar Amounts		Fundraising events		632,574.				
		Related organizations		19,344,961.				
		Government grants (contribut All other contributions, gifts, gran	· —	17,344,501.				
	'	similar amounts not included above		81,928,542.				
물리	_			17,795,768.				
든	_	Noncash contributions included in lines <b>Total.</b> Add lines 1a-1f		17,733,700.	101,906,077.			
<u> </u>		Total. Add lines 1a-11		Business Code	202,500,077			
ا ه	2 a	GOVT COST REIMBURSEMEN	TS	900099	10,792,795.	10,792,795.		
ું ડું	2 a h			900099	5,694,434.	5,694,434.		
Se al	c	I ANDOUNTED THE		531190	5,260,351.	5,260,351.		
a a	-	GOVT CONTRACT FEES		900099	1,472,743.	1,472,743.		
Program Service Revenue	e	TECHNICAL ASSISTANCE		541900	1,433,997.	1,433,997.		
품	f	All other program service reve	enue	531190	924,849.	924,849.		
		<b>-</b>			25,579,169.	·		
	3	Investment income (including						
		other similar amounts)		<b>.</b>	1,224,095.			1,224,095.
	4	Income from investment of tax		<b>I</b>				
	5	Royalties		<b>&gt;</b>				
			(i) Real	(ii) Personal				
	6 a	Gross rents						
	b	Less: rental expenses						
	С	Rental income or (loss)						
	d	Net rental income or (loss)	<u></u>	<b></b>				
	7 a	Gross amount from sales of	(i) Securities	(ii) Other				
		assets other than inventory	53,564,573.	12,522,000.				
	b	Less: cost or other basis						
		and sales expenses		10,754,231.				
	С	Gain or (loss)	439,856.	1,767,769.				
	d	Net gain or (loss)		<b></b>	2,207,625.			2,207,625.
e	8 a	Gross income from fundraising	•					
Ē		including \$632						
é l		contributions reported on line						
Other Revenue		Part IV, line 18		127,819.				
₹		Less: direct expenses			020 060			030 060
		Net income or (loss) from fund	-	<b>&gt;</b>	-238,862.			-238,862.
	9 a	Gross income from gaming ac						
		Part IV, line 19						
		Less: direct expenses						
		Net income or (loss) from gam	-					
	10 a	Gross sales of inventory, less		5,693.				
	<b>L</b>	and allowances						
		Less: cost of goods sold			2,436.			2,436.
		Net income or (loss) from sale Miscellaneous Revenu		Business Code	2,130.			2,130.
	11 a			Du311633 0006				
	b							1
	C							1
		All other revenue						†
		Total. Add lines 11a-11d		<b>•</b>				
	12	Total revenue. See instructions.			130,680,540.	25,579,169.	0.	3,195,294.
23200 12-10-					, ,			Form <b>990</b> (2012)

#### Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). Check if Schedule O contains a response to any question in this Part IX (B) (D) Do not include amounts reported on lines 6b. Management and general expenses Total expenses Program service Fundraising 7b, 8b, 9b, and 10b of Part VIII. expenses expenses Grants and other assistance to governments and 53,078,546. 53,078,546. organizations in the United States. See Part IV, line 21 Grants and other assistance to individuals in the United States. See Part IV, line 22 Grants and other assistance to governments. organizations, and individuals outside the United States. See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, 2,495,576. 1,243,811. 657,072. 594,693. trustees, and key employees ..... Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 14,617,097. 24,865,998. 5,226,649. 5,022,252. Other salaries and wages Pension plan accruals and contributions (include 561,708. 117,207. section 401(k) and 403(b) employer contributions) 331,671. 112,830. 729,504. Other employee benefits 3,455,156. 2,023,133. 702,519. 9 2,129,335. 1,236,115. 456,726. 436,494. 10 Fees for services (non-employees): Management 128,737. 108,510. 20,227. 218,319. 224,994. 6,675. Accounting 312,932. 312,932. 669,199. 669,199. Professional fundraising services. See Part IV. line 17 33,146. 33,146. Investment management fees \_\_\_\_\_ Other. (If line 11g amount exceeds 10% of line 25, 3,121,040. 2,021,140. 746,849. 353,051. column (A) amount, list line 11g expenses on Sch O.) 42,686. 285. 41,245. 1,156. Advertising and promotion 12 2,527,917. 1,439,307. 595,299. 493,311. 13 Office expenses 634,948. 92,089. 481,054. 61,805. Information technology ..... 14 Royalties 15 3,471,513. 2,209,093. 646,820. 615,600. 16 Occupancy 1,743,562. 824,287. 449,386. 469,889. 17 Travel 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 157,799. 413,662. 129,994. 125,869. Conferences, conventions, and meetings 19 964,562. 912,042. 52,520. 20 Payments to affiliates 21 186,582. 76,844. 88,171. 21,567. 22 Depreciation, depletion, and amortization ..... 137,537. 641,222. 372,240. 131,445. 23 Other expenses. Itemize expenses not covered 24 above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) 13,828,301. 13,828,301. DESIGN & CONSTRUCTION S OTHER OPERATING EXPENSE 1,680,467. 1,106,509. 558,691. 15,267. 1,336,096. 1,336,096. APPRAISAL SERVICES **ENVIRONMENTAL ASSESSMEN** 1,044,349. 1,044,349. All other expenses 119,592,234. 98,378,871. 11,386,416. 9,826,947. Total functional expenses. Add lines 1 through 24e 25 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here X if following SOP 98-2 (ASC 958-720)

Form 990 (2012)

Part X | Balance Sheet

Pa	rt X	Balance Sheet					
		Check if Schedule O contains a response to any	quest	ion in this Part X			
					<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing			-187,394.	1	91,523
	2	Savings and temporary cash investments			6,480,982.	2	1,115,088
	3	Pledges and grants receivable, net			10,309,751.	3	18,391,361
	4	Accounts receivable, net			9,642,050.	4	14,096,792
	5	Loans and other receivables from current and for			· ·		
	•	trustees, key employees, and highest compensa		·			
		Part II of Schedule L		-		5	
	6	Loans and other receivables from other disquali				Ť	
		section 4958(f)(1)), persons described in section		,			
		employers and sponsoring organizations of sect		-			
		employees' beneficiary organizations (see instr).		·		6	
şţ	7	Notes and loans receivable, net			4,202,666.	7	2,077,274
Assets	8	Inventories for sale or use			1,202,0001	8	2,0,,,2,1
⋖	9	B ::			115,956.	9	83,451
	l	Land, buildings, and equipment: cost or other	 I			-	00,101
	loa	hasis Complete Part VI of Schedule D	102	5.596.391.			
	h	basis. Complete Part VI of Schedule D Less: accumulated depreciation	10a	4.567.630.	1,142,323.	10c	1,028,761
	11	Investments - publicly traded securities	100	2700770000		11	6,246,010
	12	Investments - other securities. See Part IV, line 1			86,079,244.	12	78,412,178
	13	Investments - program-related. See Part IV, line				13	,
	14			14			
	15	Intangible assets Other assets. See Part IV, line 11			167,791,788.	15	182,487,239
	16	Total assets. Add lines 1 through 15 (must equal line 34)			285,577,366.	16	304,029,677
	17	Accounts payable and accrued expenses			13,458,339.	17	17,404,410
	18	Grants payable			· ·	18	
	19	Deferred revenue			3,342,625.	19	8,676,669
	20	Tax-exempt bond liabilities				20	
Ś	21	Escrow or custodial account liability. Complete I				21	
≝	22	Loans and other payables to current and former					
Liabilities		key employees, highest compensated employee	s, and	disqualified persons.			
		Complete Part II of Schedule L				22	
	23	Secured mortgages and notes payable to unrela			4,357,370.	23	772,641
	24	Unsecured notes and loans payable to unrelated	d third	parties	33,500,288.	24	39,357,229
	25	Other liabilities (including federal income tax, pa	yables	to related third			
		parties, and other liabilities not included on lines	17-24	). Complete Part X of			
		Schedule D			49,536,351.		45,015,866
	26	Total liabilities. Add lines 17 through 25			104,194,973.	26	111,226,815
		Organizations that follow SFAS 117 (ASC 958		ck here ▶ 🔼 and			
Ses		complete lines 27 through 29, and lines 33 an			44 060 200		20 052 505
auc	27	Unrestricted net assets			44,268,392.	27	38,853,595
Ba	28	Temporarily restricted net assets			126,368,009.	28	140,802,354
p L	29			10,745,992.	29	13,146,913	
Ę		Organizations that do not follow SFAS 117 (A	SC 95	8), check here 🕨 📖			
S Of		and complete lines 30 through 34.					
set	30	Capital stock or trust principal, or current funds				30	
As	31	Paid-in or capital surplus, or land, building, or ed				31	
Net Assets or Fund Balances	32	Retained earnings, endowment, accumulated in			101 202 202	32	100 000 060
_	33	Total net assets or fund balances			181,382,393. 285,577,366.	33	192,802,862
	34	Total liabilities and net assets/fund balances			∠05,5/1,300 <b>.</b>	34	304,029,677

Form **990** (2012)

Pa	rt XI Reconciliation of Net Assets					
	Check if Schedule O contains a response to any question in this Part XI		<u></u>			X
1 2 3 4 5 6 7 8 9 10	Total revenue (must equal Part VIII, column (A), line 12)  Total expenses (must equal Part IX, column (A), line 25)  Revenue less expenses. Subtract line 2 from line 1  Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))  Net unrealized gains (losses) on investments  Donated services and use of facilities  Investment expenses  Prior period adjustments  Other changes in net assets or fund balances (explain in Schedule O)  Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,	1 2 3 4 5 6 7 8 9	130 119 11	0,68 0,59 .,08 .,38 19	0,5 2,2 8,3 2,3 2,7	34. 06.
	column (B))	10	192	8,80	2,8	62.
Pa	rt XII Financial Statements and Reporting					$\overline{}$
	Check if Schedule O contains a response to any question in this Part XII		<u></u>			<u>Ш</u>
1	Accounting method used to prepare the Form 990: Cash X Accrual Other  If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule Were the organization's financial statements compiled or reviewed by an independent accountant?			2a	Yes	No X
Za	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed separate basis, consolidated basis, or both:  Separate basis  Consolidated basis  Both consolidated and separate basis			Za		
b	Were the organization's financial statements audited by an independent accountant?			2b	X	
С	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate consolidated basis, or both:  Separate basis  Consolidated basis  Both consolidated and separate basis  If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the review, or compilation of its financial statements and selection of an independent accountant?	te basis, ne audit,		2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch			20	22	
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si Act and OMB Circular A-133?	ngle Aud		За	X	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ		it	26	x	

Form **990** (2012)

#### **SCHEDULE A**

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

THE TRIIST FOR PUBLIC LAND

Employer identification number

				ST FOR PUBLI						4.5	3-122	<u> </u>	3
Pa	art I	Reason	for Public Char	<b>ity Status</b> (All organiz	ations mu	st complet	te this parl	:.) See inst	tructions.				
he	organ	ization is not a	a private foundation	because it is: (For lines	1 through <sup>-</sup>	11, check	only one b	ox.)					
1		A church, cor	nvention of churches	s, or association of chur	ches desc	ribed in <b>se</b>	ction 170	(b)(1)(A)(i)					
2		A school des	chool described in <b>section 170(b)(1)(A)(ii).</b> (Attach Schedule E.)										
3	一												
	H	A hospital or a cooperative hospital service organization described in <b>section 170(b)(1)(A)(iii).</b> A medical research organization operated in conjunction with a hospital described in <b>section 170(b)(1)(A)(iii).</b> Enter the hospital's name,											
4				operated in conjunction	with a nos	pital desc	ribea in <b>se</b>	ction 170	(D)( I)(A)(II	i). Enter t	ne nospii	ais na	ame,
		city, and stat											
5		An organizati	on operated for the	benefit of a college or ur	niversity ov	wned or o	perated by	a govern	mental uni	t describe	ed in		
		section 170	(b)(1)(A)(iv). (Comple	ete Part II.)									
6		A federal, sta	te, or local governm	ent or governmental uni	t described	d in <b>sectio</b>	n 170(b)(1	I)(A)(v).					
7	X	•		eives a substantial part					or from the	general r	oublic des	scribe	ed in
•			<b>b)(1)(A)(vi).</b> (Comple		or ito capp	ore mornia	govornin	intal arms c	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	goriorari	Jabilo ao	,011,00	· G III
					(Camanalata	Dest II \							
8	H			section 170(b)(1)(A)(vi).									
9		•	•	eives: (1) more than 33		• •					•		
		activities rela	ted to its exempt fur	nctions - subject to certa	ain excepti	ons, and (	2) no more	than 33 1	1/3% of its	support	from gros	s inve	estment
		income and u	unrelated business t	axable income (less sect	tion 511 ta	ıx) from bu	isinesses a	acquired b	y the orga	nization a	after June	30, 1	1975.
		See section	<b>509(a)(2).</b> (Complete	e Part III.)									
10				perated exclusively to te	st for publ	ic safety. S	See <b>sectio</b>	n 509(a)(4	4).				
11		Ü		perated exclusively for the	•	,			•	v out the	nurnoses	of or	ne or
•••		•		ations described in secti						•			
		. ,			` ' ' '	,	٠,,	2). See <b>se</b> (	3000 DU9(	a)(3). One	eck trie bo	жина	ıı
				organization and compl		_			. — _				
		a  ☐☐ Type I		•	ype III - Fu	•	-		• •		-function	-	-
е	•	By checking	this box, I certify tha	at the organization is not	controlled	directly o	r indirectly	by one o	r more disc	qualified p	persons c	ther t	:han
		foundation m	anagers and other t	han one or more publicly	y supporte	ed organiza	ations des	cribed in s	ection 509	9(a)(1) or s	section 50	)9(a)(	2).
f		If the organiz	ation received a writ	ten determination from t	the IRS tha	at it is a Ty	pe I, Type	II, or Type	e III				
		supporting of	rganization, check th	nis box		-							
			•	organization accepted ar									
g	,											Va	a Na
				lirectly controls, either al								Ye	s No
				upported organization?									
				n described in (i) above?									
		(iii) A 35% d	controlled entity of a	person described in (i) o	or (ii) above	e?					11g(ii	<u>i)  </u>	
h	1	Provide the fo	ollowing information	about the supported or	ganization	(s).							
/i	\ Nama	of supported	(ii) EIN	(iii) Type of organization	(iv) Is the o	organization	(v) Did voi	ı notify the	(vi) Is	the	(vii) Amou	nt of r	nonatary
(1		anization	(11) [11]	(described on lines 1-9	in col. (i) lis				organizátio (i) organiz	/// III 601 <b>.</b>		ıpport	
	orge	inzation		above or IRC section	governing			support?	U.S	?	30	ipport	
				(see instructions))	Yes	No	Yes	No	Yes	No			
					163	NO	163	NO	163	NO			
						-			-				
	_1												

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2012

232021 12-04-1

# Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2008	<b>(b)</b> 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	149,769,783.	104,927,533.	101,631,086.	96,398,195.	101,906,077.	554,632,674.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	149,769,783.	104,927,533.	101,631,086.	96,398,195.	101,906,077.	554,632,674.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						9,802,720.
6	Public support. Subtract line 5 from line 4.						544,829,954.
Sec	tion B. Total Support						
Cale	ndar year (or fiscal year beginning in) ►	(a) 2008	<b>(b)</b> 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
7	Amounts from line 4	149,769,783.	104,927,533.	101,631,086.	96,398,195.	101,906,077.	554,632,674.
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar sources	3,627,098.	2,266,622.	1,391,931.	1,389,990.	1,224,095.	9,899,736.
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part IV.)		25,149.	55,741.	60,187.	133,512.	274,589.
11	<b>Total support.</b> Add lines 7 through 10						564,806,999.
12	Gross receipts from related activities,	etc. (see instruction	ons)			12 105	,910,452.
13	First five years. If the Form 990 is for	the organization's	first, second, thir	d, fourth, or fifth ta	x year as a sectio	n 501(c)(3)	
	organization, check this box and stop	here					<u></u>
Sec	tion C. Computation of Publ	ic Support Pe	rcentage				
14	Public support percentage for 2012 (I	ine 6, column (f) di	vided by line 11, c	olumn (f))		14	96.46 %
15	Public support percentage from 2011	Schedule A, Part	II, line 14			15	97.64 %
16a	33 1/3% support test - 2012. If the o	-					
	<b>stop here.</b> The organization qualifies	as a publicly supp	orted organization				►\ <u>X</u>
b	33 1/3% support test - 2011. If the o						
	and <b>stop here.</b> The organization qual	ifies as a publicly s	supported organiza	ation			▶□
17a	7a 10% -facts-and-circumstances test - 2012. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more,						
	and if the organization meets the "fac	ts-and-circumstan	ces" test, check th	nis box and <b>stop h</b>	<b>ere.</b> Explain in Pai	t IV how the organ	ization
	meets the "facts-and-circumstances"	test. The organiza	tion qualifies as a	publicly supported	l organization		▶□
b	10% -facts-and-circumstances test	t - 2011. If the org	anization did not c	heck a box on line	13, 16a, 16b, or	17a, and line 15 is	10% or
	more, and if the organization meets the	ne "facts-and-circu	mstances" test, ch	neck this box and	<b>stop here.</b> Explain	in Part IV how the	
	organization meets the "facts-and-circ	cumstances" test.	The organization o	jualifies as a public	cly supported orga	anization	▶∐
18	Private foundation. If the organization	n did not check a	box on line 13, 16	a, 16b, 17a, or 17b	, check this box a		s • L

Schedule A (Form 990 or 990-EZ) 2012

# Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support		,				
Calendar year (or fiscal year beginning in) ▶	(a) 2008	<b>(b)</b> 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not						
include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
<b>7a</b> Amounts included on lines 1, 2, and						
3 received from disqualified persons						
<b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
<b>c</b> Add lines 7a and 7b						
8 Public support (Subtract line 7c from line 6.)						
Section B. Total Support						
Calendar year (or fiscal year beginning in) ►	(a) 2008	<b>(b)</b> 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
<b>b</b> Unrelated business taxable income						
(less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b  11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on  12 Other income. Do not include gain						
or loss from the sale of capital assets (Explain in Part IV.)						
14 First five years. If the Form 990 is for	the organization's	s first, second, thir	d, fourth, or fifth t	ax year as a section	on 501(c)(3) organiz	zation,
	-			•		
Section C. Computation of Publi	c Support Pe	rcentage				
15 Public support percentage for 2012 (li	ne 8, column (f) d	ivided by line 13, o	column (f))		15	%
16 Public support percentage from 2011					16	%
Section D. Computation of Inves						
17 Investment income percentage for 20					17	<u>%</u>
18 Investment income percentage from 2					18	<u>%</u>
19a 33 1/3% support tests - 2012. If the	-					
more than 33 1/3%, check this box ar						
b 33 1/3% support tests - 2011. If the	-					
line 18 is not more than 33 1/3%, checase Private foundation. If the organization						
ZU FITVALE TUUTTUALTOTT. IT THE OTGANIZATION	r did flot check a	DOX OIT III 16 14, 19	a, or 190, Check th	no dux and see in	อเเนษแบบรั	<b></b>

\*\* PUBLIC DISCLOSURE COPY \*\*

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Name of the organization

#### **Schedule of Contributors**

► Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No. 1545-0047

**Employer identification number** 

**2012** 

THE TRUST FOR PUBLIC LAND 23-7222333 Organization type (check one): Filers of Section: X 501(c)( 3) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. **Special Rules** For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use exclusively for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year.

**Caution.** An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on Part I, line 2 of its Form 990-PF, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

religious, charitable, etc., contributions of \$5,000 or more during the year

contributions for use exclusively for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the **General Rule** applies to this organization because it received nonexclusively

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2012)

Name of organization

Employer identification number

#### THE TRUST FOR PUBLIC LAND

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	al space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1		\$2,091,025.	Person Payroll Noncash X (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2		\$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3		\$5,610,000.	Person X Payroll X Noncash X  (Complete Part II if there is a noncash contribution.)
(a)	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
4		\$2,451,752.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5		\$3,000,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
6		\$4,000,000 <b>.</b>	Person X Payroll

Name of organization

Employer identification number

#### THE TRUST FOR PUBLIC LAND

Part I	Contributors (see instructions). Use duplicate copies of Part I if addition	nal space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7		\$\$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
8		\$_4,250,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
9		\$4,645,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
10		\$\$\$	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
222450 12 22		\$Sahadula B (Form	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)

Name of organization **Employer identification number** 

#### THE TRUST FOR PUBLIC LAND

Part II	Noncash Property (see instructions). Use duplicate copies of Part II if	additional space is needed.	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
1	BARGAIN SALE OF 57,663 ACRES OF GAS LEASE RIGHTS IN WY		
		\$ 2,091,025.	12/28/12
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
3	BARGAIN SALE OF 28,000 ACRES OF LAND (EASEMENT) IN MT		
		\$_4,840,000.	12/13/12
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$Sahadula D (Farm 0	90, 990-EZ, or 990-PF) (2012)

Schedule B (Form 990, 990-EZ, or 990-PF) (2012) Page 4 Name of organization Employer identification number THE TRUST FOR PUBLIC LAND 23-7222333 Exclusively religious, charitable, etc., individual contributions to section 501(c)(7), (8), or (10) organizations that total more than \$1,000 for the year. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter Part III the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this information once.) Use duplicate copies of Part III if additional space is needed. (a) No. from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. `from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Relationship of transferor to transferee Transferee's name, address, and ZIP + 4 (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

#### **SCHEDULE C**

(Form 990 or 990-EZ)

# **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

➤ See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service ► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ.

• Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.

• Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.

Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax), or Form 990-EZ, Part V, line 35c (Proxy Tax), then

<ul><li>Section 5</li></ul>	01(c)(4), (5), or (6) organiza	tions: Complete Part III.			
Name of orga	nization			Emp	loyer identification number
		ST FOR PUBLIC L			23-7222333
Part I-A	Complete if the org	ganization is exempt un	der section 501(c	) or is a section 527 o	organization.
2 Political	expenditures	zation's direct and indirect polit		<b>&gt;</b> :	\$
Part I-B	Complete if the ord	ganization is exempt un	der section 501(c	3)(3).	
1 Enter the		incurred by the organization ur			\$
2 Enter the	e amount of any excise tax	incurred by organization mana	gers under section 495	<b>5</b> 5▶ 9	<u> </u>
		n 4955 tax, did it file Form 472			
4a Was a c	orrection made?				Yes No
b If "Yes."	describe in Part IV.				
Part I-C	Complete if the org	ganization is exempt un	der section 501(c	• •	· · · · ·
	• •	d by the filing organization for s			\$
		ization's funds contributed to o		_	
					<b></b>
		s. Add lines 1 and 2. Enter here			
line 17b					<u> </u>
		1120-POL for this year?			
made pa contribu	ayments. For each organizations received that were pr	nployer identification number (to tion listed, enter the amount pa omptly and directly delivered to additional space is needed, pro	aid from the filing organ o a separate political or	nization's funds. Also enter t ganization, such as a separ	he amount of political
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization.  If none, enter -0

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2012

LHA

232041

Schedule C (Form 990 or 990-EZ) 2012					222333 Page 2
Part II-A Complete if the org		mpt under sectio	n 501(c)(3) and fil	ed Form 5768	
(election under sec	tion 501(h)).				
A Check ► ☐ if the filing organiza	ition belongs to an affi	liated group (and list ir	n Part IV each affiliated	l group member's nam	e, address, EIN,
. —	re of excess lobbying	expenditures).			
B Check ► ☐ if the filing organiza	tion checked box A ar	nd "limited control" pro	ovisions apply.		
	ts on Lobbying Expe ditures" means amou	nditures unts paid or incurred.	)	(a) Filing organization's totals	<b>(b)</b> Affiliated group totals
1a Total lobbying expenditures to infl	uence public opinion (	grass roots lobbying)		60,952.	
<b>b</b> Total lobbying expenditures to infl				913,767.	
c Total lobbying expenditures (add I				974,719.	
<b>d</b> Other exempt purpose expenditur				117,948,316.	
e Total exempt purpose expenditure				118,923,035.	
f Lobbying nontaxable amount. Ent				1,000,000.	
If the amount on line 1e, column (a) o		bying nontaxable am			
Not over \$500,000		the amount on line 1e.			
Over \$500,000 but not over \$1,00		00 plus 15% of the exc	ess over \$500.000.		
Over \$1,000,000 but not over \$1,5		00 plus 10% of the exc	. ,		
Over \$1,500,000 but not over \$17		00 plus 5% of the exce			
Over \$17,000,000	\$1,000,	•	, , ,		
. , ,	, ,				
g Grassroots nontaxable amount (er	nter 25% of line 1f)			250,000.	
h Subtract line 1g from line 1a. If zer	o or less, enter -0-			0.	
i Subtract line 1f from line 1c. If zero	o or less, enter -0			0.	
j If there is an amount other than ze	ero on either line 1h or	line 1i, did the organiza	ation file Form 4720		_
reporting section 4911 tax for this	year?				Yes No
		eraging Period Under			
		ection 501(h) election			
cc		e instructions for line		age 4.)	
	Lobbying Exper	nditures During 4-Yea	ar Averaging Period		
Calendar year (or fiscal year beginning in)	<b>(a)</b> 2009	<b>(b)</b> 2010	<b>(c)</b> 2011	( <b>d)</b> 2012	(e) Total
2a Lobbying nontaxable amount	1,000,000.	1,000,000.	1,000,000.	1,000,000.	4,000,000.
<b>b</b> Lobbying ceiling amount (150% of line 2a, column(e))					6,000,000.
c Total lobbying expenditures	790,266.	989,990.	769,927.	974,719.	3,524,902.
d Grassroots nontaxable amount	250,000.	250,000.	250,000.	250,000.	1,000,000.
e Grassroots ceiling amount (150% of line 2d, column (e))					1,500,000.
f Grassroots lobbying expenditures	127,347.	216,969.	101,247.	60,952.	506,515.

Schedule C (Form 990 or 990-EZ) 2012

# Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:  a Volunteers?  b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?  c Media advertisements?  d Mailings to members, legislators, or the public?	es		(b	· /
local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:  a Volunteers?  b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?  c Media advertisements?		No	Amo	ount
a Volunteers?  b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?  c Media advertisements?				
<ul> <li>b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?</li> <li>c Media advertisements?</li> </ul>				
d Mailings to members, legislators, or the public?	-			
	-			
e Publications, or published or broadcast statements?				
f Grants to other organizations for lobbying purposes?	-			
g Direct contact with legislators, their staffs, government officials, or a legislative body?				
<ul><li>h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?</li><li>i Other activities?</li></ul>				
j Total. Add lines 1c through 1i				
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?				
<b>b</b> If "Yes," enter the amount of any tax incurred under section 4912				
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?				
Part III-A Complete if the organization is exempt under section 501(c)(4), section 5 501(c)(6).	01(c)(	5), or se	ection	
			Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?		1		
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?				
3 Did the organization agree to carry over lobbying and political expenditures from the prior year?				
Part III-B Complete if the organization is exempt under section 501(c)(4), section 5 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No answered "Yes."				ne 3, is
1 Dues, assessments and similar amounts from members		1		
2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).				
a Current year		2a		
<b>b</b> Carryover from last year				
c Total				
3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues				
4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess	val			
does the organization agree to carryover to the reasonable estimate of pendeductible lebbying and politic		4		
does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and politic expenditure next year?		-		
		5		

Schedule C (Form 990 or 990-EZ) 2012

#### **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

# **Supplemental Financial Statements**

➤ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

➤ Attach to Form 990. ➤ See separate instructions.

2012
Open to Public Inspection

Name of the organization

THE TRUST FOR PUBLIC LAND

Employer identification number

Pai	t I Organizations Maintaining Donor Advised F		or Accounts Complete if the
Fai		ulius of Other Sillillar Fullus	of Accounts. Complete if the
	organization answered "Yes" to Form 990, Part IV, line 6.	(a) Damay advisant fronds	(b) Finale and other accounts
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in writing		
	are the organization's property, subject to the organization's exclusive exc		
6	Did the organization inform all grantees, donors, and donor advisor		
	for charitable purposes and not for the benefit of the donor or don	nor advisor, or for any other purpose c	
Pai	t II Conservation Easements. Complete if the organiz	ation answered "Yes" to Form 990, Pa	rt IV, line 7.
1	Purpose(s) of conservation easements held by the organization (c		
	Preservation of land for public use (e.g., recreation or education of land for public use (e.g., recreation or education)		
	Protection of natural habitat	X Preservation of a certifi	ed historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualified of	onservation contribution in the form o	f a conservation easement on the last
	day of the tax year.		
			Held at the End of the Tax Year
а	Total number of conservation easements		
b	Total acreage restricted by conservation easements		2b 1,448.00
С	Number of conservation easements on a certified historic structure	re included in (a)	2c 1
d	Number of conservation easements included in (c) acquired after		
	listed in the National Register		2 <sub>d</sub> 0
3	Number of conservation easements modified, transferred, release		
	year ▶ 0		
4	Number of states where property subject to conservation easeme	ent is located ▶ 7	
5	Does the organization have a written policy regarding the periodic		
	violations, and enforcement of the conservation easements it hold		X Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting, and		2.0
7	Amount of expenses incurred in monitoring, inspecting, and enfor		
8	Does each conservation easement reported on line 2(d) above sa		
		,	77
9	In Part XIII, describe how the organization reports conservation ea		
_	include, if applicable, the text of the footnote to the organization's	·	·
	conservation easements.		gg
Pai	t III Organizations Maintaining Collections of Ar	t, Historical Treasures, or Otl	her Similar Assets.
	Complete if the organization answered "Yes" to Form 990,		
1a	If the organization elected, as permitted under SFAS 116 (ASC 95		ent and balance sheet works of art.
	historical treasures, or other similar assets held for public exhibition		
	the text of the footnote to its financial statements that describes		,
h	If the organization elected, as permitted under SFAS 116 (ASC 95		and halance sheet works of art historical
-	treasures, or other similar assets held for public exhibition, educa		
	relating to these items:	tion, or research in fartherance of publi	ile service, provide the following amounts
	-		<b>•</b> •
	(i) Revenues included in Form 990, Part VIII, line 1		<b>L</b> A
2	If the organization received or held works of art, historical treasure	es or other similar assets for financial	
2			gairi, provide
_	the following amounts required to be reported under SFAS 116 (A		<b>•</b> ¢
	Revenues included in Form 990, Part VIII, line 1		
D	Assets included in Form 990, Part X		🏲 🠧

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2012

	rt III Organizations Maintaining C	collections of Ar	t, Historical Tro	easures, or O	her Sim	ilar Asse	t <b>s</b> (contin	ued)	<u>.gc</u>
3	Using the organization's acquisition, accessi	on, and other record	s, check any of the	following that are	a significar	nt use of its	collection	n item	s
	(check all that apply):								
а	Public exhibition	d	Loan or excl	nange programs					
b	Scholarly research	е	Other						
С	Preservation for future generations								
4	Provide a description of the organization's co	ollections and explain	n how they further th	ne organization's e	xempt pui	rpose in Pai	t XIII.		
5	During the year, did the organization solicit of	r receive donations o	of art, historical treas	sures, or other sim	ilar assets	<u></u>	_		_
	to be sold to raise funds rather than to be ma						Yes		No
Pa	t IV Escrow and Custodial Arran		ete if the organization	n answered "Yes"	to Form 9	90, Part IV,	line 9, or		
	reported an amount on Form 990, Pa								
1a	Is the organization an agent, trustee, custod						_		7
	on Form 990, Part X?					L	<b>∐</b> Yes		J No
b	If "Yes," explain the arrangement in Part XIII	and complete the fol	llowing table:		_				
							Amount	:	
	Beginning balance								
d	Additions during the year								
е	Distributions during the year								
f	Ending balance				1f				
	Did the organization include an amount on F					∟	<b>∐</b> Yes		No
	If "Yes," explain the arrangement in Part XIII.								
Pa	rt V Endowment Funds. Complete i								
		(a) Current year	(b) Prior year	(c) Two years back			<b>(e)</b> Four	years	back
	Beginning of year balance	20,006.	20,006.	20,000	· ·	20,006.			
b	Contributions	2,960,000.						20,	006.
С	Net investment earnings, gains, and losses								
	Grants or scholarships								
е	Other expenditures for facilities								
	and programs								
f	Administrative expenses								
g	End of year balance	2,980,006.	20,006.	,	5.	20,006.		20,	006.
2	Provide the estimated percentage of the cur		e (line 1g, column (a	i)) held as:					
	Board designated or quasi-endowment	.00	_%						
	Permanent endowment  100.00	%							
С	Temporarily restricted endowment ▶	.00%							
	The percentages in lines 2a, 2b, and 2c shou	•							
3a	Are there endowment funds not in the posse	ession of the organiza	ation that are held a	nd administered for	or the orga	nization			
	by:							Yes	No
	(i) unrelated organizations						3a(i)		X
	(ii) related organizations						3a(ii)		X
b	If "Yes" to 3a(ii), are the related organizations						. 3b		
4	Describe in Part XIII the intended uses of the								
Pa	rt VI Land, Buildings, and Equipm	•	i i	1					
	Description of property	(a) Cost or of			Accumula		(d) Bool	k value	9
		basis (investm	nent) basis (	outer)	depreciation	111			
	Land		2 72	0 0/1 1	001	9/1	72'	7,2	<u> </u>
b	Buildings			9,041. 1 4,251.	,991, 130,			$\frac{7}{4}, \frac{2}{0}$	
	Leasehold improvements				,131,			$\frac{4}{2}, 0$	
	Equipment			9,193.	314,			4,6 4,6	
	Other (Column (d) must a			_	J14,	J / J •	1,02		
ıota	I. Add lines 1a through 1e. (Column (d) must e	quai roiiii 990, Part .	∧, coluttiti (B), lifie T	U(U).)		🖊 📗	<b>工</b> , U Z (	J, 1	о <b>т</b> •

Schedule D (Form 990) 2012

	VII Investments - Other Securities. See	e Form 990, Part X, I	line 12.			
(a) De	escription of security or category (including name of security)	(b) Book value	)	(c) Method of va	aluation: Cost or end	d-of-year market value
(1) Fin	ancial derivatives					
(2) Clc	osely-held equity interests					
(3) Oth						
(A)	DEBT SECURITIES	78,412,1	78.	END-OF-Y	EAR MARKET	VALUE
(B)						
(C)						
(D)						
(E)						
(F)						
(G)						
(H)						
(I)						
	Col. (b) must equal Form 990, Part X, col. (B) line 12.)	78,412,1				
Part	VIII Investments - Program Related. Se					
	(a) Description of investment type	(b) Book value	)	(c) Method of va	aluation: Cost or end	d-of-year market value
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
(10)			_			
	Col. (b) must equal Form 990, Part X, col. (B) line 13.)					
Part	IX Other Assets. See Form 990, Part X, line					#ND
		Description				(b) Book value
(1)	DEPOSITS ON LAND TRANSACT	IONS				707,820.
(2)	INVESTMENT IN AFFILIATES					38,747,914.
(3)	OTHER DEPOSITS					392,782.
(4)	OPEN SPACE HOLDINGS	mp II ama				82,156,267.
(5)	ASSETS HELD IN CHARITABLE	TRUSTS				58,909,298.
(6)	INTEREST RECEIVABLE					12,459.
(7)	ESCROW CLEARING					1,560,699.
(8)						
(9)						
(10)	(0   (1)   15   000   D   1   1   1   1   1   1	45.)				182,487,239.
Part	(Column (b) must equal Form 990, Part X, col. (B) line				<b>&gt;</b>	104,407,439.
	X Other Liabilities. See Form 990, Part X, I  (a) Description of liability	ine 25.	(b)	Book value		
1.	· · · · · · · · · · · · · · · · · · ·		(0)	BOOK Value		
(1)	Federal income taxes  LIAB TO BENEFICIARIES OF					
(2)	CHARITABLE TRUSTS		/11	,692,631.		
(3)	MITIGATION ADVANCES			,055,232.		
(4)	OPTION PAYMENTS			,268,003.		
(5)	OLITON LYIMPNID			, 200,003.		
(6)			-			
(7)						
(8)						
(9) (10)						
(10)			ı			

Schedule D (Form 990) 2012

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Sche	edule D (Form 990) 2012 THE TRUST FOR PUBLIC LA	-			/222333 Page 4
Pai	rt XI Reconciliation of Revenue per Audited Financial Sta	tements With	Revenue per F		
1	Total revenue, gains, and other support per audited financial statements			1	131,684,765.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
а	Net unrealized gains on investments	2a	192,738.		
b	Donated services and use of facilities	2b	302,124.		
С	Recoveries of prior year grants				
d	Other (Describe in Part XIII.)	2d	139,425.		
е	Add lines 2a through 2d			2e	634,287.
3	Subtract line 2e from line 1			3	131,050,478.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII.)	4b	-369,938.		
С	Add lines <b>4a</b> and <b>4b</b>			4c	-369,938.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	)		5	130,680,540.
<u> </u>	Total revenue. Add lines 3 and 4c. (This must equal to in 350, 1 art i, line 12.)				
Pa	rt XII Reconciliation of Expenses per Audited Financial Sta	atements Wit	h Expenses per	Retu	ırn
Par 1	rt XII Reconciliation of Expenses per Audited Financial Sta  Total expenses and losses per audited financial statements	atements Wit	h Expenses per	Retu	
Pa	rt XII Reconciliation of Expenses per Audited Financial St	atements Wit	h Expenses per	Retu	ırn
Pa 1	rt XII Reconciliation of Expenses per Audited Financial Sta Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25:	atements Wit	h Expenses per	Retu	ırn
1 2	Total expenses and losses per audited financial Statements  Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities	atements Wit	h Expenses per	Retu	ırn
Pa 1 2 a	Total expenses and losses per audited financial Statements  Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities	2a 2b	302,124.	Retu 1	ırn
Pa 1 2 a	Total expenses and losses per audited financial Statements  Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities  Prior year adjustments  Other losses	2a 2b 2c	h Expenses per	Retu 1	ırn 120,264,296.
Par 1 2 a b c	Total expenses and losses per audited financial Statements  Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities  Prior year adjustments  Other losses	2a 2b 2c 2d	302,124. 369,938.	Retu	orn 120,264,296. 672,062.
Par 1 2 a b c	Total expenses and losses per audited financial Statements  Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities  Prior year adjustments  Other losses  Other (Describe in Part XIII.)  Add lines 2a through 2d	2a 2b 2c 2d	302,124. 369,938.	Retu	ırn 120,264,296.
Part 1 2 a b c d e	Total expenses and losses per audited financial Statements  Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities  Prior year adjustments  Other losses  Other (Describe in Part XIII.)	2a 2b 2c 2d	302,124. 369,938.	Retu	orn 120,264,296. 672,062.
Part 1 2 a b c d e	Total expenses and losses per audited financial Statements  Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities  Prior year adjustments  Other losses  Other (Describe in Part XIII.)  Add lines 2a through 2d  Subtract line 2e from line 1	2a 2b 2c 2d	302,124. 369,938.	Retu	orn 120,264,296. 672,062.
Par 1 2 a b c d e 3 4	Total expenses and losses per audited financial Statements  Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities  Prior year adjustments  Other losses  Other (Describe in Part XIII.)  Add lines 2a through 2d  Subtract line 2e from line 1  Amounts included on Form 990, Part IX, line 25, but not on line 1:  Investment expenses not included on Form 990, Part VIII, line 7b	2a 2b 2c 2d	302,124. 369,938.	Retu	orn 120,264,296. 672,062.
Pal 1 2 a b c d e 3 4 a b b	Total expenses and losses per audited financial statements  Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities  Prior year adjustments  Other losses  Other (Describe in Part XIII.)  Add lines 2a through 2d  Subtract line 2e from line 1  Amounts included on Form 990, Part IX, line 25, but not on line 1:  Investment expenses not included on Form 990, Part VIII, line 7b  Other (Describe in Part XIII.)  Add lines 4a and 4b	2a 2b 2c 2d 4a 4b	302,124. 369,938.	2e 3	672,062. 119,592,234.
Pa 1 2 a b c d e 3 4 a b c 5	Total expenses and losses per audited financial Statements  Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities  Prior year adjustments  Other losses  Other (Describe in Part XIII.)  Add lines 2a through 2d  Subtract line 2e from line 1  Amounts included on Form 990, Part IX, line 25, but not on line 1:  Investment expenses not included on Form 990, Part VIII, line 7b  Other (Describe in Part XIII.)	2a 2b 2c 2d 4a 4b	302,124. 369,938.	2e 3	672,062.

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART II, LINE 9: EASEMENTS ACQUIRED BY THE TRUST ARE CONSERVATION

EASEMENTS AND REPRESENT NUMEROUS RESTRICTIONS OVER THE USE AND DEVELOPMENT OF LAND NOT OWNED BY THE TRUST. THESE EASEMENTS GENERALLY PROVIDE THAT THE LAND WILL BE MAINTAINED UNIMPAIRED IN ITS CURRENT NATURAL, AGRICULTURAL, SCENIC OR RECREATIONAL STATE. DURING THE YEAR ENDED MARCH 31, 2013, EASEMENTS VALUED AT \$41,655,000 WERE ACQUIRED AND \$50,730,000 CONVEYED. DURING THE YEAR ENDED MARCH 31, 2012, EASEMENTS VALUED AT \$20,569,000 WERE ACQUIRED AND \$21,948,000 CONVEYED.

Schedule D (Form 990) 2012

PART X, LINE 2: THE INTERNAL REVENUE SERVICE HAS CLASSIFIED THE TRUST

AS A PUBLICLY SUPPORTED, TAX-EXEMPT ORGANIZATION UNDER SECTION 501(C)(3)

OF THE INTERNAL REVENUE CODE. CONTRIBUTIONS TO THE TRUST ARE DEDUCTIBLE AS

ALLOWED UNDER SECTION 170(B)(1)(A)(VI) OF THE CODE. ALL AFFILIATED

ORGANIZATIONS OF THE TRUST ARE ALSO QUALIFIED UNDER SECTION 501(C)(3) OF

THE IRS CODE WITH THE EXCEPTION OF THE CONSERVATION CAMPAIGN, WHICH IS

CLASSIFIED AS A 501(C)(4) ORGANIZATION. CONTRIBUTIONS TO THE CONSERVATION

CAMPAIGN ARE NOT TAX DEDUCTIBLE.

MANAGEMENT EVALUATED THE TRUST'S TAX POSITIONS AND CONCLUDED THAT THE

TRUST HAD MAINTAINED ITS TAX EXEMPT STATUS AND HAD NOT TAKEN UNCERTAIN TAX

POSITIONS THAT REQUIRED ADJUSTMENT TO THE FINANCIAL STATEMENTS. WITH FEW

EXCEPTIONS, THE TRUST IS NO LONGER SUBJECT TO INCOME TAX EXAMINATIONS BY

THE U.S. FEDERAL, STATE, OR LOCAL TAX AUTHORITIES FOR YEARS BEFORE 2009.

PART XI, LINE 2D - OTHER ADJUSTMENTS:	
CHANGE IN VALUE OF SPLIT INTEREST TRUSTS	1,038,183.
CHANGE IN VALUE OF LAND HOLDINGS	-529,000.
INVESTMENT IN AFFILIATES	275,817.
UNCOLLECTIBLE GRANTS	-645,575.
TOTAL TO SCHEDULE D, PART XI, LINE 2D	139,425.
PART XI, LINE 4B - OTHER ADJUSTMENTS:	
SPECIAL EVENTS DIRECT EXPENSES	-366,681.
COST OF GOODS SOLD	-3,257.

Schedule D (Form 990) 2012

TOTAL TO SCHEDULE D, PART XI, LINE 4B

-369,938.

#### **SCHEDULE G**

(Form 990 or 990-EZ)

# **Supplemental Information Regarding Fundraising or Gaming Activities**

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Inspection

► Attach to Form 990 or Form 990-EZ. ► See separate instructions. Name of the organization

Employer identification number

THE	TRUST	FOR	PUBLIC	LANI
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	THE TRUS	ST FOR PUBLIC LAND			23-72223	33
Part I	Fundraising Activities. required to complete this part	Complete if the organization answe	red "Yes" to F	Form 990, Part IV, line 17	. Form 990-EZ fil	lers are not
a X b X c X d X 2 a Did th key e b If "Ye	Mail solicitations Internet and email solicitations Phone solicitations In-person solicitations ne organization have a written or mployees listed in Form 990, Pa	f X Solicitat g X Special r oral agreement with any individual art VII) or entity in connection with prividuals or entities (fundraisers) pursu	on of non-governation on of governations of governations of the control of the co	vernment grants ment grants vents cers, directors, trustees ndraising services?	X Yes	□ No
			(iii) Did	(4)	\mount paid	

(i) Name and address of individual or entity (fundraiser)	y (fundraiser) (II) Activity		Did aiser ustody trol of utions?	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
TER MOLEN WATKINS & BRANDT,		Yes	No			
LLC - 2 NORTH RIVERSIDE	PROJECT FUNDRAISING		Х	3,555,000.	15,757.	3,539,243.
CHAPMAN, CUBINE, ADAMS - 1600						
WILSON BLVD, STE 300,	ANNUAL FUND		Х	2,544,800.	398,121.	2,146,679.
BENTZ, WHALEY, FLESSNER -						
7251 OHMS LN, MINNEAPOLIS, MN	COMPREHENSIVE CAMPAIGN		Х	1,946,900.	51,607.	1,895,293.
PHYLLIS SHAPIRO - 25						
CHAMBERLAIN RD, FLEMINGTON,	GRANT WRITING		Х	474,000.	78,000.	396,000.
DALZELL PRODUCTIONS - 1115						
BROADWAY, 12TH FLOOR, NEW	EVENT PRODUCTION		Х	145,900.	72,818.	73,082.
MARTS & LUNDY, INC - 1200						
WALL ST WEST, LYNDHURST, NJ	FEASIBILITY AND RESEARCH		Х	50,200.	17,693.	32,507.
ROSEMARY LUCIER - 1552 GREEN						
ST, SAN FRANCISCO, CA 94123	PHILANTHROPY SUPPORT		Х	5,121.	12,105.	-6,984.
WEALTHENGINE.COM - 4330 EAST						
WEST HIGHWAY, BETHESDA, MD	PHILANTHROPY RESEARCH		Х	0.	16,350.	-16,350.
Total			<b>•</b>	8,721,921.	662,451.	8,059,470.

List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

AL	, AK , AZ	AR,C	:A,CO	CT,	DE, F	L,GA	,HI	,ID	,IL	, IN	,IA	,KS	,KY,	LA,	ME,	, MD ,	, MA	ΜI,	MN, N	IS,M	O
MT	NE, NV	NH, N	IJ,NM	,NY,	NC, N	D,OH	,OK	OR.	, PA	,RI	, SC	,SD	, TN,	TX,	UT,	, VT,	, VA ,	WA,	WV,V	VI,W	ΙΥ

LHA Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. SEE PART IV FOR CONTINUATIONS

Schedule G (Form 990 or 990-EZ) 2012

23-7222333 Page 2 Schedule G (Form 990 or 990-EZ) 2012 THE TRUST FOR PUBLIC LAND Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000. (a) Event #1 (b) Event #2 (c) Other events (d) Total events SEATTLE 40THATLANTA MAKE (add col. (a) through ANNIVERSARY YOUR MARK col. (c)) (event type) (event type) (total number) Revenue 283,188. 224,698. 252,507. 760,393. 1 Gross receipts 216,938. 197,603. 218,033 632,574. 2 Less: Contributions 66,250. 27,095. 34,474. 127,819. Gross income (line 1 minus line 2) 4 Cash prizes 291. 6,375. 6,666. 5 Noncash prizes Direct Expenses 34,487. 16,483. 9,858. 60,828. Rent/facility costs 74,526. 15,305. 11,508. 101,339. 7 Food and beverages 42,895. 2,500. 4,520 49,915. 8 Entertainment 129,650. 11,100. 7,183 147,933. Other direct expenses 366,681, 10 Direct expense summary. Add lines 4 through 9 in column (d) -238,862. 11 Net income summary. Combine line 3, column (d), and line 10 Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a. (b) Pull tabs/instant (d) Total gaming (add Revenue (a) Bingo (c) Other gaming bingo/progressive bingo col. (a) through col. (c)) Gross revenue ..... 2 Cash prizes Expenses 3 Noncash prizes Direct 4 Rent/facility costs **5** Other direct expenses Yes Yes 6 Volunteer labor No 7 Direct expense summary. Add lines 2 through 5 in column (d) Net gaming income summary. Combine line 1, column d, and line 7 **9** Enter the state(s) in which the organization operates gaming activities: a Is the organization licensed to operate gaming activities in each of these states? **b** If "No," explain:

Schedule G (Form 990 or 990-EZ) 2012

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year?

**b** If "Yes," explain:

232082 01-07-13

Sch	edule G (Form 990 or 990-EZ) 2012 THE TRUST FOR PUBLIC LAND 23-	12223	<u> </u>	Page 3
11	Does the organization operate gaming activities with nonmembers?	Y	es/	☐ No
	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed			
	to administer charitable gaming?	Y	es	☐ No
13	Indicate the percentage of gaming activity operated in:			
	The organization's facility	13a		%
	An outside facility			<del></del>
	Enter the name and address of the person who prepares the organization's gaming/special events books and records:	100		
	Enter the hame and address of the person who prepares the organization's gaming/special events books and records.			
	Name			
	Address >			
15a	Does the organization have a contract with a third party from whom the organization receives gaming revenue?	🔲 Y	es/	☐ No
b	If "Yes," enter the amount of gaming revenue received by the organization > \$ and the amount			
_	of gaming revenue retained by the third party $\blacktriangleright$ \$			
c	If "Yes," enter name and address of the third party:			
Ī	The first flame and address of the time party.			
	Name			
	Address >			
16	Gaming manager information:			
	Nama N			
	Name			
	Gaming manager compensation ▶ \$			
	Description of services provided			
	Director/officer Employee Independent contractor			
	Briodonomosi Employee mappindon contractor			
17	Mandatory distributions:			
	Is the organization required under state law to make charitable distributions from the gaming proceeds to			
_	retain the state gaming license?	Y	es/	☐ No
h	Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the	••		
~	organization's own exempt activities during the tax year > \$			
Pa	rt IV Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, columns (iii	) and (v)	and	Part III
	lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information	, , ,		-
SC	HEDULE G, PART I, LINE 2B, LIST OF TEN HIGHEST PAID FUNDRAISE	RS:		
(I	) NAME OF FUNDRAISER: TER MOLEN WATKINS & BRANDT, LLC			
<u>`</u>	, 0_ 1010111101111 1111111111111111			
<u>(I</u>	) ADDRESS OF FUNDRAISER:			
2	NORTH RIVERSIDE PLAZA, STE 1030, CHICAGO, IL 60606			
<u></u>	NORTH RIVERSIDE PLAZA, STE 1030, CHICAGO, IL 60606			
	\			
<u>(I</u>	) NAME OF FUNDRAISER: CHAPMAN, CUBINE, ADAMS			
(I	) ADDRESS OF FUNDRAISER: 1600 WILSON BLVD, STE 300, ARLINGTON	, VA	2	2209

#### SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

#### Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization  THE TRUST	י ד∩ס סוום	TO LAND					Employer identification number 23-722333
Part I General Information on Grants a		IIC HAND					25-7222555
1 Does the organization maintain records	to substantiate th	ne amount of the grants	or assistance, the	grantees' eligibilit	y for the grants or ass	sistance, and the selec	tion
criteria used to award the grants or assi							▼
2 Describe in Part IV the organization's pro	ocedures for mon	itoring the use of grant	funds in the Unite	d States.			
Part II Grants and Other Assistance to	Governments an	nd Organizations in the	e United States. C	complete if the org	anization answered "\	es" to Form 990, Part	IV, line 21, for any
recipient that received more than	\$5,000. Part II cai	n be duplicated if addit	onal space is need	ded.	(f) Mathemal of		
(a) Name and address of organization or government	( <b>b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CITY OF PORTLAND							
389 CONGRESS ST.							
PORTLAND, ME 04101		CITY OF PORTLAND	7,000.	0.			CANCO WOODS
•			,				
CLEVELAND METROPARKS							
4101 FULTON RD.							
CLEVELAND, OH 44144		CITY OF CLEVELANI	200,000.	0.			COMMODORE CLUB MARINA
CONFEDERATED SALISH & KOOTENAI TRIBES - PO BOX 278 - PABLO, MT 59885		SALISH & KOOTENA.	TR 35,000.	0.			METCALF LAKE
		DIEDER & ROOTERIE	IK 33,000.	<u> </u>			
AMERICAN RIVERS 321 E. MAIN ST, SUITE 408 BOZEMAN, MT 59715	23-7305963	501(C)(3)	10,000.	0.			SAVE THE HOBACK
			,				
BROOKLYN QUEENS LAND TRUST 677 LAFAYETTE AVE.							
BROOKLYN, NY 11216	61-1441052	501(C)(3)	25,000.	0.			LAND TRUST START UP FUND
BUFFALO BAYOU PARTNERSHIP 1113 VINE ST, SUITE 200 HOUSTON, TX 77002	76-0183954	501(C)(3)	7,761.	0.			SIGNAGE FOR BUFFALO BAYOU
2 Enter total number of section 501(c)(3) a	and government o	rganizations listed in th	e line 1 table			•	▶ 80.
3 Enter total number of other organization	•	ū					4.
LHA For Paperwork Reduction Act Notice	, see the Instruc	tions for Form 990.					Schedule I (Form 990) (2012)

Part II Continuation of Grants and Other	Assistance to Go	overnments and Orga	nizations in the U	nited States (Sch	edule I (Form 990), Pa	art II.)	rage r
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	<b>(h)</b> Purpose of grant or assistance
CITY PARKS ALLIANCE 355 LEXINGTON AVE, SUITE 1001 NEW YORK, NY 10017	80-0015566	501(C)(3)	6,000.	0.			EXHIBITORS/URBAN PARKS CONFERENCE
COLORADO CATTLEMAN'S AGRICULTURAL LAND TRUST - 8833 RALSTON RD ARVADA, CO 80002	84-1317592	501(C)(3)	103,366.	0.			SAGUACHE HAY, SHEEP CREEK RANCH, EVENT
COLORADO OPEN LANDS FOUNDATION 274 UNION BLVD, STE 320 LAKEWOOD, CO 80228	84-0866211	501(C)(3)	49,720.	0.			COLD SPRING RANCH PHASE I, MARRS
FLORIDA'S WATER & LEGACY 316 WILLIAM ST. TALLAHASSEE, FL 32303	46-0560492	501(C)(4)	50,000.	0.			FLORIDA'S WATER AND LAND
FORTERRA NW 901 5TH AVE, SUITE 2200 SEATTLE, WA 98164	94-3112461	501(C)(3)	42,512.	0.			REVENUE SHARING
FRIENDS OF THE DESERT MOUNTAINS PO BOX 1281 PALM DESERT, CA 92261	33-0241242	501(C)(3)	12,000.	0.			SUPPORT FOR CHARITABLE WORKS
GENESSEE LAND TRUST 46 PRINCE ST, SUITE LL005 ROCHESTER, NY 14607	22-3033712	501(C)(3)	92,417.	0.			BIG WOODS STEWARDSHIP
HARDING LAND TRUST PO BOX 576 NEW VERNON, NJ 07976	22-3084414	501(C)(3)	50,000.	0.			PRIMROSE/HARDING
LAND TRUST ALLIANCE PO BOX 33355 RALEIGH, NC 27636	04-2751357	501(C)(3)	13,000.	0.			LAND TRUST RALLY, GOM COAST LAND CONVENTION

Part II Continuation of Grants and Other	Assistance to Go		nizations in the U	nited States (Sch	edule I (Form 990), Pa	rt II.)	r age i
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LAND TRUST OF THE UPPER ARKANSAS							
128 E. FIRST ST, STE 201							
SALIDA, CO 81201	84-1594923	501(C)(3)	27,500.	0.			HEADWATERS RANCH
MIDI DED HELMG DADE DEGUDDEGMION							
MIDLRED HELMS PARK RESURRECTION COMMITTEE INC PO BOX 3583 -							
NEWARK, NJ 07103	01-0619649	501(C)(3)	11,987.	0.			SUMMER YOUTH PROGRAM
			, -				
MILL RIVER COLLABORATIVE							
888 WASHINGTON BLVD							
STAMFORD, CT 06904	06-1507648	501(C)(3)	20,000.	0.			MILL RIVER COOPERATIVE
PORTLAND TRAILS							
305 COMMERCIAL ST	01 0463030	E01/G)/2)	7 000				DODMI AND MDATI
PORTLAND, ME 04101	01-0463028	501(C)(3)	7,000.	0.			PORTLAND TRAIL
RAILYARD STEWARDS							
805 EARLY ST, 204B							
SANTA FE, NM 87505	32-0312957	501(C)(3)	100,000.	0.			SANTA FE RAILYARD
			, -	-			
RIVER NETWORK							
209 SW OAK ST, SUITE 300							
PORTLAND, OR 97204	93-0969979	501(C)(3)	6,750.	0.			RIVER NETWORK PROJECTS
SAVE BARNEGAT BAY							
512 CARROL FAX ROAD							
BRICK, NJ 08724	23-7172279	501(C)(3)	5,999.	0.			SAVE BARNEGAT BAY
THE CONSERVATION CAMPAIGN							
10 MILK ST, STE. 810							GENERAL OPERATING SUPPORT
BOSTON, MA 02108	04-3515341	501(C)(4)	328,250.	0.			- LOBBYING
	31 3313341		320,230.	, ·			23221110
THE FLORIDA CONSERVATION CAMPAIGN							
C/O TPL 306 NORTH MONROE ST							
TALLAHASSEE, FL 32361	04-3515341	501(C)(4)	60,000.	0.			FCC CHARITABLE GRANT

Part II Continuation of Grants and Other			nizations in the U	nited States (Sch	edule I (Form 990), Pa	art II.)	- 7222333 Fage
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE VITAL GROUND FOUNDATION							
BUILDING T - S, FORT MISSOULA ROAD							
MISSOULA, MT 59804	87-0483446	501(C)(3)	40,000.	0.			STIMSON TROY
THE WILDERNESS SOCIETY							
PO BOX 97231							HOBACK/GREAT OUTDOOR
WASHINGTON, DC 20077	53-0167933	501(C)(3)	61,500.	0.			AMERICA/WILLIAM & FLORA
VERMONT LAND TRUST							
8 BAILEY AVE							
	03-0264836	501(C)(3)	46,000.	0.			MILLSTONE HILL
MONTPELIER, VT 05602	03-0204836	501(C)(3)	40,000.	٠.			MILLSTONE HILL
WYOMING OUTDOOR COUNCIL							
262 LINCOLN ST							
LANDER, WY 82520	91-1531234	501(C)(3)	20,000.	0.			MTSG ANNUAL EVENT
			,				
BACK COUNTRY LAND TRUST						DONATION OF 292	
PO BOX 1148						ACRES OF LAND IN	
ALPINE, CA 91903	93-1060214	501(C)(3)	0.	365,500.	APPRAISAL	CA	LAND CONSERVATION
BOARD OF TRUSTEES OF THE INTERNAL				,			
IMPROVEMENT TRUST FUND OF THE						DONATION OF	
STATE OF FL - 3900 COMMONWEALTH						1,542 ACRES OF	
BLVD - TALLAHASSEE, FL 32399		STATE OF FLORIDA	0.	2,470,000.	APPRAISAL	LAND IN FL	LAND CONSERVATION
BOARD OF TRUSTEES OF THE INTERNAL						DONATION OF	
IMPROVEMENT TRUST FUND OF THE						2338.09 ACRES OF	
STATE OF FL - 3900 COMMONWEALTH						LAND (EASEMENT)	
BLVD - TALLAHASSEE, FL 32399		STATE OF FLORIDA	0.	2,455,000.	APPRAISAL	IN FL	LAND CONSERVATION
<del></del>							
BROOKLYN ALLIANCE OF NEIGHBORHOOD						DONATION OF	
GARDENS LAND TRUST - 540 PRESIDENT						PUBLIC GARDENS	
ST 1C - BROOKLYN, NY 11215	27-4620010	501(C)(3)	0.	453,799.	APPRAISAL	IN NY	LAND CONSERVATION
						DONATION OF	
BUREAU OF LAND MANAGEMENT, WYOMING						47,780 ACRES OF	
STATE OFFICE - 5353 YELLOWSTONE						LAND (GAS	
ROAD - CHEYENNE, WY 82009		BUREAU OF LAND MO	MT 0.	8,361,500.	APPRAISAL	LEASES) IN WY	LAND CONSERVATION

Part II Continuation of Grants and Ot	her Assistance to Go	overnments and Organ	nizations in the U	<b>nited States</b> (Sch	nedule I (Form 990), Pa	art II.)	
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
						BARGAIN SALE OF	
CA DEPT OF FISH & GAME						810 ACRES OF	
1701 NIMBUS ROAD						LAND (EASEMENT)	
RANCHO CORDOVA, CA 95670		STATE OF CALIFORN	IIA 0.	540,000.	APPRAISAL	IN CA	LAND CONSERVATION
CHESAPEAKE BAY FOUNDATION						BARGAIN SALE OF	
5 HERNDON AVE						10.3 ACRES OF	
ANNAPOLIS, MD 21403	52-6065757	501(C)(3)	0.	1,000,000.	APPRATSAL	LAND IN VA	LAND CONSERVATION
		002(0)(0)		2,000,000		BARGAIN SALE OF	
CITY & COUNTY OF HONOLULU						1,718 ACRES OF	
530 SOUTH KING ST, ROOM 306						LAND (EASEMENT)	
HONOLULU, HI 96813		CITY OF HONOLULU	0.	1,344,000.	APPRAISAL	IN HI	LAND CONSERVATION
CITY OF LOS ANGELES DEPT OF				, ,			
RECREATION & PARKS - 221 N.						BARGAIN SALE OF	
FIGUEROA ST, STE 100 - LOS						0.26 ACRES OF	
ANGELES, CA 90012		CITY OF LOS ANGEI	ES 0.	265,000.	APPRAISAL	LAND IN CA	LAND CONSERVATION
,							
CITY OF PORTLAND						BARGAIN SALE OF	
CITY HALL, 389 CONGRESS ST						13.7 ACRES OF	
PORTLAND, ME 04101		CITY OF PORTLAND	0.	545,000.	APPRAISAL	LAND IN ME	LAND CONSERVATION
CITY OF PRIOR LAKE						BARGAIN SALE OF	
4646 DAKOTA ST SE				41 500	ADDDATGAT	18.14 ACRES OF	TAND GONGEDIAMION
PRIOR LAKE, MN 55372		CITY OF PRIOR LAN	Œ 0.	41,500.	APPRAISAL	LAND IN MN	LAND CONSERVATION
CITY OF RALEIGH						BARGAIN SALE OF	
PO BOX 590						2.59 ACRES OF	
RALEIGH, NC 27602		CITY OF RALEIGH	0.	565,000.	APPRAISAL	LAND IN NC	LAND CONSERVATION
•				,			
CITY OF SANDY SPRINGS						DONATION OF 2	
7840 ROSWELL ROAD, BLDG 50						ACRES OF LAND IN	
SANDY SPRINGS, GA 30350		CITY OF SANDY SPE	GS 0.	216,000.	APPRAISAL	GA	LAND CONSERVATION
CLEVELAND METROPARKS						BARGAIN SALE OF	
4101 FULTON RD						2.07 ACRES OF	
CLEVELAND, OH 44144-1973		CITY OF CLEVELANI	0.	433,000.	APPRAISAL	LAND IN OH	LAND CONSERVATION

Part II Continuation of Grants and Other	Assistance to Go	overnments and Orga	nizations in the U	Inited States (Sch	edule I (Form 990), Pa	art II.)	
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
						DONATION OF	
CO CATTLEMEN'S AGRICULTURAL LAND						1,060 ACRES OF	
TRUST - 8833 RALSTON ROAD -						LAND (EASEMENT)	
ARVADA, CO 80002	84-1317592	501(C)(3)	0.	1,367,500.	APPRAISAL	IN CO	LAND CONSERVATION
CO CATTLEMEN'S AGRICULTURAL LAND						DONATION 320	
TRUST - 8833 RALSTON ROAD -						ACRES OF LAND	
ARVADA, CO 80002	84-1317592	501(C)(3)	0.	419.000.	APPRAISAL		LAND CONSERVATION
,			-	, -			
COLORADO CATTLEMEN'S AGRICULTURAL						DONATION OF 538	
LAND TRUST - 8833 RALSTON ROAD -						ACRES OF LAND	
ARVADA, CO 80002	84-1317592	501(C)(3)	0.	664,000.	APPRAISAL	(EASEMENT) IN CO	LAND CONSERVATION
COLORADO OPEN LANDS						DONATION OF 191	
274 UNION BLVD, STE 320						ACRES OF LAND	
LAKEWOOD, CO 80228	84-0866211	501(C)(3)	0.	1,550,000.	APPRAISAL	(EASEMENT) IN CO	LAND CONSERVATION
COMMONWEALTH OF PA, DEPT OF							
CONSERVATION & NATURAL RESOURCES						DONATION OF 310	
FACILITY DESIG - PO BOX 8451 -						ACRES OF LAND IN	
HARRISBURG, PA 17105-8451		STATE OF PENNSYL	VANI 0.	1,270,000.	APPRAISAL	PA	LAND CONSERVATION
CONFEDERATED SALISH & KOOTENAI						BARGAIN SALE OF	
						400 ACRES OF	
TRIBES - PO BOX 278 - PABLO, MT 59885		SALISH & KOOTENA	TTR 0.	97 000	APPRAISAL		LAND CONSERVATION
23002		SALISH & KOOTENA	TR U.	87,000.	APPRAISAL	LAND IN MT	LAND CONSERVATION
COUNTY OF ANOKA						BARGAIN SALE OF	
550 BUNKER LAKE BLVD						345.35 ACRES OF	
ANDOVER, MN 55304		COUNTY OF ANOKA	0.	67,000.	APPRAISAL	LAND IN MN	LAND CONSERVATION
				,			
COUNTY OF BERGEN						BARGAIN SALE OF	
ONE BERGEN COUNTY PLAZA, 4TH FL						13.86 ACRES OF	
HACKENACK, NJ 07601-7076		COUNTY OF BERGEN	0.	45,000.	APPRAISAL	LAND IN NJ	LAND CONSERVATION
COUNTY OF MAUI						BARGAIN SALE OF	
KALANA O MAUI BUILDING, 200 S. HIGH	ī.					63.7 ACRES OF	
WAILUKU, MAUI, HI 96793		COUNTY OF MAUI	0.	1,004,000.	APPRAISAL	LAND IN HI	LAND CONSERVATION

Part II Continuation of Grants and Other	Assistance to Go	overnments and Organ	nizations in the U	nited States (Sch	edule I (Form 990), Pa	ırt II.)	rage
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
HARDING LAND TRUST						BARGAIN SALE OF	
PO BOX 576						97.5 ACRES OF	
NEW VERNON, NJ 07976	22-3084414	501(C)(3)	0.	458,750.	APPRAISAL	LAND IN NJ	LAND CONSERVATION
HARDING TOWNSHIP						DONATION 126.4	
21 BLUE MILL RD						ACRES OF LAND	
NEW VERNON, NJ 07976		HARDING TOWNSHIP	0.	677,083.	APPRAISAL		LAND CONSERVATION
HADDING MOUNCHID						DADCAIN CALE OF	
HARDING TOWNSHIP 21 BLUE MILL RD						BARGAIN SALE OF 16.4 ACRES OF	
NEW VERNON, NJ 07976		HARDING TOWNSHIP	0.	56 250	APPRAISAL	LAND IN NJ	LAND CONSERVATION
TEN VERMON, NO 07570		IMMOTIVE TOWNSHIT		30,230.		111 110	
LAND TRUST OF THE UPPER ARKANSAS						DONATION OF 175	
128 E. FIRST ST SUITE 201						ACRES OF LAND	
SALIDA, CO 81201	84-1594923	501(C)(3)	0.	1,060,000.	APPRAISAL	(EASEMENT) IN CO	LAND CONSERVATION
MAIKA'I KAMAKANI ' O KOHALA, INC						BARGAIN SALE OF	
PO BOX 40						27.55 ACRES OF	
KAPA'AU, HI 96755	91-2153058	501(C)(3)	0.	307,610.	APPRAISAL	LAND IN HI	LAND CONSERVATION
MECKLI INDIDC COLINAN DENT ECHAME						BARGAIN SALE OF	
MECKLINBURG COUNTY, REAL ESTATE SERVICES - 3205 FREEDOM DR STE 101						48.45 ACRES OF	
- CHARLOTTE, NC 28208		MECKLINBURG COUNT	ry 0.	150 000	APPRAISAL	LAND IN NC	LAND CONSERVATION
emmierii, ne zozoo		ELECTIVE COOK	· ·	130,000.	111111111111111111111111111111111111111	DIND IN NO	DANS CONDERVITION
MECKLINBURG COUNTY, REAL ESTATE						BARGAIN SALE OF	
SERVICES - 3205 FREEDOM DR STE 101						89.45 ACRES OF	
- CHARLOTTE, NC 28208		MECKLINBURG COUNT	ry 0.	97,000.	APPRAISAL	LAND IN NC	LAND CONSERVATION
•				,		BARGAIN SALE OF	
MT DEPT OF FISH, WILDLIFE, PARKS						28,000 ACRES OF	
PO BOX 200701						LAND (EASEMENT)	
HELENA, MT 59620		MT DEPT OF FISH,	WIL 0.	4,940,000.	APPRAISAL	IN MT	LAND CONSERVATION
NATIONAL PARK SERVICE						DONATION 59.65	
601 RIVERFRONT DRIVE				<u></u>		ACRES OF LAND IN	
OMAHA, NE 68102		US NATL PARK SERV	rice 0.	617,150.	APPRAISAL	рн	LAND CONSERVATION

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)											
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance				
NY STATE DEPT OF ENVIRONMENTAL CONSERVATION - 625 BROADWAY - ALBANY, NY 12233		STATE OF NEW YORK	C 0.	5,260,000.	appraisal	DONATION OF 42.74 ACRES OF LAND (EASEMENT) IN NY	LAND CONSERVATION				
OFFICE OF HAWAIIAN AFFAIRS 711 KAPIOLANI BLVD STE 500 HONOLULU, HI 96813		STATE OF HAWAII	0.	2,110,000.	APPRAISAL	BARGAIN SALE OF 511 ACRES OF LAND IN HI	LAND CONSERVATION				
PLAINS CONSERVATION CENTER 21901 E. HAMPDEN AVE AURORA, CO 80013	84-1009399	501(C)(3)	0.	658,000.	APPRAISAL	BARGAIN SALE OF 1,083 ACRES OF LAND IN CO	LAND CONSERVATION				
STATE OF HI AGRIBUSINESS DEVELOPMENT CORP - 235 SOUTH BERETANIA ST RM 205 - HONOLULU, HI 96813		STATE OF HAWAII	0.	1,546,000.	APPRAISAL	BARGAIN SALE OF 1,207 ACRES OF LAND IN HI	LAND CONSERVATION				
STATE OF NJ DEPARTMENT OF ENVIRONMENTAL PROTECTION - 401 EAST STATE STREET - TRENTON, NJ 08625		STATE OF NEW JERS	SEY 0.	321.380.	APPRAISAL	BARGAIN SALE OF 646 ACRES OF LAND IN NJ	LAND CONSERVATION				
STATE OF VT AGENCY OF NATURAL RESOURCES, DEPT OF FORESTS, PARKS & REC - 103 S. MAIN ST - WATERBURY, VT 05671		STATE OF VERMONT	0.	,	APPRAISAL	BARGAIN SALE OF 28 ACRES OF LAND	LAND CONSERVATION				
TECUMSEH LAND TRUST PO BOX 417 YELLOW SPRINGS, OH 45387	31-1313236	501(C)(3)	0.		APPRAISAL	BARGAIN SALE OF 536 ACRES OF LAND (EASEMENT)	LAND CONSERVATION				
THE CHELAN-DOUGLAS LAND TRUST PO BOX 4461 WENATCHEE, WA 98807	91-1331348	501(C)(3)	0.	1,200,000.	appraisal	BARGAIN SALE OF 302 ACRES OF LAND IN WA	LAND CONSERVATION				
THE CITY OF SEMINOLE 9199 113TH ST SEMINOLE, FL 33772		CITY OF SEMINOLE	0.	115,000.	APPRAISAL	BARGAIN SALE OF 8.08 ACRES OF LAND IN FL	LAND CONSERVATION				

Part II Continuation of Grants and Other	Assistance to Go	vernments and Orga	nizations in the U	<b>Inited States</b> (Sch	edule I (Form 990), Pa	rt II.)	
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE NEW HAMPSHIRE FISH & GAME DEPT 11 HAZEN DRIVE CONCORD, NH 03301		NH FISH & GAME D	EPT 0.	2,475,000.	APPRAISAL	DONATION OF 934 ACRES OF LAND IN NH	LAND CONSERVATION
THE TOWNSHIP OF ABERDEEN ONE ABERDEEN SQUARE ABERDEEN, NJ 07747		TOWNSHIP OF ABER			APPRAISAL	BARGAIN SALE OF 20.48 ACRES OF LAND IN NJ	LAND CONSERVATION
TOWN OF BARRE 149 WEBSTERVILLE ROAD, POB 149 WEBSTERVILLE, VT 05678		TOWN OF BARRE	0.	623,000.	appraisal	BARGAIN SALE OF 355 ACRES OF LAND IN VT	LAND CONSERVATION
TOWN OF DURHAM 15 NEWMARKET ROAD DURHAM, NH 03824		TOWN OF DURHAM	0.	1,230,800.	APPRAISAL	BARGAIN SALE OF 171.5 ACRES OF LAND IN NH	LAND CONSERVATION
TOWN OF HOPKINTON 18 MAIN ST, 2ND FL HOPKINTON, MA 01748		TOWN OF HOPKINTO	<b>T</b> 0.	300,000.	APPRAISAL	BARGAIN SALE OF 81.18 ACRES OF LAND IN MA	LAND CONSERVATION
TOWNSHIP OF JEFFERSON 1033 WELDON ROAD LAKE HOPATCONG, NJ 07849		TOWNSHIP OF JEFF	ERSO 0.	93,906.	APPRAISAL	BARGAIN SALE OF 189 ACRES OF LAND IN NJ	LAND CONSERVATION
US AIR FORCE 2261 HUGHES AVE STE 121 LACKLAND, TX 78236		US AIR FORCE	0.	200,000.	APPRAISAL	BARGAIN SALE OF 810 ACRES OF LAND (EASEMENT) IN CA	LAND CONSERVATION
US DEPT OF DEFENSE 1220 PACIFIC HIGHWAY SAN DIEGO, CA 92132		US DEPT OF DEFEN:	SE 0.	12,500.	APPRAISAL	BARGAIN SALE OF 623.83 ACRES OF LAND (EASEMENT) IN CA	LAND CONSERVATION
US NATIONAL PARK SERVICES PO BOX 710 ST. JOHN, VI 00831		US NATL PARKS SVO	0.	448,000.	appraisal	BARGAIN SALE OF 0.55 ACRES OF LAND IN VI	LAND CONSERVATION

Part II Continuation of Grants and Other	Assistance to Go	vernments and Orgar	nizations in the U	<b>nited States</b> (Sch	edule I (Form 990), Pa	rt II.)	
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
US NATIONAL PARK SERVICES PO BOX 710 ST. JOHN, VI 00831		US NATL PARKS SVO	. 0.	380,000.	APPRAISAL	BARGAIN SALE OF 0.5 ACRES OF LAND IN VI	LAND CONSERVATION
US FOREST SERVICE 333 BROADWAY SE ALBUQUERQUE, NM 87102		US FOREST SERVICE	. 0.	426,000.	APPRAISAL	BARGAIN SALE OF 1,742 ACRES OF LAND IN NM	LAND CONSERVATION
US FOREST SERVICE 1755 CLEVELAND HWY GAINESVILLE, GA 30501		US FOREST SERVICE	. 0.	225,000.	APPRAISAL	BARGAIN SALE OF 6.68 ACRES OF LAND IN GA	LAND CONSERVATION
US FISH AND WILDLIFE SERVICE 500 GOLD ST SW ALBUQUERQUE, NM 87102		US FISH & WILDLIE	°E 0.	500,000.	appraisal	DONATION OF 38.45 ACRES OF LAND IN NM	LAND CONSERVATION
US FISH AND WILDLIFE SERVICE PO BOX 240 ERROL, NH 03579		US FISH & WILDLIF	re 0.	37,800.	APPRAISAL	BARGAIN SALE OF LAND (EASEMENT) IN NH	LAND CONSERVATION
WILLAMALANE PARK & REC DISTRICT 250 S. 32ND ST SPRINGFIELD, OR 97478		LANE COUNTY	0.	30,000.	APPRAISAL	BARGAIN SALE OF 175.76 ACRES OF LAND IN OR	LAND CONSERVATION

Part III can be duplicated if additional space is needed.			1		
(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
	'				
Part IV Supplemental Information. Complete this part to provi	de the information	n required in Part I,	line 2, Part III, colum	n (b), and any other additional in	formation.
SCHEDULE I, PART I, LINE 2: GRANTE	EES ADHER	E TO MONIT	ORING AND	REPORTING	
REQUIREMENTS ASSOCIATED WITH GRANT	S FROM T	HE TRUST E	OR PUBLIC	LAND.	

# SCHEDULE J (Form 990)

## **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

► Attach to Form 990. ► See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Department of the Treasury

Internal Revenue Service

THE TRUST FOR PUBLIC LAND

Employer identification number 23-722333

Pa	art I Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account  Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors,			
	trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.			
	Compensation committee Written employment contract			
	Independent compensation consultant Compensation survey or study			
	X Form 990 of other organizations X Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing			
_	organization or a related organization:	40		Х
a	Receive a severance payment or change-of-control payment?  Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4a 4b		X
D	Participate in, or receive payment from, a supplemental nonqualified retirement plan?  Participate in, or receive payment from, an equity-based compensation arrangement?	4c		X
·	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.	+0		
	The storage of lines 4a c, list the persons and provide the applicable amounts for each item in a tim.			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			
а	The organization?	5a		Х
b	Any related organization?	5b		Х
	If "Yes" to line 5a or 5b, describe in Part III.			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
а	The organization?	6a		X
	Any related organization?	6b		Х
	If "Yes" to line 6a or 6b, describe in Part III.			
7				_
	not described in lines 5 and 6? If "Yes," describe in Part III	7		X
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		X
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9	1	1

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2012

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported as deferred
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation	benefits	(B)(I)-(D)	in prior Form 990
(1) WILLIAM B. ROGERS	(i)	318,127.	0.	0.	9,646.	25,381.	353,154.	0.
PRESIDENT & CEO	(ii)	0.	0.	0.	0.	0.	0.	0.
(2) HOLLY HAUGH	(i)	165,745.	0.	0.	5,093.	18,407.	189,245.	0.
SECRETARY & GENERAL COUNSEL	(ii)	0.	0.	0.	0.	0.	0.	0.
(3) CHRISTOPHER KAY	(i)	264,086.	0.	0.	0.	18,407.	282,493.	0.
CHIEF OPERATING OFFICER	(ii)	0.	0.	0.	0.	0.	0.	0.
(4) CYNTHIA SCHERER	(i)	190,748.	0.	0.	5,832.	19,655.	216,235.	0.
CFO & TREASURER	(ii)	0.	0.	0.	0.	0.	0.	0.
(5) MARGIE BERMEO	(i)	213,168.	0.	0.	6,564.	19,033.	238,765.	0.
CHIEF PHILANTHROPY OFFICER	(ii)	0.	0.	0.	0.	0.	0.	0.
(6) RAY CHRISTMAN	(i)	182,003.	0.	0.	1,193.	27,162.	210,358.	0.
SENIOR VP	(ii)	0.	0.	0.	0.	0.	0.	0.
(7) ERNEST COOK	(i)	180,403.	0.	0.	5,565.	25,463.	211,431.	0.
SENIOR VP	(ii)	0.	0.	0.	0.	0.	0.	0.
(8) JEFF DANTER	(i)	173,147.	0.	0.	905.	27,162.	201,214.	0.
SENIOR VP	(ii)	0.	0.	0.	0.	0.	0.	0.
(9) ROGER HOESTEREY	(i)	180,494.	0.	0.	5,496.	25,463.	211,453.	0.
SENIOR VP	(ii)	0.	0.	0.	0.	0.	0.	0.
(10) BRENDA SCHICK	(i)	150,114.	0.	0.	4,503.	222.	154,839.	0.
DIR OF CONSERVATION TRANSACTIONS	(ii)	0.	0.	0.	0.	0.	0.	0.
(11) TILY SHUE	(i)	145,523.	0.	0.	4,505.	18,407.	168,435.	0.
LEGAL COUNSEL	(ii)	0.	0.	0.	0.	0.	0.	0.
(12) SEAN CONNOLLY	(i)	137,298.	0.	0.	0.	14,853.	152,151.	0.
CHIEF MARKETING OFFICER	(ii)	0.	0.	0.	0.	0.	0.	0.
(13) KATHY DECOSTER	(i)	144,645.	0.	0.	4,449.	18,407.	167,501.	0.
DIRECTOR OF FEDERAL AFFAIRS	(ii)	0.	0.	0.	0.	0.	0.	0.
(14) DON MORROW	(i)	142,115.	0.	0.	4,344.	25,463.	171,922.	0.
TRANSACTION DIRECTOR	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							

# SCHEDULE M (Form 990)

Department of the Treasury

Internal Revenue Service

### **Noncash Contributions**

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

THE TRUST FOR PUBLIC LAND

Employer identification number

23-7222333

Pa	rt i   Types of Property								
		(a)	(b)	(c)		(d)			
		Check if	Number of contributions or	Noncash contrib		Method of de		_	
		applicable		Form 990, Part VIII		noncash contribu	ition a	mount	.S
1	Art - Works of art			,	, , .				
2	Art - Historical treasures								
3	Art - Fractional interests								
4	Books and publications								
5	Clothing and household goods								
6	Cars and other vehicles								
7	Boats and planes								
8	Intellectual property								
9	Securities - Publicly traded	Х	86	3,222,6	56.	FAIR MARKET	' VA	LUE	
10	Securities - Closely held stock								
11	Securities - Partnership, LLC, or								
	trust interests								
12	Securities - Miscellaneous								
13	Qualified conservation contribution -								
	Historic structures								
14	Qualified conservation contribution - Other								
15	Real estate - Residential								
16	Real estate - Commercial								
17	Real estate - Other	Х	40	14,573,1	12.	APPRAISAL			
18	Collectibles								
19	Food inventory								
20	Drugs and medical supplies								
21	Taxidermy								
22	Historical artifacts								
23	Scientific specimens								
24	Archeological artifacts								
25	Other • ()								
26	Other ()								
27	Other • ()								
28	Other ()								
29	Number of Forms 8283 received by the organi	zation durin	g the tax year for o	contributions				_	
	for which the organization completed Form 82	83, Part IV,	Donee Acknowled	gement	29			9	
								Yes	No
30a	During the year, did the organization receive b								
	at least three years from the date of the initial		•	•					
	the entire holding period?						30a		X
b	If "Yes," describe the arrangement in Part II.								
31	Does the organization have a gift acceptance						31	Х	
32a	Does the organization hire or use third parties	or related or	rganizations to soli	cit, process, or sell	noncash				.,
	contributions?						32a		X
	If "Yes," describe in Part II.		_						
33	If the organization did not report an amount in	column (c)	or a type of prope	rty for which columr	n (a) is ch	ecked,			
	describe in Part II.								

LHA

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) (2012)

232142 12-20-12

#### SCHEDULE O (Form 990 or 990-EZ)

### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Department of the Treasury Internal Revenue Service

Attach to Form 990 or 990-EZ.

OMB No. 1545-0047

2012
Open to Public Inspection

Name of the organization

THE TRUST FOR PUBLIC LAND

LAND INTO PROTECTIVE PUBLIC AND NOT-FOR-PROFIT OWNERSHIP.

Employer identification number 23-722333

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

WHICH WERE CREATED TO SERVE THE PUBLIC'S NEED FOR OPEN SPACE

PRESERVATION IN METROPOLITAN, RURAL AND NATURAL AREAS. THE TRUST'S

PRINCIPAL OBJECTIVE IS TO FACILITATE THE TRANSFER OF PRIVATELY HELD

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

OTHER PROGRAM SERVICES INCLUDE MISCELLANEOUS TECHNICAL SERVICES,

REIMBURSEMENTS, AND ROYALTIES ON CONSERVATION PUBLICATIONS.

EXPENSES \$ 10,058,015. INCLUDING GRANTS OF \$ 37,627. REVENUE \$ 426,243.

FORM 990, PART VI, SECTION B, LINE 11: THE DRAFT FORM 990 IS INITIALLY REVIEWED BY THE ORGANIZATION'S CFO AND TREASURER, CONTROLLER AND GENERAL COUNSEL. AFTER ANY CLARIFICATIONS OR QUESTIONS ARE RESOLVED THE DRAFT FORM 990 IS FORWARDED TO THE AUDIT COMMITTEE OF THE BOARD OF DIRECTORS AND A MEETING IS SCHEDULED WITH TPL'S ACCOUNTING FIRM, CFO & TREASURER AND ANY QUESTIONS FROM THE AUDIT COMMITTEE ARE ANSWERED AND CONTROLLER. CHANGES INCORPORATED. THEFINAL DOCUMENT IS APPROVED BY THE AUDIT COMMITTEE AND FORWARDED TO THE FULL BOARD FOR THEIR REVIEW PRIOR TO FILING.

FORM 990, PART VI, SECTION B, LINE 12C: THE ORGANIZATION HAS A COMPREHENSIVE CONFLICT OF INTEREST POLICY (POLICY) THAT REQUIRES POTENTIAL CONFLICTS OF INTEREST TO BE BROUGHT TO THE ATTENTION OF THE GENERAL THE GENERAL COUNSEL DETERMINES THAT A POTENTIAL CONFLICT OF COUNSEL. INTEREST EXISTS, THE MATTER IS REVIEWED BY THE CONFLICT REVIEW COMMITTEE, COMMITTEE COMPOSED OF DESIGNATED SENIOR STAFF OR, ΙF THE MATTER INVOLVES Schedule O (Form 990 or 990-EZ) (2012) LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. 232211 01-04-13

THE TRUST FOR PUBLIC LAND

Employer identification number 23-7222333

MEMBER OF THE BOARD OF DIRECTORS OR THEIR FAMILY OR AFFILIATED ENTITY, IT IS REVIEWED BY THE FULL BOARD. POTENTIAL CONFLICTS INVOLVING THE PURCHASE OF GOODS AND SERVICES WITH A VALUE THAT DOES NOT EXCEED \$5,000 MAY BE REVIEWED BY THE GENERAL COUNSEL. THE POLICY APPLIES TO EMPLOYEES, MEMBERS OF THE BOARD OF DIRECTORS, ADVISORY BOARD MEMBERS, MAJOR DONORS, AND CERTAIN FORMER EMPLOYEES AND DIRECTORS, AS WELL AS THEIR IMMEDIATE FAMILIES AND AFFILIATED ENTITIES. THE POLICY IS PROVIDED TO ALL STAFF AS WELL AS THE MEMBERS OF THE BOARD OF DIRECTORS AND ADVISORY BOARD MEMBERS, CONTAINED IN THE HUMAN RESOURCES MANUAL, AND REMINDERS OF THE POLICY ARE ISSUED PERIODICALLY. THE POLICY IS DISCUSSED IN ORIENTATION MEETINGS WITH NEW STAFF AND BOARD MEMBERS, AND IN MEETINGS OF LEGAL AND PROJECT STAFF, THE TWO GROUPS MOST LIKELY TO ENCOUNTER POTENTIAL CONFLICTS OF INTEREST. ADDITIONALLY, POTENTIAL CONFLICTS OF INTEREST ARE ON THE CHECKLIST OF MATTERS TO BE DISCLOSED IN FACT SHEETS SUBMITTED TO THE PROJECT REVIEW COMMITTEE OR TO THE TRANSACTION COMMITTEE OF THE BOARD OF DIRECTORS FOR THE APPROVAL OF CONSERVATION REAL ESTATE TRANSACTIONS. ONCE A YEAR ALL BOARD MEMBERS ARE POLLED ABOUT TRANSACTIONS AND ARRANGEMENTS WITH THE ORGANIZATION. AWARENESS OF THE POLICY IS HIGH, AS EVIDENCED BY QUESTIONS PRESENTED TO THE OFFICE OF THE GENERAL COUNSEL. IF A MATTER IS BROUGHT TO THE BOARD OF DIRECTORS FOR REVIEW, THE BOARD MEMBER WHO IS THE SUBJECT OF THE REVIEW IS REQUIRED TO BE ABSENT FROM THE DISCUSSION AND VOTE ON THE MATTER, AND WITH RESPECT TO ALL CONFLICTS REVIEWS, THE INTERESTED PARTY MUST BE FOUND TO HAVE HAD NO ROLE IN OR INFLUENCE OVER THE DECISION. IF A TRANSACTION IS FOUND TO PRESENT AN UNACCEPTABLE CONFLICT OF INTEREST, THE TRANSACTION IS PROHIBITED OR ITS TERMS MUST BE REVISED SUCH THAT IT CAN MEET THE STANDARDS REQUIRED UNDER THE POLICY, NAMELY (A) ALL MATERIAL INTERESTS HAVE BEEN DISCLOSED; (B) THE TRANSACTION IS DEEMED TO BE FAIR AND REASONABLE TO TPL AND IN TPL'S BEST INTERESTS; (C) THE TRANSACTION DOES NOT 232212 01-04-13 Schedule O (Form 990 or 990-EZ) (2012)

CHANGE IN VALUE OF LAND HOLDINGS

CHANGE IN VALUE OF SPLIT INTEREST TRUSTS

-529,000.

1,038,183.

893001

#### SCHEDULE R (Form 990)

Part I

Department of the Treasury Internal Revenue Service

#### **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990.

► See separate instructions.

(c)

(d)

501(C)(3)

501(C)(4)

501(C)(3)

(e)

OMB No. 1545-0047
2012
Open to Public Inspection

Name of the organization

(a)

THE TRUST FOR PUBLIC LAND

Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.)

(b)

TO SUPPORT THE TRUST FOR

MEASURES FOR PARKS AND

TO SUPPORT THE TRUST FOR

PUBLIC LAND

CONSERVATION

PUBLIC LAND

TO SUPPORT FUNDING

Employer identification number 23-7222333

(f)

Name, address, and EIN (if applicable) of disregarded entity	Primary activity	Legal domicile (state of foreign country)	or Total inco	me End-of-yea		controllino ntity	g
	-						
	-						
	-						
	-						
Part II Identification of Related Tax-Exempt Organizations during the tax year.)	ations (Complete if the organization	answered "Yes" to Form 990	), Part IV, line 34 b	ecause it had one	or more related tax-exe	mpt	
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	1	g) 512(b)(13 rolled tity?
ALIFORNIA CONSERVATION TRUST - 32-0151535 01 MONTGOMERY STREET, STE 900 AN FRANCISCO, CA 94104	TO SUPPORT THE TRUST FOR PUBLIC LAND	CALIFORNIA	501(C)(3)	LINE 7	THE TRUST FOR PUBLIC LAND		х
COAST DAIRIES & LAND COMPANY - 94-0392095							

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

STE 900

Schedule R (Form 990) 2012

Х

X

Х

THE TRUST FOR

THE TRUST FOR

PUBLIC LAND

PUBLIC LAND

N/A

11A, TYPE I

11A, TYPE

III

101 MONTGOMERY STREET

SAN FRANCISCO, CA

SAN FRANCISCO, CA 94104

101 MONTGOMERY STREET, STE 900

STE 4000, CHICAGO, IL 60654

THE CONSERVATION CAMPAIGN - 04-3515341

THE STENNING ON LAKE GENEVA CONSERVANCY
SOCIETY - 36-4245203, 300 N LASALLE STREET,

94104

CALIFORNIA

CALIFORNIA

ILLINOIS

Part III Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

Name, address, and EIN of related organization  (b) Primary activity  Predominant income (related, unrelated, excluded from tax under sections 512-514)  Share of total income  Primary activity  Predominant income (related, unrelated, excluded from tax under sections 512-514)  No Share of total income  Primary activity  Predominant income (related, unrelated, excluded from tax under sections 512-514)  No Share of total income  Primary activity  No Share of total income  Primary activity  Predominant income  (related, unrelated, excluded from tax under sections 512-514)  No Share of total income  Primary activity  Predominant income  (related, unrelated, excluded from tax under sections 512-514)  No Share of total income  Primary activity  Predominant income  (related, unrelated, excluded from tax under sections 512-514)  No Share of total income  Primary activity  No Share of total income  Primary activity  Predominant income  (related, unrelated, excluded from tax under sections 512-514)  No Share of total income  Primary activity  Predominant income  (related, unrelated, excluded from tax under sections 512-514)  No Share of total income  Primary activity  Predominant income  Predominant income  Predominant income  Primary activity  Primary activity  Predominant income  Primary activity  Primary activity  Primary activity  Primary activity  Primary activity  Primary activity  Primary activity				1				1 .			T	
Name, address, and EIN of related organization  Primary activity  Predominant income (related, unrelated, unrelated, unrelated, excluded from tax under sections 512-514)  Share of total income  Predominant income (related, unrelated, unrelated, excluded from tax under sections 512-514)  Primary activity  Primary activity  Predominant income (related, unrelated, unrelated, unrelated, excluded from tax under sections 512-514)  Primary activity  Predominant income (related, unrelated, unrelated, excluded from tax under sections 512-514)  Primary activity  Primary activity  Predominant income (related, unrelated, unrelated, unrelated, excluded from tax under sections 512-514)  Primary activity  Primary activity  Predominant income (related, unrelated,		(b)		(d)	(e)	(f)	(g)	(	h)	(i)	(j)	(k)
of related organization  (state or foreign country)  (state or foreign country)  (state or foreign country)  (state or foreign country)  (related, unrelated, excluded from tax under sections 512-514)  (related, unrelated, excluded from tax under sections	Name, address, and EIN	Primary activity	Legal domicile	Direct controlling	Predominant income	Share of total	Share of	Dispro	portion-	Code V-UBI	Genera	l or Percentage
Toreign country)  Sections 512-514)  Yes No K-1 (Form 1065)  Yes No Ves No	of related organization		(state or	entity	(related, unrelated,	income		ate allocations?		amount in box	partne	ownership
					sections 512-514)		asseis	Yes	No	K-1 (Form 1065)	Yes I	<u> </u>
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Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a)  Name, address, and EIN  of related organization	<b>(b)</b> Primary activity			(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership	512(t contr ent	_
		country)		·				Yes	No
CHARITABLE REMAINDER TRUSTS (26)	INVESTMENTS	l .	THE TRUST FOR PUBLIC LAND	TRUST				x	
POOLED INCOME FUND (6)	INVESTMENTS	CA	THE TRUST FOR PUBLIC LAND	TRUST				х	

Schedule R (Form 990) 2012

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35b, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.					Yes	No
1 During the tax year, did the organization engage in any of the following transaction	ns with one or more r	elated organizations listed	in Parts II-IV?			
a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity				1a		X
<b>b</b> Gift, grant, or capital contribution to related organization(s)				1b	X	
c Gift, grant, or capital contribution from related organization(s)				1c	Х	
d Loans or loan guarantees to or for related organization(s)				1d		Х
e Loans or loan guarantees by related organization(s)				1e		Х
f Dividends from related organization(s)				1f		X
g Sale of assets to related organization(s)				1g		Х
h Purchase of assets from related organization(s)				1h		Х
i Exchange of assets with related organization(s)				1i		Х
j Lease of facilities, equipment, or other assets to related organization(s)				1j		X
k Lease of facilities, equipment, or other assets from related organization(s)				1k		Х
I Performance of services or membership or fundraising solicitations for related organizations						Х
m Performance of services or membership or fundraising solicitations by related organic						Х
n Sharing of facilities, equipment, mailing lists, or other assets with related organizat	ion(s)			1n	Х	
Sharing of paid employees with related organization(s)					Х	
Containing or paid employees many caused organization (c)						
p Reimbursement paid to related organization(s) for expenses				1p		Х
q Reimbursement paid by related organization(s) for expenses						Х
<b>,</b>						
r Other transfer of cash or property to related organization(s)				1r		х
s Other transfer of cash or property from related organization(s)				1s		Х
2 If the answer to any of the above is "Yes," see the instructions for information on v						
(a)	(b)	(c)	(d)			
Name of other organization	Transaction	Amount involved	Method of determining amount in	volved		
	type (a-s)					
1) THE CONSERVATION CAMPAIGN	В	388,250.	CASH GRANTS			
2) THE CONSERVATION CAMPAIGN	0	179,022.	EMPLOYEE TIMESHEETS			
		-				
3)						
4)						
5)						
•						
6)						
			•			

Schedule R (Form 990) 2012

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a)  Name, address, and EIN  of entity	(b) Primary activity	(c)	(e)	(f) Share of total income	(g) Share of end-of-year assets	(h Dispro tion allocati	por- ate ons?	(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) Genera manag partne Yes N	(k) or Percentage ownership